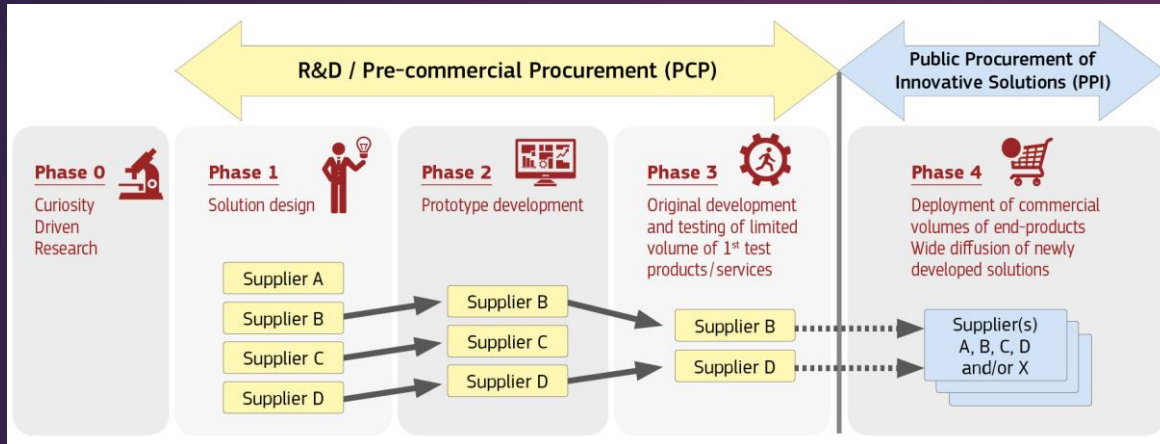


Can Do Innovation Challenge Fund

SUPPORTING INNOVATION
IN THE PUBLIC SECTOR



Can Do Innovation Challenge Fund – Overview



Company (Solvers)

- 261 applications to first 12 projects
- 55 contracts awarded
- 58% Scottish winners.

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Example Project Sponsors



Fund Summary

- Pilot project to support public sector innovation challenges
- R&D procured to develop solutions, 100% funded contracts
- Team Scotland Approach - Co-ordinated, single national access

What's on offer to Challenge sponsors?

- Support to shape up and identify challenges
- Funding to support development of innovative solutions
- Access to extensive industry solver network

Public Sector – Challenge Sponsor

- Explore creative solutions
- Reduced delivery costs
- Deliver improved service quality
- Reduced risk to developing innovative solutions
 - Up to 100% funding to find and develop solutions
 - Phased, competitive procurement process

Industry – Challenge Solver

- Access to crucial 1st customer
- Demonstrate technology with challenge sponsor
- Stepping stone to wider market exploitation
- 100% funding for R&D costs
- Retain the right to exploit IP



Case Study

The Challenge – Phase 1

Develop local renewable energy generation, storage and trading solution.

- Reduce carbon emissions
- Maximise the value of renewable generated energy by storing and transferring energy
- Develop a smart, flexible energy system
- Reduce energy costs
- Investigate new income streams through energy storage assets

60% of solvers created protectable IP

15 jobs created in Scotland since project launch

£150k provided to solvers in phase 1 from Can Do Innovation Fund

£298k additional revenue generated as a result of this project

66 jobs in Scotland forecasted in 3 years

£2.5m additional funding, contracts and investments made to solvers as a result of this project

£5m forecasted revenue from this project in 3 years

958% average projected growth of project solvers

17 Tonnes of CO₂ estimated to be saved as a direct result of the project

100% of participants would take part in a Can Do project again

"The Can Do Innovation Challenge Fund is a great way to encourage and explore innovation to develop cutting-edge solutions to meet the challenges of today and tomorrow, for an ever-more inter-connected and complex world."

Michael Figures – Perth and Kinross Council – Project Sponsor

CALL 5 NOW OPEN

- Clear challenge identified, significant impact on public service/policy delivery if solved.
- Market assessment – no solution available and require innovation.
- Line of site to implementation and roll out - don't just want tech demo!
- Project management resource to lead project, Can Do will support.
- Significant market for the solution outside 1st customer.
- Strength in Scottish supply chain to compete and benefit.
- New call launching Nov 19, project spend next financial year from April 2020.
- Further info on Can Do ICF and other support at <https://www.openinnovation.scot/support-and-funding>
- Contact Team to discuss challenge ideas - candoicf@scotent.co.uk

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SCOTLANDO
IT'S TIME TO MAKE HISTORY

Closing Date 31st March

