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PROGRAMME

5th Energy Access Investment Forum

Abidjan
Ivory Coast

13-14 March 2019

ORGANISED BY



GRUPE DE LA BANQUE AFRICAINE DE DEVELOPEMENT
AFRICAN DEVELOPMENT BANK GROUP





5th Energy Access Investment Forum

Day 1: ARE Energy Access Investment Conference

Abidjan, 13 March 2019

Chair: Marcus Wiemann, Executive Director, ARE

PROGRAMME

08.00 – 09.00	Registration & Coffee
09.00 – 09.20	<p>Welcome Remarks</p> <ul style="list-style-type: none"> • Amadou Hott, Vice-President, Power, Energy, Climate and Green Growth, AfDB • Vivian Vendeirinho, President, ARE
09.20 – 09.40	<p>Keynote speeches</p> <ul style="list-style-type: none"> • Felice Zaccheo, Head of Unit Sustainable Energy and Climate Change, DG International Cooperation and Development - European Commission • Sediko Douka, Commissioner for Energy and Mines, ECOWAS • Prosper Magali, Board Member, ARE & Director of Project & Business Development, ENSOL
09.40 – 10.40	<p>International funding initiatives to support the off-grid renewable energy sector</p> <p>Objective: <i>To provide participants with insights into existing and upcoming international high-level initiatives to advance the market for off-grid renewable energies.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Sukla Chandra, Board Member, ARE & Managing Director, GE Licensing & Technology Ventures <p>Panellists:</p> <ul style="list-style-type: none"> • Mahama Kappiah, Executive Director, ECREEE • Pierre-Daniel Telep, Senior Specialist Renewable Energy, Green Climate Fund • Joao Sarmiento Cunha, Manager - Renewable Energy Initiatives Division, AfDB • Long Cheng, General Manager - Africa, Trina Solar • Dominiek Deconinck, Fund Manager, ElectrIFI <p>Q&A with the audience</p>
10.40 – 11.10	Coffee Break & Exhibition
11.10 – 12.30	<p>Updates on regulatory frameworks for off-grid renewable energy in Sub-Saharan Africa</p> <p>Objective: <i>To provide insights into newest regulations for off-grid renewable energy in selected Sub-Saharan African countries, followed by a moderated exchange with private sector panellists and the audience.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Guilherme Collares Pereira, Vice-President, ARE & A2E - Access to Energy International Relations Director, EDP Renováveis S.A. <p>Presenters:</p> <ul style="list-style-type: none"> • Sanusi Mohammed Ohiare, Executive Director, Rural Electrification Fund (REF), Rural Electrification Agency, Nigeria • Shegun Bakari, Senior Advisor to the President, Togo



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	<p>Panellists:</p> <ul style="list-style-type: none"> • Hary Andriantavy, Executive Secretary, Club-ER • Olivier Colas, Director Business Development, Blue Solutions • Bolade Soremekun, CEO, Rubitec Nigeria <p>Q&A with the audience</p>	
12.30 – 14.00	Lunch Break & Exhibition	
14.00 – 15.15	<p>Track 1: Main Conference</p> <p>Impact investments to finance the off-grid renewable energy project pipeline in Sub-Saharan Africa</p> <p>Objective: <i>To showcase financial support instruments for off-grid renewables by leading financiers, followed by a moderated exchange with private sector panellists and the audience.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Aaron Leopold, Vice-President, ARE & CEO, AMDA <p>Panellists:</p> <ul style="list-style-type: none"> • Siré Abdoul Diallo, Private Sector Support Facility Coordinator, ROGEP • Wim Jonker Klunne, Lead Coordinator, EEP Africa • Rim Azirar, Investment Officer – West Africa, Sunfunder • Matt Tilleard, Managing Partner, CrossBoundary • Emma Miller, Business Development Advisor, Shell Foundation <p>Q&A with the audience</p>	<p>Track 2: Side-event</p> <p>ElectriFI side-event - Launch of the EUR 10 million ElectriFI Côte d'Ivoire funding window</p> <p>Location: Breakout room (1st Floor)</p> <p>Objective: <i>To launch and present the EUR 10 million Côte d'Ivoire Funding Window of the Electrification Finance Initiative (ElectriFi). ElectriFi is an EU funded innovative financing instrument for renewable energy investments in developing countries.</i></p> <p>Opening remarks:</p> <ul style="list-style-type: none"> • Felice Zaccheo, Head of Unit Sustainable Energy and Climate Change, DG International Cooperation and Development - European Commission <p>ElectriFI achievements to date</p> <ul style="list-style-type: none"> • Dominiek Deconinck, Fund Manager, ElectriFI <p>The ElectriFI Côte d'Ivoire country window strategy</p> <ul style="list-style-type: none"> • Jean-Denis Collin, Senior Investment Officer, Côte d'Ivoire <p>Experience of working with ElectriFI</p> <ul style="list-style-type: none"> • Ifeanyi B. Orajaka, Managing Director, GVE Projects Ltd., Nigeria <p>Q&A with the audience</p>
15.15 – 15.45	Coffee Break & Exhibition	



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15.45 – 17.00	<p>Track 1: Main Conference</p> <p>Win-Win Partnerships - Building local capacity for off-grid renewable energy project deployment</p> <p>Objective: <i>To inform participants about ongoing initiatives to build local capacity and labour forces to deploy off-grid solutions, as well as to inform on existing local win-win partnerships between NGOs and private sector developers.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Rebecca Symington, Board Member, ARE & Executive Director, Mlinda Foundation <p>Panellists:</p> <ul style="list-style-type: none"> • Ute Collier, Global Energy Representative, Practical Action • Astria Fataki, Founder & President, Energy Generation • Philippe Baudez, Energy Sector Leader Ghana, SNV • Rana Ghoneim, Chief, Energy Systems & Infrastructure Division, UNIDO <p>Q&A with the audience</p>	<p>Track 2: Side-event</p> <p>AT2ER side-event: Stratégie d'électrification du Togo: développer des PPP pour la construction de mini-réseaux solaires</p> <p>Location: Breakout room (1st Floor)</p> <p>Objective: <i>Le side-event vise à établir le contact avec les développeurs de mini-réseaux, les banques et partenaires financiers du secteur de l'énergie et tous les autres acteurs privés. Il est prévu d'informer les participants sur le développement des mini-réseaux en Partenariats Public Privé au Togo, le cadre réglementaire, et sur les appels d'offres envisagés. Une session Q&A est prévue.</i></p> <p>Intervenants:</p> <ul style="list-style-type: none"> • AT2ER • ARSE <p><i>La session aura lieu en français</i></p>
17.00 – 17.15	<p>Closing Remarks (introduction to B2B Matchmaking)</p> <ul style="list-style-type: none"> • Marcus Wiemann, Executive Director, ARE 	
17.15 – 18.15	<p>Track 1: Main Conference</p> <p>ARE Awards 2019</p> <ul style="list-style-type: none"> • Guilherme Collares Pereira, Vice-President, ARE & A2E - Access to Energy International Relations Director, EDP Renováveis S.A. 	<p>Track 2: B2B Matchmaking</p> <p>B2B Matchmaking Session</p> <p>Location: Matchmaking rooms (Ground Floor & 1st Floor)</p> <ul style="list-style-type: none"> • Up to 3 meetings of 20 minutes / participant
18.30 – 20.00	<p>Networking Reception</p> <p>Location: Cafeteria (Ground Floor)</p>	



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Day 2: Knowledge & Matchmaking Workshop

Abidjan, 14 March 2019

Chair: Marcus Wiemann, Executive Director, ARE

PROGRAMME

08.00 – 09.00	Registration & Coffee	
09.00 – 09.15	<p>Welcome Remarks</p> <ul style="list-style-type: none"> • Robert van den Dool, Ivory Coast Ambassador, Ministry of Foreign Affairs of the Netherlands 	
09.15 – 10.15	<p>Business models for clean energy mini-grids: creating nexi between off-grid renewable energy and productive uses of energy</p> <p>Objective: <i>To inform participants about business models for mini-grids, to present case studies of productive uses mini-grids, such as agriculture, as well as to share key lessons learnt.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Daniel Schroth, Acting Director for Renewable Energy, AfDB & Chair, Mini-Grid Partnership <p>Panelists:</p> <ul style="list-style-type: none"> • Josefina Stubbs, Head - International Cooperation & Access to Energy, RES4Africa • Irene Calvé Saborit, Chief Business Development Officer, Sunkofa Energy • Benedikt Lenders, Managing Director, ENGIE PowerCorner • Dotun Tokun, Managing Director, Solarmate Engineering Limited • Rik Wuts, Co-founder & VP Business Development, Powerhive <p>Q&A with the audience</p>	
10.15 – 11.00	Track 1: Main Conference	Track 2: Side-event (10.15 - 11.30)
	<p>Pitching Session I: Innovative solutions to scale off-grid renewables in emerging markets</p> <p>Objective: <i>To showcase technical and digital innovations that can help scale off-grid renewables in emerging markets.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • David Lecoque, Policy & Business Development Manager, ARE <p>Speakers:</p> <ul style="list-style-type: none"> • Festus William Amoyaw, Acting Coordinator of the Project Implementation Unit, ROGEP • Ibrahim Togola, Chairman, ACCESS-SARL • Alessandro Medici, CEO, Power-Blox AG 	<p>GET.invest side-event: Mobilising Renewable Energy Investments</p> <p>Location: Breakout room (1st Floor)</p> <p>Objective: <i>To inform about GET.invest, the new European instrument for mobilising renewable energy investments in developing countries. The session will introduce GET.invest in the context of the wider EU support framework for sustainable energy and provide an overview on the services and products of GET.invest.</i></p> <p>From RECP to GET.invest - Mobilising Renewable Energy Investments</p> <ul style="list-style-type: none"> • Jan Cloin, Deputy Team Leader, GET.invest



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	<ul style="list-style-type: none"> • Claudio Pedretti, Business Development Manager, Windkinetic • Chen Baraf, Engineering Manager, Ossi Yeto <p>Q&A with the audience</p>	<p>GET.invest Finance Catalyst - Deep Dive: Presentation & Case Studies</p> <ul style="list-style-type: none"> • Paul van Aalst, Team Leader, GET.invest Finance Catalyst <p>Q&A with the audience</p>
11.00 – 11.30	Coffee Break & Exhibition	
11.30 – 12.15	<p>Track 1: Main Conference</p> <p>Pitching Session II: Financing solutions to scale off-grid renewables in emerging markets</p> <p>Objective: <i>To showcase different funds, financial platforms and impact financing initiatives that can help scale off-grid renewables in emerging markets.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Prosper Magali, Board Member, ARE & Director of Project & Business Development, ENSOL <p>Speakers:</p> <ul style="list-style-type: none"> • Eitan Hochster, Vice-President of Business Development, Odyssey Energy Solutions • Celestin Taloh, Representative - Francophone Africa, DEG • John Tkacik, Head of Energy Information and Analytics, REEEP • Harry Guinness, Manager, FEI - Off-Grid Energy Access Fund, AfDB & Managing Director, Lion's Head Global Partners <p>Q&A with the audience</p>	<p>Track 2: Side-event (11.30 - 12.45)</p> <p>UNIDO side-event: Scaling up homegrown solutions for decentralised energy</p> <p>Location: Breakout room (1st Floor)</p> <p>Objective: <i>Discussing approaches for de-risking investments to accelerate business-led decentralised energy solutions and achieve economic development and energy access goals by linking up issues related to innovation/ startups and deployment</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Rana Ghoneim, Chief, Energy Systems & Infrastructure Division, UNIDO <p>Speakers:</p> <ul style="list-style-type: none"> • Karim El Alami, CEO, Elum Energy • Cristina Gil, Project Engineer & Owner, Azimut 360 • Justin Locke, Director, Islands Energy Program, Rocky Mountain Institute • Philippe Baudez, Energy Sector Leader Ghana, SNV • Albert Boateng, Regional Coordinator West Africa, PFAN
	12.15 – 12.30	<p>Closing Remarks</p> <ul style="list-style-type: none"> • Felice Zaccheo, Head of Unit Sustainable Energy and Climate Change, DG International Cooperation and Development - European Commission • Daniel Schroth, Acting Director for Renewable Energy, AfDB & Chair, Mini-Grid Partnership • Vivian Vendeirinho, President, ARE
12.30 – 13.50	Lunch Break & Exhibition	



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13.50 – 15.30	<p>Track 1: B2B Matchmaking</p> <p>B2B Matchmaking Session II</p> <p>Location: Matchmaking rooms (Ground Floor & 1st Floor)</p> <ul style="list-style-type: none"> • Up to 5 meetings of 20 minutes / participant 	<p>Track 2: Side-event (13.50 - 14.50)</p> <p>Swedfund side-event: Consumer Protection Principles for clean energy mini-grids</p> <p>Location: Breakout room (1st Floor)</p> <p>Objective: <i>Kick-off of new initiative by ARE, AMDA, SmartPower India and Swedfund to debate consumer protection principles for clean energy mini-grids.</i></p> <p>Moderator:</p> <ul style="list-style-type: none"> • Caroline Nijland, Consultant, ARE <p>Speakers:</p> <ul style="list-style-type: none"> • Rahul Kumar Kandoi, Associate Director, Smart Power India • Steve Wasira, Vice-President, Virunga Power • Marcus Wiemann, Executive Director, ARE • Aaron Leopold, CEO, AMDA • Rebecca Symington, Executive Director, Mlinda Foundation
15.30 – 16.00	Coffee Break & Exhibition	
16.00 – 17.40	<p>B2B Matchmaking Session III</p> <p>Location: Matchmaking rooms (Ground Floor & 1st Floor)</p> <ul style="list-style-type: none"> • Up to 5 meetings of 20 minutes / participant 	



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