



Partnership of
European Regions
SUSTAINABLE
BUILDINGS



Smart Campus Pilot

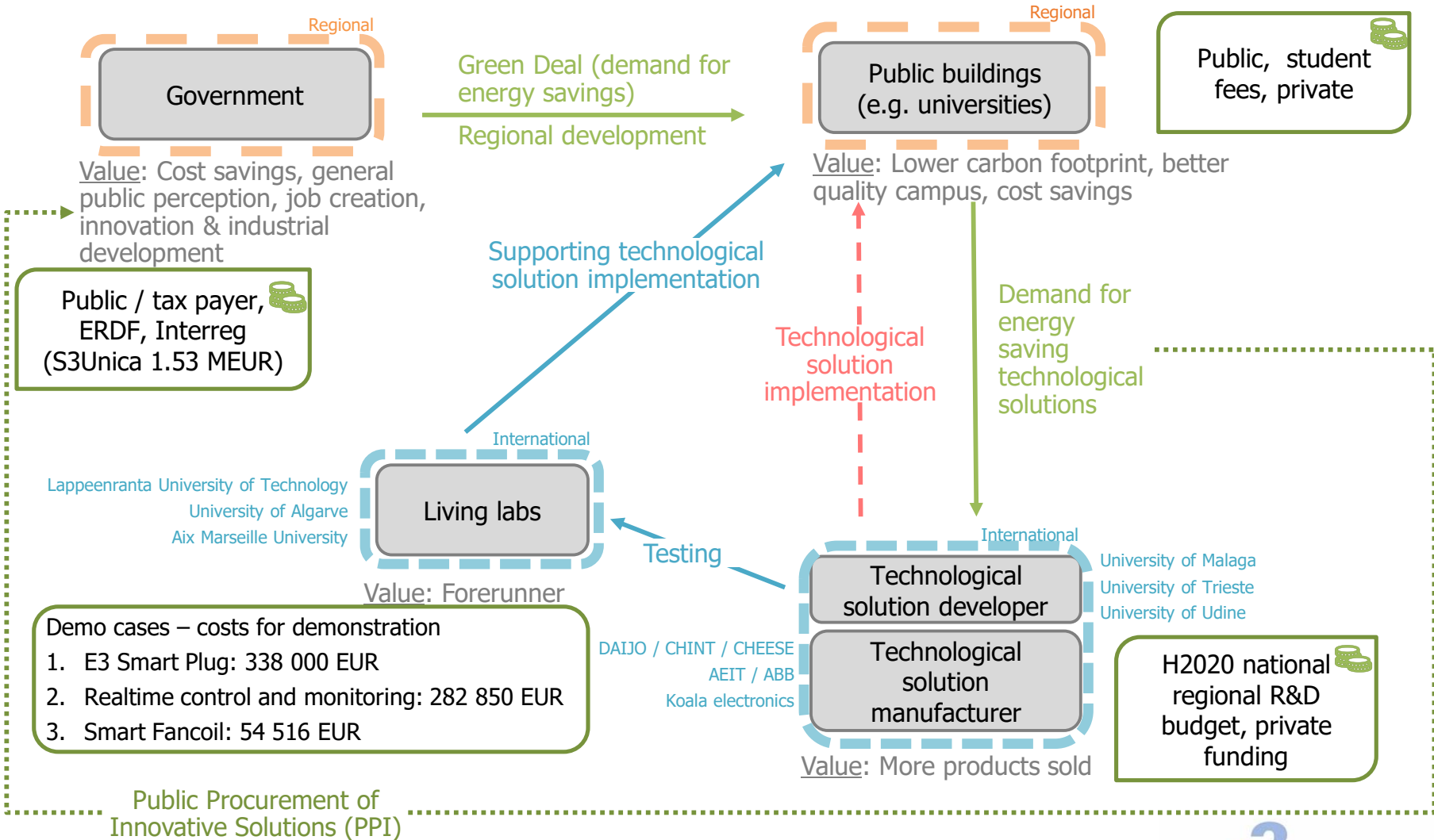
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Conceptual Framework



Identified challenges

- To have a **complete project business plan** (Market analysis, clear breakdown of costs over time, overall benefit, financial savings)
- Identification of a possible **funding mix or financing mix**: especially also the inclusion of a design towards Public Procurement of Innovative Solutions (PPI)
 - ◆ To demonstrate the technology at other living labs
 - ◆ To adapt the technological solution to the needs of the living labs
- **Design of the project legal structure**: e.g. Smart Campus Agreement, Memorandum of Understanding and Non-disclosure agreement
- Promoters (technological solution developers) to take into account the **public procurement and state aid rules**
- **Design of the solutions** towards overall commercialisation (tailor made solutions)
- **Difficulties** for some regions to **participate to the Pilot Action** (meetings, testing, exchange) as there is no dedicated budget