Matchmaking
B2B Bilateral meetings

Trine Smukkestad Lavik
Legal export Advisor
Enterprise Europe Network Norway
The world’s largest support Network for SMEs with international ambitions
A broad range of services for growth-oriented SMEs

INTERNATIONAL PARTNERSHIPS
- Partnership database
- Brokerage events
- Company missions

ADVISORY SUPPORT
- Advice on EU laws and standards
- Market intelligence
- IPR expertise

INNOVATION SUPPORT
- Access to finance and funding
- Innovation Management Services
- Technology transfer
Find new partners through the Network

- Matchmaking/Brokerage events
- Company missions
- Network of advisers
- Partner Opportunity Database/EEN Match
EEN Match: eenenmatch.eu
H2020 Funding and tender opportunities portal

Launch a partner search under a call topic for:

- an expertise request
- an expertise offer

When a request for partners is launched, the system will match request for partners and profiles
Breaking the Barriers in a Circular Economy - The matchmaking
Two time slots

13:40 – 15:00
B2B Bilateral Meetings Session I
B2B-speeddates based on relevant profile matches or meeting requests.
Register your profile!

15:20 – 16:40
B2B Bilateral Meetings Session II
Continuation of speed-dates after 20-minute coffee break 15:00-15:20
Code of conduct

• Check the latest version of your meeting schedule
• Be at the location 5 minutes before your meeting
• Respect the other participant's time and show up to all your meetings
• If you can not attend a meeting, cancel it through the platform so the other participant will get a notification
• Talk to Network staff- we are here to help!
Get ready!
The matchmaking starts at 13:40