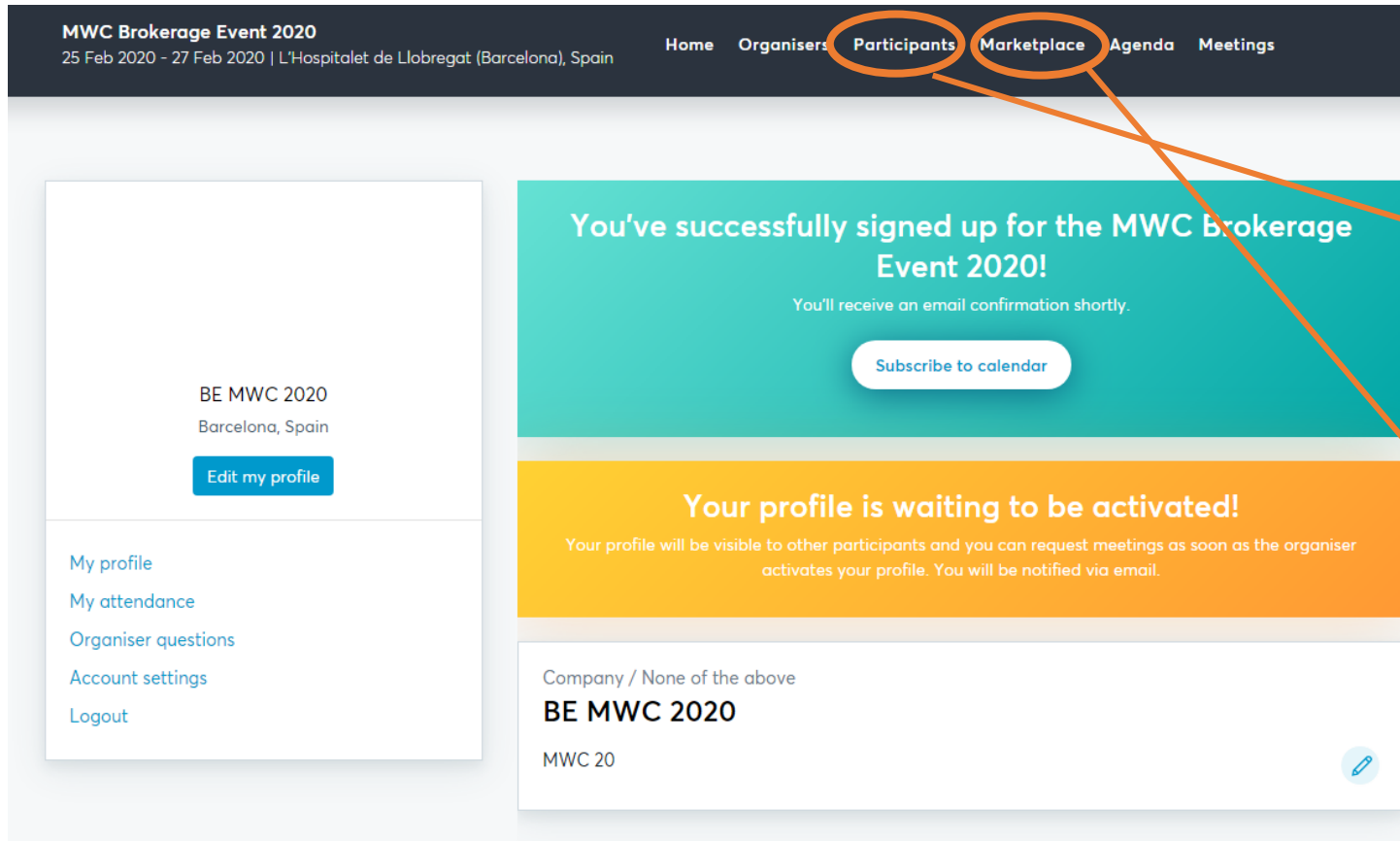


Booking of meetings
Guideline

Antiga Fàbrica Estrella Damm Brokerage Event

#BCNBrokerage

1. WAYS TO SEARCH PARTICIPANTS



How to request meetings to participants according to your interests?

Participants tab:

Helps you browse by organization and person attending. It also allows you to filter by country, organization type, technology or main industry clients.

Marketplace

See what companies are offering or looking for.

2. USE THE “PARTICIPANTS” TAB

MWC Brokerage Event 2020
25 Feb 2020 - 27 Feb 2020 | L'Hospitalet de Llobregat (Barcelona), Spain

Home Organisers **Participants** Marketplace Agenda Meetings

You can request 24 more meetings • 0 accepted requests • 0 open requests

View Person Organization Sort Last updated

205 Participants found

Search

BOOKMARKED MATCHMAKING COUNTRIES ORGANIZATION TYPES BUSINESS FIELD COMPANY SIZE

Marek Maruszczak Available
CEO at Slavic Monsters LLC
OLSZTYN, POLAND

STEENKISTE Philippe Available
CCO at Back2Buzz
LA HULPE, BELGIUM

Nicu Mardari Available
CEO at 7code
CLUJ-NAPOCA, ROMANIA

Iulia Lazar Not available
Director's Assistant at Sikiwis Digitalizr
PARIS, FRANCE

MULTIPLE FILTER OPTION

- You can use the **search engine** to do **free text search** within any participant org. description.
- By filtering from **last updated**, the list of participant will be sorted starting with the last registration.
- Save your favourite profiles with the **BookMarked** tool
- Filter by **Organization type**
- Filter by **Business field**
- Filter by **Matchmaking** to see profiles that have the same attendance availability as you do.
 - “Available”** (if your schedule coincides)
 - “Not available”** (if your schedule does not coincide)

You can always increase you availability in order to make it coincide with other participants' availability.

3. USE THE “MARKETPLACE” TAB

MWC Brokerage Event 2020
25 Feb 2020 - 27 Feb 2020 | L'Hospitalet de Llobregat (Barcelona), Spain

Home Organisers Participants **Marketplace** Agenda Meetings

[Browse Opportunities](#) [My Opportunities \(0\)](#)


565 Opportunities found

Search

- ☐ PRODUCT (179)
- ☐ SERVICE (128)
- ☐ PARTNERSHIP (78)
- ☐ PROJECT COOPERATION (32)
- ☐ INVESTMENT (45)
- ☐ EXPERTISE (40)
- ☐ REQUEST (63)

REQUEST January 22, 2020


Repair Centers for Smartphones
As part of its international expansion, Back2Buzz is looking for smartphone repairers. We are looking for partners throughout Europe and the Middle East.

 **STEENKISTE Philippe**
CCO at Back2Buzz
La Hulpe, Belgium [Available](#)

PARTNERSHIP January 22, 2020

We're looking for distributors / Retailers / Etailers and Repair Partners
As part of its international expansion, Back2Buzz is looking for partners for the sales (Distributors/Retailers/Etailers) and repair of its products.


Sales/distribution


 **STEENKISTE Philippe**
CCO at Back2Buzz
La Hulpe, Belgium [Available](#)

PRODUCT January 22, 2020

Ecofriendly accessories and refurbished Smartphones
Back2Buzz is the biggest Belgian company in the sales of refurbished smartphones (iPhone and Samsung) and ecofriendly accessories with own te...

Retail Reseller Licensee Distribution Partner +1

 **STEENKISTE Philippe**
CCO at Back2Buzz
La Hulpe, Belgium [Available](#)



FILTERS

- You can use the **search engine to do free text search** within any participant market places.
 - Filter by **Product**
 - Filter by **Service**
 - Filter by **Partnership**
 - Filter by **Project Cooperation**
 - Filter by **Investment**
 - Filter by **Expertise**
 - Filter by **Request**

The above filters are drop-downs, you can choose different Keywords to filter more specifically.


4. REQUEST MEETINGS

MWC Brokerage Event 2020
25 Feb 2020 - 27 Feb 2020 | L'Hospitalet de Llobregat (Barcelona), Spain

Home Organisers Participants Marketplace Agenda Meetings

You can request 24 more meetings • 0 accepted requests • 0 open requests

PROFILE


Marek Maruszczak
CEO at **Slavic Monsters LLC**
Olsztyn, Poland

Request meeting

Company
Slavic Monsters LLC
Slavic Monsters is an IT company with many years of experience in creating innovative solutions in the field of augmented and virtual reality, geolocation and spatial data.
We carry out independent projects as well as do work for hire.

COMPANY SERVICES
Developer / Distributor of software solutions App developer Videogame developer Consulting

MAIN INDUSTRY CLIENTS
Smart Cities Education Gaming, entertainment and leisure Cultural and creative industries
Telecom operators

TECHNOLOGY
Virtual reality Augmented reality 5G

Company size
<= 10

Registered on January 22, 2020

Depending on your Attendance availability you'll be able to have X number of meetings.
The meeting length is 20 minutes.

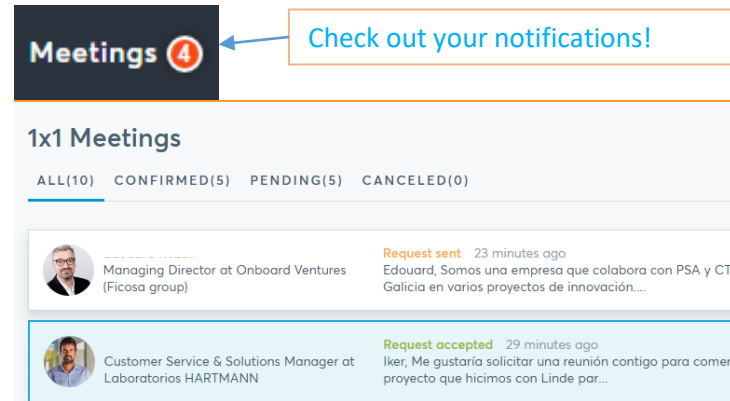
If you want to meet with a participant, click on the **Request meeting button.**

Use the **internal chat** to express the purpose of the meeting or to inform of any changes.

If the participant is **Not Available** it means his/her attendance time slots do not coincide with yours. We suggest you to increase your attendance time slots in order to coincide and be able to request him/her a meeting.

5. ACCEPT AND DECLINE MEETINGS



1. You will receive e-mail notifications about your meeting requests.
2. **Answer all your pending requests (ACCEPT OR DECLINE) don't leave them *pending*** because they block your time while in pending status.
3. **Respect your colleagues.** If you can not attend the meeting please inform the other participant.
 1. **RESCHEDULE: Don't cancel the meeting and send him/her a message to meet** at another time. You can come to the brokerage event area and use one of our tables upon availability.
 2. **CANCEL THE MEETING ONLY** if you are certain you don't want to hold the meeting.

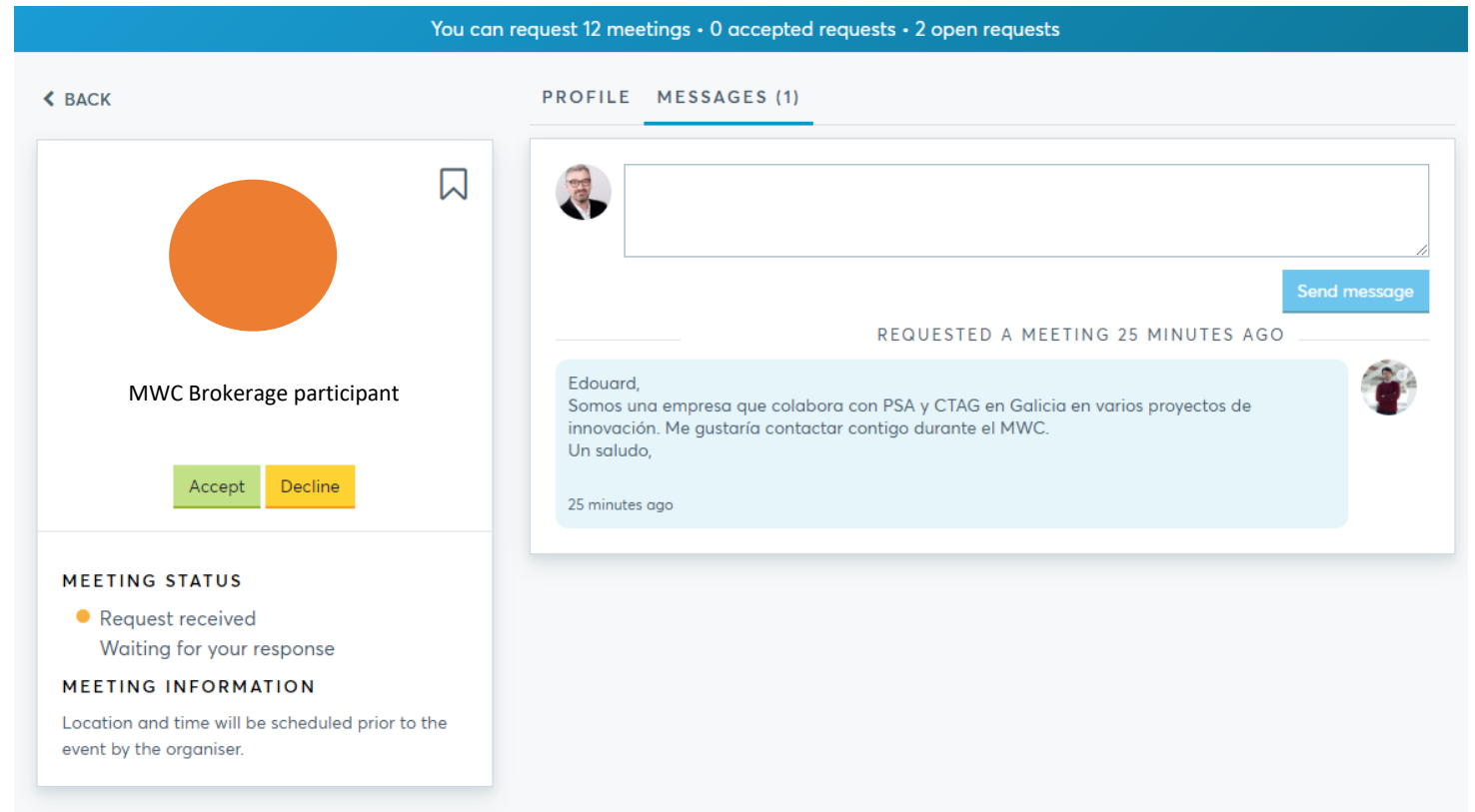


Meetings 4 Check out your notifications!

1x1 Meetings

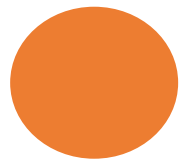
ALL(10) CONFIRMED(5) PENDING(5) CANCELED(0)

 Managing Director at Onboard Ventures (Ficosa group)	Request sent 23 minutes ago Edouard, Somos una empresa que colabora con PSA y CTAG en Galicia en varios proyectos de innovación....	Edouard Rozan will choose an available timeslot when accepting the request
 Customer Service & Solutions Manager at Laboratorios HARTMANN	Request accepted 29 minutes ago Iker, Me gustaría solicitar una reunión contigo para comentar un proyecto que hicimos con Linde par...	Tuesday, February 26, 2019, GMT+1 10:20 AM - 10:40 AM CS50_41 (QUOBIS)



You can request 12 meetings • 0 accepted requests • 2 open requests

← BACK PROFILE MESSAGES (1)



MWC Brokerage participant
[Accept](#) [Decline](#)

MEETING STATUS

- Request received
- Waiting for your response

MEETING INFORMATION


Location and time will be scheduled prior to the event by the organiser.


[Send message](#)

REQUESTED A MEETING 25 MINUTES AGO

Edouard,
Somos una empresa que colabora con PSA y CTAG en Galicia en varios proyectos de innovación. Me gustaría contactar contigo durante el MWC.
Un saludo,

25 minutes ago



6. PRACTICAL EXAMPLE #1

Use the “Participants” tab and filter by organization types to search for large corporations and investors looking for new solutions/technologies.

42 Participants found

Search

☐ BOOKMARKED

☐ COUNTRIES

☒ ORGANIZATION TYPES

☒ Large corporation looking for new solutions/technologies (27)

☒ Investor (15)

☐ Company (131)

☐ Consulting (8)

☐ Authority/Government (5)


☐ Other (5)

Clear

Show more (4) ▼

☒ BUSINESS FIELD


☐ COMPANY SIZE



Oscar Cantalejo

Investment Manager at Iberdrola Ventures - Perseo


MADRID, SPAIN



[María Paula Caycedo](#)

R&D Resources and Strategy Manager at NISSAN TECH...


BARCELONA, SPAIN



Eeswaran Navaratnam

Partner at 01 Ventures


AMSTERDAM, NETHERLANDS



Alex Wilson

Associate at White Star Capital

LONDON, UNITED KINGDOM

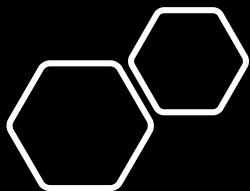


Victor Canton Ferrer

Industry 4.0 Project Manager at Continental Automotive ...

RUBI, SPAIN

#BCNBrokerage



7. PRACTICAL EXAMPLE #2

Filters to be applied in the “Participants” tab when looking for companies working on big data and data security applied to the industry 4.0

Search

BOOKMARKED

MATCHMAKING

COUNTRIES

ORGANIZATION TYPES

BUSINESS FIELD

TECHNOLOGY

☒ Big data (84)

☒ Data protection / data security / cryptography (40)

☐ Artificial Intelligence / Machine Learning (104)

☐ IOT / M2M (90)

☐ Cloud computing (66)

☐ 5G (48)

Show more (18)

CLEAR

COMPANY SERVICES

☐ Developer / Distributor of software solutions (99)

☐ Information technologies services (85)

☐ Consulting (62)

☐ App developer (58)

Show more (6)

MAIN INDUSTRY CLIENTS

☒ Industry 4.0 (82)

☐ Smart Cities (77)

Iulia Lazar

Not available

Director's Assistant at Sikiwis Digitalizr

PARIS, FRANCE

Kais Boulaares

Available

Business development director at Innovant

TUNIS, TUNISIA

Oscar Cantalejo

Available

Investment Manager at Iberdrola Ventures - Perseo

MADRID, SPAIN

Heiko Koepke

Not available

CFO / co-founder at PHYSEC

BOCHUM, GERMANY

Yassine Makhoukh

Available

Business Developer at Jack by AGC Automotive

LOUVAIN-LA-NEUVE, BELGIUM

Alicia Cañellas

Available

Innovation & Training Consultant at VISYON

BARCELONA, SPAIN

8. PRACTICAL EXAMPLE #3 and #4

Use the “Marketplace” tab when looking for H2020 partnership opportunities

The screenshot displays the BCNBrokerage marketplace interface. At the top, there are two tabs: "Browse Opportunities" (active) and "My Opportunities (0)". Below the tabs, a search bar contains the text "h2020". To the left of the main content area, there is a sidebar with a search bar and three filter buttons: "PROJECT COOPERATION (3)", "INVESTMENT (1)", and "REQUEST (1)". The main content area shows three results, all under the "PROJECT COOPERATION" category. Each result includes a title, a brief description, a date, a profile picture of the contact, their name and title, and an "Available" button.

5 Opportunities found

h2020

PROJECT COOPERATION December 24, 2019

H2020 Project Cooperation
IDP has much experience in H2020 projects, both coordinating and as a partner. We offer our capabilities and services regarding BIM modeling as well as engineering technical expertise in many different fields.

Eduard Loscos
R&D manager at IDP
Sabadell, Spain

PROJECT COOPERATION November 25, 2019

Partner on H2020 projects
We are looking for partners in H2020 projects.

Early Planning Execution Research & Development

Mohamad Hasan Bahari
CEO of Sensifai at Sensifai
Brussels, Belgium

PROJECT COOPERATION January 06, 2020

Global IoT projects
Kinéis is looking for partners for H2020 projects that want to take the most benefit of satellite IoT.

Planning Research & Development

Marc Leminh
Director Innovation at Kineis
Ramonville-Saint-Agne, France

Use the “Marketplace” tab when looking for health related project cooperation opportunities

The screenshot displays the BCNBrokerage marketplace interface. At the top, there are two tabs: "Browse Opportunities" (active) and "My Opportunities (0)". Below the tabs, a search bar contains the text "health". To the left of the main content area, there is a sidebar with a search bar and eight filter buttons: "PRODUCT (60)", "SERVICE (63)", "PARTNERSHIP (5)", "PROJECT COOPERATION (5)", "INVESTMENT (2)", "EXPERTISE (2)", and "REQUEST (8)". The main content area shows three results, all under the "PROJECT COOPERATION" category. Each result includes a title, a brief description, a date, a profile picture of the contact, their name and title, and an "Available" button.

145 Opportunities found

health

INVESTMENT January 22, 2020

Join the future of Artificial Intelligence for Mental Health
Aimentia is a digital health company devoted to design and develop AI data driven solutions for professionals and patients in mental health. A 350K € of pre seed round will be launched in 1Q 2020, mon...

Startup Education Healthcare Seed and Development +1

Edgar Jorba
CEO at Aimentia HealthTech
Barcelona, Spain

PRODUCT January 13, 2020

Aimentia Health
AIMENTIA has developed "Aimentia Health", a unique cloud-based virtual clinic aimed at helping mental health professionals and patients alike. Aimentia Health is composed of two technological elements, a di...

Reseller Licensee Medtech & Health Distribution Partner

Edgar Jorba
CEO at Aimentia HealthTech
Barcelona, Spain

SERVICE January 14, 2020

Interactive content
Websites, mobile applications, interactive video and eLearning media makes it easy to deliver training and marketing media to anyone anywhere

Consulting Development Medtech & Health +1

Javier Martin Floren
Managing Director at 3DforScience - Visuals for Bio & Health
Málaga, Spain