

# De & Re-Manufacturing Pilot Action « DERE-M »



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# Specialization strategy: focus on composite recovery from wind energy systems

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# The regional partnership

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1. Lombardy (Coordinator)
2. Saxony
3. Scotland
4. Basque Country
5. Norte
6. Flanders
7. Tampere
8. Emilia-Romagna

# The expected deliverable

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# Key success factors

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1. An emerging business case
2. A leading expertise of the partnership
3. The commitment of regions
4. Alignment with existing regional priorities
5. Complementary to existing infrastructures & capabilities
6. Strong industrial connections and a proven demand
7. An experience and strong appetite to work together as a network
8. Network design is finalized

# Key challenges

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Challenges

1. Missing technology & demo infrastructures
  - *who pays*
  - *where to position them*
2. Final characterization of the investment projects
  - *Prioritization*
  - *Quantification*
3. Industrial (firm) commitment !

# The way forward

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1. Concentration on few business cases
  - Construction & sanitary products
  - Sport equipment
  - Automotive parts
2. Final collection of investment data with lead-users
  - In each « composites » regions
  - For each business cases
3. Quantifying the investment projects portfolio
4. Integration of the Network's services value into BP