

# Partnering Opportunity

Profile status: Published

## Business Offer

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### Moldovan garments producer seeks distributors in European Union and Russian Federation

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#### Summary

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*A Moldovan company specializing in producing a wide range of men's and women's clothing is interested in identifying distributors for their garments in the European Union and the Russian Federation. The company is also interested in cooperation under a manufacturing agreement.*

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#### Partner Sought

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##### Type and Role of Partner Sought

The company is interested in different kind of cooperation:

- a company with rich experience in distribution of garments via specialized stores, retail or wholesale distribution networks
- a reliable partner capable of placing large orders for the manufacturing of garments all year round (under the company's brand or the client's brand).

##### Type of Partnership Considered

Manufacturing agreement  
Distribution services agreement

##### Description

The company was founded in 1945 and nowadays has a modern factory for sewing men's and women's clothes. The total production area of the company is more than 20,000 square meters.

The company is located in Tiraspol city, Moldova. The company has well-established cooperation ties with British, Italian, Austrian, Slovak companies who are the customers of well-known brands in Europe:

The product range includes: dresses, men's shirts, trousers, raincoats and jackets (including down jackets) for men and women.

Besides, the factory has a great experience in working with customer's materials, including foreign clients, Production under the brand name of the customer is also possible.

The factory has many qualified specialists, including engineers and designers, so it is possible to develop patterns based on sketches or images, to dimension the reproduction of the scale, the production of the samples is possible within the experimental department of the company.

Today the organization of work of the sewing production unit is dominated by lines of big and medium capacities, fitted with equipment from leading manufacturers from Japan, Italy, Germany, which enables the production of garments of various assortments, in different quantities, as well as elite models for future sales. The company uses embroidery machines and seam-sealing equipment.

Currently, the company supplies 75% of the output to Austria, 13% - to Italy and 12% - to the domestic market.

The company is interested in extending its export markets and is looking for distributors in different European Union countries and in Russian Federation.

The company also offers its services for the manufacture of garments according to the demand/order of clients.

### **Advantages and Innovations**

The main advantages of the company are:

- high-quality products in accordance with highest standards imposed by well-known international brands,
- use of advanced technologies,
- qualified and professional workers trained in foreign fashion schools or large international fashion companies. .

These three basic principles allow the company to produce a wide range of garments in large quantities, in accordance with the demands of the clients.

Cooperation with large foreign companies allowed the Moldovan enterprise to constantly increase the number of jobs, gain management experience, implement state-of-the-art methods of designing and modelling using computer programs and modern technologies, work with new types of fabrics, and have direct information about the current trends in the fashion industry.



# Partnering Opportunity

Profile status : Published

## Business Offer

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## Moldovan producer of cookies is seeking for distributors

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### Summary

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*Moldovan company established in 2002 offers a wide range of cookies: wafers, zefir, glazed chocolate products and biscuits. The company is able to sell products all over the world, under distribution services agreement.*

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### Partner Sought

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#### Type and Role of Partner Sought

The company is looking for different business partners: distributors (SMEs, large enterprise) in different countries worldwide, wholesale buyers, supermarket distribution networks in order to commercialize company's products;

#### Type of Partnership Considered

Distribution services agreement

### Description

The company was founded in 2002 and is actually one of the most important manufacturers of wafers and biscuits in the Republic of Moldova.

Starting with the production of sweet corn sticks, in order to meet consumer requirements and the need to expand the range of products, the company's portfolio was expanded over time with new products: wafers(2003), zefir (2007), glazed chocolate products (2008) and biscuits (2009).

Diversifying product's portfolio, implementing the ISO quality management system, and thus aligning itself to international requirements, allowed the sale of manufactured products also outside the country, favoring the exploitation of productivity and ensuring stable employment for employees.

Company's main target goal is to provide valuable products for any preferences and to create a value that can withstand for business partners for a long-term.

As a manufacturer, the company can offer:

- Quality aligned to international requirements
- Clarity in settlement agreement
- Promptness in collaboration
- Support in logistic questions
- Trust and reliability

The company is interested in extending its export markets and is looking for distributors in different countries worldwide.

### Advantages and Innovations

- Quality aligned to international requirements.
- No preservatives. Only natural raw materials.
- Bulk package.
- Wide range of tastes & shapes.
- Possibility for private label.



Ref: BOMD20190305001

# Partnering Opportunity

Profile status : Published

## Business Offer

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### **Moldovan company producing unique shoes and accessories from fish leather is looking for distributors in the European Union**

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#### Summary

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*A Moldovan company specialized in manufacturing shoes and fashion accessories (bags, wallets, belts, briefcases) from exotic leather and fish skin is interested in identifying distributors of its unique final products in European Union countries.*

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#### Partner Sought

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##### Type and Role of Partner Sought

The company is looking for distributors of its luxury and premium category leather shoes and fashion accessories. This could be specialized stores, chain stores. Distribution via internet stores is also possible.. Because of the limited production capacity at this moment, the possible partner is expected to place small orders.

##### Type of Partnership Considered

Distribution services agreement

##### Description

A dynamic Moldovan start-up is producing unique products from fish skin. The range of products includes shoes, bags, belts, wallets, briefcases and other fashion accessories of various models and colours.

The manufacture of various articles from exotic leather is a non-violent process, The recycling of raw materials from fish processing factories is an ecologic concept of waste recycling.

For the manufacture of this kind of products a unique technology of leather tanning is used. Since the technology used is environmentally safe, this skin can be used for sewing products for children and people who are allergic to certain types of mammalian skin. Fish skin can be successfully combined with various types of fabrics, furs and knitwear.

The company is interested in identifying partners in European Union countries for the distribution of their products. The company can manufacture articles according to the models and sizes of the clients. and proposes a wide variety of colours and fish skin.





### Advantages and Innovations

Tanning of fish skin in industrial scale is a new technology which has been developed in the last 10 years.

Fish skin, made with this technology, after passing many tests both in laboratories and in life, showed itself as a high-quality leather. It is 3 times stronger than bovine leather, while it has a thickness of 0.3 mm to 1.2 mm, depending on the type of fish. Indicators of wear resistance of fish leather are several times higher than those of mammalian leather. This is due to its anatomical reticular fiber structure, where the fiber length is several centimeters in contrast to the skin fibers of mammals.

The development of the "fish" trend in the leather industry has many positive aspects: from the economic point of view it is a more rational use of raw materials already available in large quantities, the creation of jobs in many areas of economic life (tanning, production of clothes and shoes, decoration of interior and furniture, hand made goods); from ecological point of view, this is the rational use of waste from the fish processing industry.



The field of use of fish leather is very extensive. Although fish leather is a rare exotic one, it confidently takes its place not only on the podiums and fashion houses, but also in our daily lives. Each skin has its own individual pattern. Due to the variety of textures and colors, fish skin is of great interest for designers of clothing, footwear and accessories.

Items made of this skin are hardwearing, it is water resistant and it "breathes well".

# Partnering Opportunity

Profile status : Published

## Business Offer

### Moldovan producer of dried plums, both pitted and unpitted, seeks distributors

#### Summary

*A Moldovan company producing dried pitted and unpitted plums, in various packaging according to the clients' specifications, is seeking supermarkets and manufacturing companies that use plums in their production as a raw material. The company offers cooperation under a distribution agreement.*

#### Partner Sought

##### Type and Role of Partner Sought

- The company is looking for different business partners:
- distributors (SMEs, large enterprise), wholesale buyers, supermarket distribution networks in order to commercialize company's products;
  - manufacturing companies that use plums in their production as a raw material.

##### Type of Partnership Considered

Distribution services agreement

##### Description

A Moldovan company producing garments and fashion accessories for the national and international market is interested in establishing a reliable cooperation with distributors and manufacturers from European Union and other countries.

The company has two sewing factories currently sewing more than 200.000 pieces of garments a year of the highest quality, including orders from the internationally known companies and brands.

The company produces high quality clothes for men and women, including a wide range of outdoor clothing.

The company is pursuing the strategy of increasing the number of long-term partnerships in the regions of Europe to work on mutually advantageous bases on the basis of a distribution or manufacturing agreement. Establishment of a joint venture is also possible in order to develop production and marketing capacities of the company.

### **Advantages and Innovations**

Having served the European market for more than 20 years the company has gained the knowledge of satisfying the hardest needs of the clients by being trusted to produce for the internationally known high quality brands

Given the current market conditions, products can be manufactured in small batches from 300-500 units to much higher quantities, depending on the demand of the partner company.

The factories of the company are among the few in the country which are certified for the technology of manufacturing products of laminated fabric with welded seams.



Ref: BOMD20190515001



# Partnering Opportunity

Profile status : Published

## Business Offer

### Moldovan sunflower oil manufacturer is looking for distributors in selected countries to sign distribution services agreement

#### Summary

*A Moldovan company with a rich experience in the field of sunflower oil production is looking for new business partners as distributors (SMEs or large enterprises), suppliers to supermarket chains, importer/wholesaler on international level in order to distribute its products. The company is interested in finding partners from Egypt, China, Singapore and India.*

#### Partner Sought

##### Type and Role of Partner Sought

The company is looking for new business partners as distributors (SMEs or large enterprises), suppliers to supermarket chains, importer/wholesaler operating in the field of oil products.

##### Type of Partnership Considered

Distribution services agreement

#### Description

A Moldovan company specialized in the production of sunflower oil is interested in identifying distributors for its products in such countries as China, Egypt, India and Singapore. In compliance with international standards, the company is operating through its different brands of sunflower oil on the domestic and international markets. Certified by recognized organizations, the company has a strong presence on the domestic market, as well as at the international level, with 80% of its products aimed towards export to more than 30 countries.

The company's products are produced from high quality standard oil and are sold in 1 - 6 liter PET bottles or in bulk. The oil provided is 100% made up from sunflower with a flexible offer depending on buyers' needs. The sunflower is grown on black, fertile soil. This means due to the excellent soil quality, the sunflower does not require artificial fertiliser.

Each year are processed 250000 tons of raw materials throughout the four divisions of the company corresponding to every step of the production i.e. from the seeds storage to the bottling line.

The company is recognized as a well-known trademark, and in accordance with the law, the products are under state protection.

### **Advantages and Innovations**

The company produces quality products certified by the main inspection companies, such as: Cotecna Inspection, Bureau Veritas, Intertek, SGS and Agrolab. The company has received an international distinction for quality in 2017 from the International Association of Sunflower Oil (ISOA), in the field of technology and innovation in the nomination: "Quality of sunflower oil". The company implemented the ISO 22000 that is a Food Safety Management System.

The sunflower is grown on black, most fertile soil. Due to the excellent earth, the sunflower does not require artificial fertiliser.

### **Restrict dissemination to specific countries**

China  
Egypt  
India  
Singapore



Ref: BOMD20181213001

# Partnering Opportunity

Profile status : Published

## Business Offer

### Moldovan dairy producer seeks importers from Arabic countries

#### Summary

*A Moldovan joint-stock company specialized in the production of dairy products is looking for partners from Arab countries for long term collaboration and distribution of its products.*

Reference

BOMD20181212001

#### Details

##### Description

A Moldovan joint-stock company specialized in the production of dairy products is pursuing the strategy of increasing the number of long-term partnerships and it is currently seeking for partners in Arab countries for concluding a distribution services agreement..

Company has been working for 68 years now. It comprises departments of drinking milk, casein and butter.

Currently the company produces a wide assortment of cheeses: hard, semi-hard, melted and smoked. Alongside with whole milk products (pasteurized milk, kefir, sour cream, whipping cream, butter and fresh cheese), since 2012 a line of milk products, rich in bifidobacteria-bio (2.5% in kefir and 15% in bio sour-cream), has been installed. Company's products include a wide range of dairy products traded on the domestic market, as well as other products with a high export potential.

Every year, the company has the capacity to produce and commercialize the following products:

- butter from sweet cream - 200 tons;
- powdered milk – 1000 tons;
- cheese – 500 tons.

Ref: BOMD20181212001



The company would like to export products such as butter from sweet cream, powdered milk and cheese and is interested in establishing commercial relations with distributors from Arab countries. .  
The quantity of goods to be supplied could be established in cooperation with the identified partner.

### **Advantages and innovations**

The company's philosophy is based on the aim to produce and provide natural, healthy and high quality dairy products.  
The company is systematically expanding its range of products in different segments of the market. Technological equipment is constantly upgraded.  
The company is flexible in production and cooperation, meaning that production on demand of more types of products for various market segments is possible.  
The goods are packed individually in packages with different capacities or could be sold in larger quantities in special packing.  
The company is ISO and HACCP certified.

### **Dissemination**

### **Client**

#### **Client Country**

Moldova

### **Partner Sought**

#### **Type and Role of Partner Sought**

The company is looking for new markets in order to expand their trade in different countries and establish long term commercial relations for the distribution of its products.  
The company is interested in cooperation with distribution companies from all Arab countries. Cooperation with supermarkets and large stores is possible.

#### **Type of Partnership Considered**

Distribution services agreement



## Attachments

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Cheese



Butter and spreads

Ref: BOMD20181212001

# Partnering Opportunity

Profile status : Published

## Business Offer

### Moldovan garment producer looking for cooperation with European companies

#### Summary

*A Moldovan company specialized in the production of garments for men and women is looking for partners in the European Union and outside for a long-term cooperation, possible in the framework of a distribution services agreement, establishment of a joint venture or a manufacturing agreement.*

Reference

BOMD20180918001

#### Details

##### Description

A Moldovan company producing garments and fashion accessories for the national and international market is interested in establishing a reliable cooperation with distributors and manufacturers from European Union and other countries.

The company has two sewing factories currently sewing more than 200.000 pieces of garments a year of the highest quality, including orders from the internationally known companies and brands.

The company produces high quality clothes for men and women, including a wide range of outdoor clothing.

The company is pursuing the strategy of increasing the number of long-term partnerships in the regions of Europe to work on mutually advantageous bases on the basis of a distribution or manufacturing agreement. Establishment of a joint venture is also possible in order to develop production and marketing capacities of the company.

##### Advantages and innovations

Having served the European market for more than 20 years the company has gained the knowledge of satisfying the hardest needs of the clients by being trusted to produce for the internationally known high quality brands

Given the current market conditions, products can be manufactured in small batches from 300-500 units to much higher quantities, depending on the demand of the partner company.

The factories of the company are among the few in the country which are certified for the technology of manufacturing products of laminated fabric with welded seams .

Ref: BOMD20180918001



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## Dissemination

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### Client

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#### Client Country

Moldova

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### Partner Sought

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#### Type and Role of Partner Sought

Working with the distributors of men and women clothes and retail buyers that are looking for reliable and experienced supplier of wide range of high quality garments and accessories from at reasonable price.

The company is also open for cooperation with fashion brands under a manufacturing agreement.

Type of partners sought:

- clothes stores and distributors, internet-shops, retailers with their own warehouse,
- fashion brands interested in placing orders for the manufacture of various clothes and accessories,
- manufacttuers od garments, shoes and accessories in order to diversify and improve production capacitie under a joint venture agreement

Role of Partner Sought: distribute its products in their country to retailers and other clients that are operating in the garments sector.

#### Type of Partnership Considered

Manufacturing agreement

Distribution services agreement

Joint venture agreement

## Attachments

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Ref: BOMD20180918001





# Partnering Opportunity

Profile status : Archived

## Business Offer

### A Moldovan dried fruits producer is looking for distributors and joint venture partners

#### Summary

*A family-owned company from Moldova is producing high quality dried plums and aims to find new markets for distribution of its production. The company wants to establish long term partnership with companies already engaged in trading of dried fruit, offering distribution services and joint venture agreement to potential partners.*

Reference BOMD20170111001

#### Details

#### Description

A Moldovan company specialized in production of ecologic dried plums is interested in identifying European partners. The company is growing 11 ha of plums, being able to supply up to 1000 tons/year.

The company is interested in establishing a cooperation in which the potential partner is a distributor, supplier of supermarket chains, importer/wholesaler, with the option of establishing a joint venture partnership in Moldova. The products of this company are mainly distributed on local market, but the company is also engaged in trans-national activities with the clients from Russia and other post-soviet countries.

Dried plums are produced from the following varieties: Ana Spet and Stanley.

The prunes have the next characteristics:

- prepared from physiologically ripe fruits grown in ecological conditions,
- fleshy, elastic and pliable,
- covered with a wrinkled skin,
- clean and free from foreign matter,
- with a flavor and color specific to prunes.

Ref: BOMD20170111001



The company can export its own fruits but also products collected from other fruit growers and then ship and export according to the market demand. In addition the joint venture company may invest into further production equipment, namely, to expand the company's chocolate production and dipping equipment, in order to add value to the fresh fruit and dried fruit. There is one more interesting fruit processing option: production of dried plums ready for consumption, with walnut filling and dipped in chocolate.

### **Advantages and innovations**

The fruit is of high quality, as Moldovan plums are well-known for their deep taste, for this earning the title "queen of plums". The production is ecologically pure and the drying process takes place in hygienic conditions. The company is able to provide plums with variable water (humidity) content, according to the customer's request, both ready-to-sell and in bulk, for further processing. The possible investment in a very popular product variety, plums with nuts filling and dipped in chocolate, provide an excellent opportunity for a joint venture partnership in Moldova.

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### **Dissemination**

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#### **Client**

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##### **Client Country**

Moldova

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#### **Partner Sought**

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##### **Type and Role of Partner Sought**

The company is interested in establishing a cooperation with a distributor, supplier of supermarket chains, importer/wholesaler, with the option of establishing a joint venture partnership in Moldova. The distributors of food products are sought for distribution services agreement. The companies currently processing food are sought for joint venture agreement.

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##### **Type of Partnership Considered**

Distribution services agreement  
Joint venture agreement

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#### **Attachments**

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# Partnering Opportunity

Profile status : Archived

## Business Request

### Moldovan company is interested in identifying a partner for building a medical centre

#### Summary

*A Moldovan company specialized in construction of buildings is interested in identifying partners from the European Union countries or the Community of Independent States for establishing a joint venture and implementing a real estate project offering modern medical services.*

Reference

BRMD20170821001

#### Details

#### Description

A Moldovan construction company founded in 2003, building for its customers modern and energy saving dwellings, made to the highest quality standard is looking for partners in the EU of CIS for a joint venture establishment. The company is developing a real estate project with medical specifics. The company plans to build a centre for local and foreign medical clinics.

The centre would offer a range of modern and innovative medical services for the Republic of Moldova. The concept was developed in order to attract the best specialists, create modern medical spaces and ensure access of the population to qualitative health services. The centre would allow continuous experience exchanges between local and foreign specialists through a modern conference room and presentations of various medical innovations. The project foresees the provision of various private and specialized medical services in a single technically adapted building.

The company is interested in identifying a partner or investor for the development of a medical complex, by establishing a joint venture. The partner contribution could be expertise or any types of building materials, supplies for finishing the centre. Details would be discussed with interested foreign companies.

#### Advantages and innovations

The building of a medical centre would allow creating a sustainable tool for expanding and developing new medical operators in the Republic of Moldova and in the region. Moreover in future is planned to export medical

Ref: BRMD20170821001





services in the region by investing in the described project.

This type of medical centre is an alternative to the traditional system of health services, offering complex modern and innovative solutions under the same roof.

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The company is interested in identifying a reliable partner/investor for further development of a medical complex. A joint venture would be established in order to further develop and finalize the project. The terms and conditions would be negotiated with the identified partner and a fair distribution of revenues would be ensured.

The company is flexible to the innovative ideas of potential partners. The partner could contribute with modern building materials, furniture, equipment, depending on its activity. Mostly preferred is an agreement with a company with rich experience in building large and complex projects..

### Type of Partnership Considered

Joint venture agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

### Moldovan company looking for partners for the distribution of its natural herbal teas

#### Summary

*A Moldovan company producing a wide variety of natural herbal teas is interested in identifying distributors for its products in European Union countries with focus on Germany, Ireland, Baltic States. Also the company is examining the possibility of identifying distributors in Russian and Turkey.*

Reference BOMD20170105002

#### Details

#### Description

A young and dynamic Moldovan company founded in 2011 is specialized in the production of exclusively natural teas.

The company produces two distinct lines of products: teas for daily consumption and health herbal teas (mixtures) for specific medical purposes.

The company produces most of the ingredients on their own farmland, without the use of chemical fertilizers or herbicides.

For its products, the company uses 56 herbs collected in an ecological area of the Republic of Moldova. Overall 46 distinct products are manufactured by this company. Their products are either single plant teas or mixtures of various plants. The most popular teas are: mint, chamomile, marigold, hawthorn, yarrow. The teas are 100% organic, without any artificial flavours or preservatives. The company creates unique recipes based on their own technologies while doing their best to "imitate nature", allowing to deliver top quality teas.

The teas are sold as loose tea in specially designed paper boxes with a cut so that the buyer can see the product. The current export markets are Romania, Ukraine, Czech Republic, USA where the company sells in small quantities. The company is interested in finding distributors and extending its exports to European countries as Ireland, Germany, Baltic States, Ireland, as well as Russia and Turkey, being able to diversify its products in accordance with the client demand.

Ref: BOMD20170105002



## Advantages and innovations

The company collects the herbs from an ecological area of the Republic of Moldova, near the largest forest area in the country. No fertilizers are used for growing the plants. In its production the company does not use any artificial flavours, preservatives or colours, the teas being organic, with a characteristic flavour profile.

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## Dissemination

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### Restrict dissemination to specific countries

Estonia, Germany, Ireland, Latvia, Lithuania, Russia, Turkey

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The company is interested in identifying medium size distributors for selling its products. The partner should be reliable, with a good reputation on the local market. The most suitable partner would be a supermarket chain.

### Type of Partnership Considered

Distribution services agreement

## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

### A Moldovan company producing roof rainwater systems is looking for distributors

#### Summary

*A company from the Republic of Moldova specialized in design, production and distribution of roof rainwater systems, including gutters and down pipes is interested in identifying distributors in such countries as United Kingdom, Ireland, Germany, France, Austria, USA and Canada.*

Reference

BOMD20170419001

#### Details

##### Description

A Moldovan company representing a regional group of companies is specialized in the development, production and distribution of complete roof rainwater systems of gutters and down pipes,

The company also produces umbrella metallic tiles and roof accessories and has a market experience of more than 15 years and a large distribution network.

Currently, the company is present as manufacturer and distributor in the Eastern European countries like Romania, Russia, Ukraine, Belarus, Lithuania.

The rainwater systems are offered in a range of 9 colors, as well as the possibility to choose a rainwater system made of copper or zinc. The rainwater systems are provided with all necessary elements, a total of 23. Some of them provide additional functionality to the drainage system.

As the company continues to invest in its growth and expand their industry leading position, it is interested to explore new trade opportunities and find distribution channels and partners in such countries as United Kingdom, Ireland, Germany, France, Austria, Canada, USA.

Ref: BOMD20170419001



## Advantages and innovations

The products of the company are ISO 9001-2000 certified and accredited according to the European standards SR EN 1462:2006, SR EN 612:2006.

The quality of the products is ensured by a systemic approach applied to the production process. .

The company believes that a rainwater system should ensure not only the rainwater effective drainage, but also give a unique look of the house. Therefore, all roof elements come in one-piece. All redundant items have been removed in order to give the system a uniform and pleasant appearance.

The rainwater systems are also competitive with respect to the price/quality ratio.

The rainwater systems are easy to install due to the "click" method.

The system is also provided with the bracket support element, which allows the roofer to save up to 15% of time, by eliminating the bending of rafter bracket and the calculation of the necessary slope. Due to its simple mounting, the system is popular among roof installers.

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## Dissemination

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### Restrict dissemination to specific countries

Austria, Canada, France, Germany, Ireland, United Kingdom, USA

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The company is looking for reliable distributors in the specified countries with a capacity to identify clients on the local market.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

Ref: BOMD20170419001

# Partnering Opportunity

Profile status : Archived

## Technology Request

### A Moldovan company is interested in identifying modern technologies in organic farming and post-harvest technologies

#### Summary

*A Moldovan company specialized in growing grains is interested in identifying partners for implementing a series of modern technologies for the development of the organic farming component. At the moment the company is looking for partners in European Union countries. Also in the coming years cooperation is possible with companies from the USA and Asia. Type of cooperation envisaged: commercial agreement with technical assistance.*

Reference TRMD20170313001

#### Details

##### Description

A young and dynamic company from the Republic of Moldova growing high quality grains is looking for new modern technologies for developing the area of organic farming. The company already began the conversion of more than 4000 hectares for organic farming. It also owns two warehouses for storing organic cereals. To obtain value-added products the company needs initial processing of certificated raw material. This can be obtained by implementing modern technologies for post-harvest processing lines..

Namely the company is interested in the following technologies:

- Post-harvest processing of cereals, oil-seeds and bean crops;
- Raw material processing lines;
- Equipment for organic farming (finger harrow , rotary hoe);
- Solutions for organic plant protection (pest, diseases and weeds control).
- Conditioning equipment for organic beans and peas (post harvest vacuum chamber).
- Pumpkin processing line (harvest, removing of the seeds, cleaning)

Ref: TRMD20170313001



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## Dissemination

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### Client

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#### Client Country

Moldova

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### Partner Sought

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#### Type and Role of Partner Sought

The potential partner should have experience in the manufacture and implementation of modern technologies for organic farming and post-harvest processes.

#### Type of Partnership Considered

Commercial agreement with technical assistance

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### Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Request

### A Moldovan cereal producer is searching for new partners in the European Union

#### Summary

*A highly ambitious Moldovan cereal company founded in 2014 in the north of the country, produces and sells breakfast cereals flakes, corn snacks and biscuits for diabetics. They are interested in identifying suppliers in Bulgaria, Romania, Turkey or Ukraine for purchasing ecological raw materials (flour and sweeteners) for their organic production under a distribution agreement.*

Reference BRMD20160720001

#### Details

#### Description

A Moldovan company founded in 2014 in a village in the north of the country, produces breakfast cereals, corn snacks and natural biscuits, containing no artificial colours or flavours, and no preservatives. Their product range includes gluten-free muesli, sweet corn flakes, muesli with cocoa, diet crackers with sorghum flour, diet buckwheat crackers, diet gluten-free cookies, rods with buckwheat, diet cookies containing peaches, diet buckwheat crackers, peach puffs, gluten-free corn snacks, and sugarless puffs. All products have a shelf life of six months. They currently sell their products in Moldova and in the Commonwealth of Independent States.

In order to continue their expansion, the company is looking for suppliers of organic corn and sorghum flour and other gluten-free flours and natural sweeteners from Bulgaria, Romania, Ukraine and Turkey.

#### Advantages and innovations

All the products are gluten free, natural, contain no preservatives, no artificial flavors or colors. The company's products are recommended for children from 7 months and therefore the company is looking for providers of natural ingredients (flour and sweeteners)

#### Dissemination

Ref: BRMD20160720001



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## Dissemination

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### Restrict dissemination to specific countries

Bulgaria, Romania, Turkey, Ukraine

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

Provider of bio or Eco flours and natural sweeteners.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### **Moldovan company looking for European partners for the distribution of its breakfast cereals flakes, corn snacks and biscuits for diabetics**

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#### Summary

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*A highly ambitious Moldovan cereal producer is looking for European partners to distribute breakfast cereal products. The company was founded in April 2014 in a village in the north of the Republic of Moldova. The company produces and sells breakfast cereals flakes, corn snacks and biscuits for diabetics*

Reference

BOMD20160720001

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#### Details

##### Description

Company located in an eco-area of Moldova, producing and commercializing breakfast cereals, corn snacks, natural biscuits, with no artificial flavours or colours, no identical natural sweeteners, no preservatives. The products are healthy snacks and safe for health. The company's products range include : gluten-free muesli, sweet corn flakes, muesli with cocoa, dietary crackers with sorghum flour, dietary buckwheat crackers, dietary cookies free of gluten, rods with buckwheat, dietary cookies contains peaches, dietary buckwheat crackers, gluten-free corn snacks, sugarless puffs. All products have 6 months shelf life. The company is selling its products on the local market and is exporting to the Community of Independent States. Currently the company is interested in extending its sales market and is looking for distributors in European Union countries.

##### Advantages and innovations

All the products are gluten free, natural, do not contain preservatives, artificial flavors or colours. The company's products are recommended for children starting with the 7th month.

Ref: BOMD20160720001



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## Dissemination

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### Restrict dissemination to specific countries

Belgium, Bulgaria, Canada, Denmark, Finland, France, Germany, Italy, Netherlands, Norway, Poland, Romania, Spain, Sweden, United Kingdom

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The company is interested in identifying large and medium size distributors and chains supermarkets in EU countries for selling its products.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Technology Request

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### Microbiological monitoring of cattle and swine carcasses during sale period

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#### Summary

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*A Moldovan university is planning to launch a service for ensuring adequate monitoring of meat quality via microbiological monitoring of the meat from slaughtering to the sales. The university is looking for partners in the European Union countries and Post-soviet countries for research cooperation in order to develop and improve the service.*

Reference TRMD20150206001

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#### Details

#### Description

A Moldovan university is planning to develop a project for adequate monitoring of meat quality. The objective of the project is to establish the microbial load indices of cattle and swine carcasses and the risks of toxic infections and zoonoses in humans. The first step of the new service will be to monitor the origin of carcasses and the conditions in which the animals are slaughtered. The university is looking for research cooperation in order to develop the next stage of the project:

- analyse the sanitary-epidemiological measures taken by the veterinary service for preventing food toxic infections,
- analyse the delivery, storage and marketing of carcasses in the central agricultural market of the Municipality of Chisinau,
- measure the presence and diversity of bacterial microflora on the surface of as well as inside the carcasses.

For successful implementation of the project the university is looking for partners in European Union and former USSR countries for further research and development of the project. The partners sought should contribute with:

- expertise in the development of the know-how,
- training the personnel managing the monitoring of animals before scarifying, carcasses sampling and performing microbiological investigations;
- nutrient environments; some laboratory equipment, reagents, consumables;

Ref: TRMD20150206001





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## Dissemination

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### Restrict dissemination to specific countries

Czechia, Estonia, Germany, Latvia, Poland, Romania, Ukraine, United Kingdom

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

For successful implementation of the project the university is looking for partners in European Union and former USSR countries who can provide:

- personnel training for managing the monitoring of animals before scarifying, carcasses sampling and performing microbiological investigations;
- cooperation for acquiring nutrient environments; some laboratory equipment, reagents, consumables;
- collaboration between the municipal and territorial veterinary services and the main team work engaged in the project.

### Type of Partnership Considered

Research cooperation agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Technology Offer

### Soil microorganisms as a tool for fast forecasting of the impact of arable practices on soil quality

#### Summary

*A Moldovan research institution has developed a microbiological method of forecasting the impact of arable practices on soil organic matter content. The method has the advantage of being at least 4 times faster and much cheaper than existing practices. The research institution is interested in research and technological cooperation with other European research institutions as well as agricultural or environmental companies.*

Reference

TOMD20150206001

#### Details

#### Description

A research institution from the Republic of Moldova developed a new method for forecasting the impact of arable practices on soil. The method is offered to those who are interested in assessment, protection and enhancement of arable soil quality, in development and assessment of sustainable arable practices, in solving problems related to soil degradation, in prevention of climate change, etc. This method can be used in such fields as prevention of arable soil degradation, monitoring, protection and enhancement of soil quality, sustainability assessment of arable technologies, development of sustainable arable technologies, sequestration of soil organic carbon..

The method is designed for forecasting the long-term impacts of arable practices on soil organic matter content, and involves assessment and monitoring of changes in the soil microbial biomass caused by these practices. Its working principle is based on (a) the difference between the turnover rates of the soil microbial biomass and soil organic matter and (b) the fact that for any given climate and arable soil the soil microbial biomass and its activity are largely conditioned by the same factors that control soil organic matter accumulation (the amount, quality and timing of incoming organic inputs), the factors that are mostly determined by the peculiarities of arable technologies. The method involves the well known techniques that were specifically designed for timely detection of changes in soil organic matter turnover induced by soil management.

The partners sought should provide research and technical support for finalising and validating the result of the method. Also the partners should help in identifying the end users for field testing the method.

Ref: TOMD20150206001



Further joint implementation of the project is envisaged.

### **Advantages and innovations**

The practicability of the method is based on the possibility of establishing the specific correlations between microbial parameters and organic matter content that develop with time in soils, depending on climate conditions, soil type and the peculiarities of the arable management.

The major advantage: it permits timely impact assessments and predictions. Traditionally, the impact of arable practices on soil organic matter content is studied with the help of long-term field experiments that are extremely costly and demand decades of years (because the turnover rate of soil organic matter is from 20 years and longer). Since the offered method is based on a relatively shorter turnover rate of soil microorganisms (from 0.5 to 5 years), it permits to obtain the needed information at least 4 times faster and for a substantially smaller price.

### **Dissemination**

#### **Client**

##### **Client Country**

Moldova

#### **Partner Sought**

##### **Type and Role of Partner Sought**

Type of partner sought:

1. Research institutes, environmental and agricultural companies to finalize the method and to do the independent validation;
2. Research institutes, environmental and agricultural companies, farmers that will use the method for development/testing of sustainable arable practices, soil/environment monitoring/protection,
3. Owners of arable fields and long-term field experiments for validation of the method;

Specific area of activity of the partner: research, service provider, end user

- Task to be performed: further development, testing, implementation

##### **Type of Partnership Considered**

Technical cooperation agreement

Research cooperation agreement

### **Attachments**

# Partnering Opportunity

Profile status : Archived

## Business Offer

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### A Moldovan producer of animal feed is looking for distributors in European Union

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#### Summary

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*A Moldovan producer of high quality pellet animal feed is interested in identifying commercial partners and distributors in European Union countries.*

Reference	BOMD20140825001
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#### Details

##### Description

A Moldovan company producing high quality pellet feed for farm animal is interested in identifying partners for distribution of their goods on the European market.

The company has a 30 years experience on the local market and has become one of the leading Moldovan production companies of premixes for all kind of farm animals, including pigs, poultry, cattle, sheep, rabbit and, horses.

The company is ready to export monthly 6000 tons of pellet feed for farm animals.

##### Advantages and innovations

For the feed production the company is using only high quality and ecological raw materials. The company is not using Genetically Modified Organisms (GMO). After production the finished product is subjected to a thorough quality control.

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#### Dissemination

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Ref: BOMD20140825001



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## Dissemination

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### Restrict dissemination to specific countries

Belgium, Bulgaria, Germany, Italy, Netherlands, Poland, Romania

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The company is interested in a long-term partnership focused mainly on mutual trust and the capacity of the partner to organize the distribution of the proposed products and quantities in the target countries.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Request

### A Moldovan corn processing company is looking for producers or distributors of equipment for cornflakes production

#### Summary

*A small company from Moldova operating in corn processing is planning to expand cornflakes production and is looking for cornflakes production equipment. The equipment is intended to be applied for processing of products requiring conformity to consistent regulations. The company is looking for producers or distributors of such equipment in Turkey, Serbia, Poland, Germany and corresponding technical assistance.*

Reference

BRMD20140820001

#### Details

##### Description

In order to optimize production variety and foster exports the Moldovan company is looking for flake flattening production line for corn processing. The desirable operations of the production line: steaming, flattening and drying of the corn to obtain cornflakes. The company is interested both in complete production line and several production line modules for different production stages (steaming, flattening, drying). The company is looking for commercial agreement with technical assistance with producers or distributors of such an equipment from Serbia, Turkey, Poland, Germany or other European countries.

##### Advantages and innovations

The company grows and processed ecological corn on its own land for growing maize and has the necessary agricultural harvesting machines

#### Client

Ref: BRMD20140820001





**Client Country**

Moldova

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**Partner Sought**

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**Type and Role of Partner Sought**

Specific area of activity of the partner: manufacturer of food processing equipment;  
Task to be performed by the partner sought: delivery of the equipment, consultancy on exploitation.

**Type of Partnership Considered**

Distribution services agreement

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**Attachments**

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### A Moldovan company producing quality wines is looking for distributors in European Union, USA and China

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#### Summary

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*A Moldovan company specialized in producing in grape processing and production of a wide variety of wines is looking for trade intermediaries in European Union, USA and China.*

#### Reference

BOMD20140821001

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#### Details

##### Description

A Moldovan wine producing factory is interested in identifying distributors in European Union countries, USA and China.

The company has created a unique collection of ordinary high-quality wines, including dry, demi-dry and sweet wines, sparkling and pearl wines.

The company has brought to the market a series of grape sparkling wines produced using an original production technology of secondary fermentation in hermetic tanks.

##### Advantages and innovations

The company has its own certified testing laboratory and the quality standard ISO 22000:2005. The high quality of wines is guaranteed by growing grapes of selected varieties.

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#### Dissemination

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Ref: BOMD20140821001



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## Dissemination

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### Restrict dissemination to specific countries

China, Czechia, Germany, United Kingdom, USA

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The company is interested in identifying a reliable partner with a distribution experience of wine products.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### A Moldovan producer of fresh fruit is looking for trade partners in European countries, Egypt and Turkey

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#### Summary

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*A Moldovan agricultural company specialized in growing fresh fruit is interested in concluding strong and long term partnerships with potential distributors, import-export companies in such European countries as Serbia, , Germany, Poland, Czech Republic, Hungary and, Romania, as well as Egypt and Turkey.*

Reference BOMD20140819001

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#### Details

##### Description

A Moldovan fruit growing company is interested in identifying distributors of apples, plums and apricots in European countries, Egypt and Turkey.

The company produces fresh apples and plums with a total capacity of over 2000 tons. It also owns a fruit refrigerator with a total capacity of 600 tons, a fruit sorting line and electronic weighing with a 60 tons capacity.

The Moldovan company has in its property 100 hectares of apple orchards, 50 hectares of plum orchards and 10 hectares of apricot orchards, as well and other crops (wheat, barley, sunflower, sugar beet, soy) with a total area of 850 hectares.

The company has invested constantly in its orchards therefore the quality of the products was improved considerably in last years.

##### Advantages and innovations

The company offers its products at competitive prices and is capable of delivering large quantities of quality products. The company also offers full service in terms of handling, packing and refrigerator services.

The company owns modern semi-intensive orchards and has sorting lines for its fruit.

Ref: BOMD20140819001



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## Dissemination

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### Restrict dissemination to specific countries

Czechia, Egypt, Germany, Hungary, Poland, Romania, Serbia, Turkey

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The MOldovan company is looking for a large distributor interested in buying large quantities of apples and plums on a contractual basis. The minimum order would be 20 tones of resh fruit..

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### A Moldovan fruit and vegetable processing company is looking for trade partners in European countries

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#### Summary

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*A Moldovan company specialized in processing fresh fruit and vegetable, and production of canned goods and concentrate juices is looking for trade intermediaries in Germany, Poland and Latvia.*

Reference

BOMD20140818001

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#### Details

##### Description

A Moldovan company active in the field of processing fruits and vegetables; manufacturing cannery products and concentrate juices is interested in identifying distributors and trade partners on the European market. The preferred countries of export are Germany, Poland and Latvia.

The assortment of products includes apple juice concentrate, green peas, sweet corn, pickled cucumbers and pickled tomatoes. Currently the company produces 50 different products in glass jars and cans of different capacity. The cannery products are produced both in glass jars and tin cans.

Due to its production capacities the company could offer large volumes of canned products (up to 30 million jars/cans yearly).

##### Advantages and innovations

The company can produce the canned products under any private labels and trademarks, at the request of its clients. Due to the natural raw materials, direct collaboration with farmers and many special controls, the company offers high quality products. The company is open to discuss different terms of payments, transportation, certification and delivery.

Ref: BOMD20140818001





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## Dissemination

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### Restrict dissemination to specific countries

Germany, Latvia, Poland

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The Moldovan Company is interested in identifying large food distribution companies, supermarkets chains in European Union countries

The potential partners should be an experienced trader/distributor in food industry, flexible in negotiations and able to make significant orders of processed fruit and vegetables under contractual terms.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

### A Moldovan health care centre is interested in identifying European partners for a joint project

#### Summary

*A Moldovan Health Centre offering various treatments is looking for an European Union partner in order to establish a joint-venture. The aim would be to build a modern rehabilitation centre using wine therapy methods and the newest technologies of modern clinical medicine, related to a new idea of creating a multi-residence housing facility for senior citizens.*

Reference BOMD20140806002

#### Details

##### Description

Moldovan company specialized in medical rehabilitation services is interested in identifying a partner in the European Union countries in order to establish a joint venture for building a modern rehabilitation centre in the Republic of Moldova.

The Centre is planned to have 100 wards. It will also have the following facilities: pool with horizontal extension, sauna, hydro massage, massage office, physiotherapy, medical gymnastics office, gym, aromatherapy facilities. The main services of the centre would be directed towards: joints diseases, excess weight, wine therapy (cardiovascular system). gerontology, chronic snoring, skin diseases : psoriasis , eczema, dermatitis

##### Advantages and innovations

Wine therapy will be the distinctive feature of this medical complex. Expediency of such a project is very high , as being a wine making country , Moldova has a lot of vineyards which can be used in wine therapy.

#### Dissemination

Ref: BOMD20140806002



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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

A potential partner should have some experience in healthcare and should be interested to join the project of building a rehabilitation centre with modern facilities and contribute financially to the project.

### Type of Partnership Considered

Joint venture agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### **Moldovan company specialized in footwear production is looking for distributors and is offering subcontracting services and reciprocal production**

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#### Summary

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*A Moldovan company specialized in production of men, women and teenage footwear is interested in identifying distributors in European countries, preferably in Romania, Hungary, Germany, Italy. The company is also offering subcontracting services and is interested in developing reciprocal production.*

Reference

BOMD20140806001

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#### Details

##### Description

A Moldovan company with solid experience of more than 20 years on the local market of footwear for men, women and teenagers is interested in identifying distributors for its products in Romania, Hungary, Germany or Italy. The company produces a wide assortment including about 100 models of cold or warm season footwear for various categories of population. All shoes are manufactured from natural leather and are in great demand on the local market due to the affordable prices. The company is also offering its subcontracting services and would be interested in projects of reciprocal production in order to start manufacturing new models of footwear, implementing new production technologies and diversify its sales markets.

##### Advantages and innovations

The Moldovan company offers quality shoes at affordable prices. It can offer to potential clients a wide variety of models and can adapt production according to the customer's demand

Ref: BOMD20140806001



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## Dissemination

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### Client

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#### Client Country

Moldova

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### Partner Sought

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#### Type and Role of Partner Sought

The foreign partner must be a credible distributor or producer with some experience in the shoe business. The foreign partner should be able to find customers and act rapidly in order to answer the demand coming from the targeted country and inform the Moldovan company about potential orders. Experience in footwear manufacturing would be required for the reciprocal production partners

#### Type of Partnership Considered

Distribution services agreement  
Subcontracting  
Reciprocal production

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### Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

### Company from Moldova is looking for distributors of food products and alcoholic drinks

#### Summary

*A Moldovan company producing and commercializing its own food products and alcoholic beverages is interested in establishing partnerships with distributors or representatives from Romania, Poland, Bulgaria and Hungary for selling its products.*

Reference BOMD20140715001

#### Details

##### Description

Moldovan company specialized in production and distribution of a large assortment of alcoholic beverages and food products is interested in identifying distributors or representatives in European Union countries.

The assortment of alcoholic beverages includes: strong brandy type drinks, wines, cream-liquers, in bottles of different capacity and various shapes. The bottles have the shape of different figurines and are processed manually

The company produces a variety of biscuits and pastry products using natural ingredients.

The company has developed a network of local clients including large national and international companies and would like to identify partners in countries like Romania, Poland, Bulgaria, and Hungary for the distribution of its products.

##### Advantages and innovations

The company uses natural ingredients for its products and has a special concern for quality

Ref: BOMD20140715001





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## Dissemination

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The sought partner should have connections with reliable distribution channels for the proposed products, should be trustworthy and capable of marketing the products in order to form a network of clients.

### Type of Partnership Considered

Distribution services agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

### Moldovan company dealing with recycled metal components is looking for distributors

#### Summary

*A Moldovan company dealing with processing, storage and wholesale of waste and scrap of ferrous and non-ferrous metals is interested in identifying distributors in European Union countries. The specific preferred cooperation countries are Poland, Czech Republic, Hungary, Germany and Slovakia. The possibility of establishing a joint venture will also be examined.*

Reference BOMD20140626001

#### Details

##### Description

A Moldovan company specialized in storage, processing and wholesale of recycled ferrous and non-ferrous scrap is interested in identifying a partner in the European Union for the distribution of its products. The products include used microprocessors, radio components and integrated circuits containing gold, silver, palladium and platinum. After recycling the electronic waste can be further refined into precious metal and used for the manufacture of jewelry, silverware, dental gold, metal for industrial use.

The possibility of creating a joint venture for further development of business is also examined. The joint venture would be created in order to develop a recycling and processing unit for the scrap components.

The specific distribution markets include Poland, Germany, Hungary, Czech Republic, Slovakia.

##### Advantages and innovations

This Moldovan company has excellent connections with suppliers of quality scrap at an affordable price and can be a reliable partner for a profitable joint business activity.

#### Dissemination

Ref: BOMD20140626001



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## Dissemination

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### Restrict dissemination to specific countries

Czechia, Germany, Hungary, Poland, Slovakia

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The identified partner should be reliable, with a good business reputation, experienced in distribution of recycled components and willing to invest time and financial sources for further development of the business.

### Type of Partnership Considered

Distribution services agreement  
Joint venture agreement

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### **Moldovan company active in mechanical engineering is interested in reciprocal production and joint venture establishment**

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#### Summary

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*A Moldovan company specialized in mechanical engineering, production of special purpose equipment, production of electronic devices and software products is interested in reciprocal production with a European partner. Establishment of joint venture is also possible. Envisaged partner countries are Germany, Poland, Romania, Belgium, Netherlands, France, Great Britain and Czech Republic.*

Reference

BOMD20131221001

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#### Details

##### Description

A Moldovan company with a special status of industrial park is interested in identifying partners in European countries for reciprocal production in innovative industrial sectors like mechanical engineering, information technologies and communication, microelectronics.  
Establishment of joint venture is also possible in order to initiate innovative reciprocal production. The production could be easily adapted to individual partners needs ranging from manufacturing of metal components for the building industry, mechanical engineering and small electronic components to special purpose industrial equipment.

##### Advantages and innovations

The Moldovan company is offering advantageous conditions for foreign companies interested in reciprocal production and the possibility to participate in public-private partnerships.

Ref: BOMD20131221001



This company has access to all necessary infrastructure and communication facilities, owns spaces which could be adapted to individual manufacturing needs of foreign partners. Access to electrical power, natural gas pipeline, water and sewerage system, road and railway platform would be ensured.

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The Moldovan company is interested in identifying partners, companies active in ICT sector or mechanical engineering, manufacturers of industrial special-purpose equipment for initiating joint projects for innovative reciprocal production. The foreign partner should be willing to place investments and participate in the establishment of a joint venture.

### Type of Partnership Considered

Joint venture agreement  
Reciprocal production

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Offer

### Moldovan enterprise specialized in development of industrial models for applicable disposable wipes

#### Summary

*A Moldovan individual enterprise specialized in development of industrial models for applicable disposable wipes is interested in establishing cooperation with a European or CIS (Community of Independent States) company in view of identifying trade agents (distributors, representatives) for selling the products and IPR rights for the corresponding industrial drawings.*

Reference 20120912031

#### Details

##### Description

Moldovan company specialized in design and development of industrial models of applicable disposable wipes is interested in identifying trade agents (distributors, representatives) for selling the products, including IPR rights to companies from European Union or Community of Independent States. The wipes are manufactured from non-woven absorbent, hygienic, elastic cloth without smell. The company produces wipes of different sizes, packed in packages of 25 and 100 wipes each. The assortment of products includes: wipes for the neck, wipes for the heels, oval wipe, neckline wipe, round wipe, mask, absorbent dressing materials, absorbent wipes, absorbent diaper, disposable sheet. The buyers of the design could be cosmetic or parapharmaceuticals manufacturers.

##### Advantages and innovations

The industrial models of the products are registered at the State Agency for the Protection of Intellectual property of the Republic of Moldova as well as the World Intellectual Property Organization for 10 European countries (Moldova, Italy, Romania, Ukraine, Croatia, France, Germany, Poland, Latvia, Turkey).  
Unique products used in cosmetics and parapharmaceutical field.

#### Dissemination

Ref: 20120912031





## Dissemination

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### Restrict dissemination to specific countries

Austria, Belgium, Bulgaria, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Poland, Portugal, Romania, Russia, Slovakia, Slovenia, Spain, Sweden, Ukraine, United Kingdom

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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

European company or company from the Community of Independent States with connections to enterprises specialized in manufacturing cosmetic products or parapharmaceuticals.

### Type of Partnership Considered

Distribution services agreement  
Commercial agency agreement

## Attachments

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Ref: 20120912031

# Partnering Opportunity

Profile status : Archived

## Business Offer

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### Moldovan company specialized in manufacturing of special purpose equipment

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#### Summary

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*A Moldovan company specialized in manufacturing of special purpose equipment for electrical-chemical processing of turbine blades and production of airplane engine blades is interested in identifying trade intermediaries. Reciprocal production in the field of precision mechanics and power electronics is also possible.*

Reference BOMD20140224001

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#### Details

##### Description

A Moldovan company manufacturing special equipment for electrical-chemical processing of turbine blades and production of airplane engine blades is interested in identifying trade intermediaries.

The company is also interested in reciprocal production in the fields of precision mechanics, power electronics, seismic generators, magnetic impulse hardening of large parts, including railway paths, magnetic bearings and suspensions, powerful welding generators, repairing blisks and bling, non-destructive testing large workpieces of hard materials.

##### Advantages and innovations

A Moldovan company manufacturing special equipment for electrical-chemical processing of turbine blades and production of airplane engine blades is interested in identifying trade intermediaries.

The company is eager to implement innovations, to participate in research projects, has skilled and experienced personnel and technical staff.

Ref: BOMD20140224001



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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

The potential partner should have the ability to search for new sales markets and identify new clients for the special-purpose machinery produced by this Moldovan company.

The potential partner can use the facilities of the Moldovan company for reciprocal production of goods or place orders, for production according to its own technical specifications.

### Type of Partnership Considered

Distribution services agreement  
Reciprocal production

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## Attachments

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# Partnering Opportunity

Profile status : Archived

## Business Request

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### **A Moldovan company is looking for European suppliers or producers of printing equipment and consumables**

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#### Summary

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*A Moldovan company is interested in identifying producers or distributors of high quality printing equipment and supplies. This company is ready to establish joint venture or initiate reciprocal production.*

Reference	BRMD20131221001
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#### Details

##### Description

A Moldovan printing house with excellent reputation on the local market would be interested in identifying partners for importing performance printing equipment and supplies (ink, paper, cardboard, printing films, etc.). This company is interesting in establishing cooperation with producers of innovative equipment and technologies for the printing industry, as well as new types of supplies and materials used by publishing houses.

The company is ready to initiate projects with European companies by establishing a joint venture or reciprocal production in order to further develop the company and meet the increasing demand.

##### Advantages and innovations

The main advantage of the company is the accuracy and stability of printing on different kind of materials (from film to cardboard) due to the planetary construction and placement of printing units. Due to the technology used by the company the quality of printing can be improved substantially. New suppliers are needed in order to extend the business of the Moldovan companies as the demand on local and foreign markets is increasing.

Ref: BRMD20131221001



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**Client**

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**Client Country**

Moldova

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**Partner Sought**

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**Type and Role of Partner Sought**

Supplier or producer of performance roll-to-roll printing machines, flexography printing machines and supplies for the printing industry.

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**Type of Partnership Considered**

Distribution services agreement  
Joint venture agreement  
Reciprocal production

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**Attachments**

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# Partnering Opportunity

Profile status : Archived

## Business Offer

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### **Moldovan company active in the communication sector is interested in establishing partnerships with similar companies**

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#### Summary

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*A Moldovan company active in the communication sector is interested in establishing ties with similar companies from European countries for cooperation and joint activities in forwarding various kind of goods by courier, wholesale of goods via internet. The company offers outsourcing activities or the conclusion of a service agreement based on a long-term partnership.*

#### Reference

BOMD20131112001

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#### Details

##### Description

Moldovan company active in the communication sector is interested in establishing ties with similar companies from European countries for cooperation and joint activities in forwarding various kind of goods by courier, wholesale of goods via internet. This company offers outsourcing activities and the conclusion of a service agreement based on a long-term partnership. This company is specialized in services of home and office delivery of goods and services, submission of packages via courier, delivery of goods via catalogs and internet.

##### Advantages and innovations

Rapid delivery of industrial goods, quality of service and flexibility to the demands of the client

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#### Dissemination

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Ref: BOMD20131112001





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## Client

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### Client Country

Moldova

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## Partner Sought

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### Type and Role of Partner Sought

Preferrably the partner should have the same profile of activity as the Moldovan company, id. est post services.

### Type of Partnership Considered

Services agreement  
Outsourcing agreement

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## Attachments

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Ref: BOMD20131112001

