# The International Hosted Key Buyer Programme





## CRITERIA AND APPLICATION FORM

WAYS TO BOOK:	YOUR ORGANISATION
1. Phone: Vicky Holman on +44 (0)1273 645110 2. Email: vholman@divcom.co.uk 3. Fax: +44 (0)1273 645144 3. Post: Send completed booking form with payment to Vicky Holman, (The International Hosted Buyer Programme) c/o Diversified Communications UK Ltd Nile House, Nile Street, Brighton, BN1 1HW	Select your organisation type:  Manufacturer/Processor Wholesaler/Distributor Importer/Exporter Supermarket/Multiple Independent Other, please specify:
YOUR DETAILS (BLOCK CAPITALS)	Please describe your organisation sector (i.e. Pharmaceutical/Health etc)
Title First Name	
Surname	Have you attended Eco Life (formerly Natural Products Scandinavia), or the Nordic Organic Food Fair previously?
Job Title	Yes No
Company Name	What is your spending power? (please tick one):
Business Address	□ Less than €10,000 □ €10,000-£250,000 □ €250,000+
Postcode/Zip Country	Are you responsible for sourcing products from International Companies:
Telephone Fax	☐ Yes ☐ No
Website	Please tick the product categories that are of interest to you:
Email (required for booking confirmation)	FOOD/DRINK  ☐ Organic & Speciality Food ☐ Functional Food & Drinks ☐ Special Diet/Free From Products ☐ Fairtrade Food
Signed Date:	☐ Soft drinks/Hot drinks ☐ Wine, beer, spirits
I agree to the terms and conditions stated below.	☐ Vegetarian/Vegan Foods ☐ Other Food, please specify:
YOUR REQUIREMENTS	
I do □ do not □ require FREE accommodation for the evening of Wednesday I3th November 2019	BEAUTY  ☐ Natural Beauty & Skincare ☐ Fairtrade/Cruelty Free/Vegan products ☐ Other, please specify:
	HEALTHCARE & LIVING
	☐ Herbal Products/Remedies ☐ Nutritional supplements
	☐ Fairtrade/ Vegan Products ☐ Household & Eco Products ☐ Other, please specify:
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TERMS & CONDITIONS	

riging. Diversified Business Communications UK Ltd. will contribute towards travel - please refer to the Sliding Scale for limits. All flights must be booked in advance by the attendee and a reciept submitted to vholman@divcom.co.uk prior to the event for reimbursement. Reimbursement will take place after Eco Life Scandinavia & the Nordic Organic Food Fair:

Accommodation will be booked and paid for in advance by Diversified Business Communications UK Ltd. at the Host Hotel for Wednesday 13th November 2019. All room service / minibar costs and expenses, will be covered by the attending individual and not Diversified Business Communications UK Ltd. and must be settled on departure. You will be asked to present your passport on arrival for additional

### Cancellations

The cancellation deadline is 31 October 2019. Your trip will be paid for by the organiser, however, any <u>cancellations</u> after this date will be chargeable to the fee of €450, unless a replacement individual, that also meets the attending criteria is put forward from the attending organisation.

Accepting the snow
As part of the International Hosted Buyer programme, you will be required to attend and visit the show. To ensure your attendance you will need to visit the VIP Lounge during your visit and have your badge scanned on entry to the lounge.

Attending the Matchmaking

As part of the International Hosted Buyer programme, you will be required to sign up and register a buyer profile for the Organic Food & Eco Life Matchmaking https://organic-food-eco-life-matchmaking.b2match.io/ and take part in at least five (5) meetings with suppliers of interest. Meetings are requested by the Hosted Buyer through the event's online profile catalogue.

To ensure your attendance you will need to register in the info desk for Organic Food & Eco Life Matchmaking upon arrival at the trade show venue.