

	Pharma & Pharma Tools / Technologies	MedTech / Diagnostics	Digital Health		
Pre-Seed / Emerging Technologies					
General Description	Early stage ground-breaking new technologies with disruptive potential. Commercialisation journey initiated (i.e. not just exciting research				
	results, but early business approach identified). Max 1-2 presentations per parallel track.				
Ownership structure	Privately held; company not necessarily	Privately held; company not necessarily	Privately held; company not necessarily		
	formed	formed	formed		
Timeline	Approximately 3 years from initiating clinical	Approximately 2-3 years from clinical	Approximately 12-18 months from clinical		
	trial	validation	validation		
Development stage	$TRL \approx 4$	TRL≈4	$TRL \approx 4$		
(Readiness levels)	$IPRL \leq 5$	$IPRL \le 5$	$IPRL \le 5$		
	$CRL \leq 4$	$CRL \leq 4$	$CRL \leq 4$		
	$FRL \leq 4$	$FRL \leq 4$	$FRL \leq 4$		
Team & Board	Founders still heavily involved in company /	Founders still heavily involved in company /	Founders still heavily involved in company /		
	project.	project.	project.		
		Growth companies			
General Description	Growth companies developing products / services with international potential. Companies that have already brought in external capital (family				
	offices, government agencies etc) and are now looking for first larger investments (e.g. from VCs). Ca. 10-15 companies per track				
Ownership structure	Privately held company (i.e. not listed on stock	Privately held company (i.e. not listed on stock	Privately held company (i.e. not listed on stock		
	exchange)	exchange)	exchange)		
Timeline	Less than 2 years from initiating clinical trials	Less than 2 years from clinical validation	Less than 18 months from clinical validation		
Development stage	Late-stage pre-clinical tox (GLP) through to	System components validated in relevant	System / process validated in relevant		
(Readiness levels)	phase 1 clinical trials	environment. Preparation for clinical testing	environment, first customer testing		
	TRL = 5-6	(where required, e.g. MedTech class III)	TRL = 5-6		
	IPRL≥6	TRL = 5-6	IPRL ≥ 6		
	$CRL \approx 5$	IPRL≥6	$CRL \ge 5$		
	FRL = 6-7	$CRL \ge 5$	FRL = 6-7		
		FRL = 6-7			
Team & Board	Full-time CEO; other key team members full-	Full-time CEO; other key team members full-	Full-time CEO; other key team members full-		
	time, part-time or on consultant basis. Board	time, part-time or on consultant basis. Board	time, part-time or on consultant basis. Board		
	with experience in pharma product	with experience in MedTech/diagnostics	with experience in digital health product		
	development	product development and launches	development and market introduction		



Series A / B companies				
General Description	Showcase for well-established companies aiming for international expansion. Max 1 per parallel track			
Ownership structure	Privately held company (i.e. not listed on stock	Privately held company (i.e. not listed on stock	Privately held company (i.e. not listed on stock	
	exchange)	exchange)	exchange)	
Timeline	Clinical trials initiated	Clinical validation ongoing or complete	Clinical validation ongoing or complete	
Development stage	TRL≥6	$TRL \ge 6$	$TRL \ge 6$	
(Readiness levels)	IPRL≥6	$IPRL \ge 6$	IPRL≥6	
	$CRL \ge 6$	$CRL \ge 6$	$CRL \ge 6$	
	$FRL \ge 8$	$FRL \ge 8$	$FRL \ge 8$	
Team	Strong team employed in the company covering all key functions. Professional board with relevant experience for phase of company	Strong team employed in the company covering all key functions. Professional board with relevant experience for phase of company	Strong team employed in the company covering all key functions. Professional board with relevant experience for phase of company	