

Partnering Opportunity

Profile status : Published

Business Offer

Spanish SME offers an innovative product for the generation of electricity through wave power under subcontracting or outsourcing agreements

Summary

*A Spanish (Basque) SME, specialized in wave power technology, offers this new way of producing energy to a provider or an electrical company.
The main type of collaboration envisaged is subcontracting or outsourcing although financial agreements will be considered.*

Expiration Date	31 October 2021
Reference	BOES20200708001

Partner Sought

Type and Role of Partner Sought

Partners sought include electrical companies or providers to electrical companies that are willing to deal with this innovative way of producing energy. This way the electrical company would become an early adopter of this product. The SME is looking to subcontract or provide its services under an outsourcing agreement. The services that will be provided are those of implementation and maintenance of the product

The Spanish company would like to grow its business by establishing long term international partnerships in the renewable energy sector, through subcontracting and outsourcing agreements. The company will likewise welcome investors via financial agreements and thus, be capable of test the solution in real environment as well as making investors become part of the equity of the company.

Partnering Opportunity

Profile status : Published

Business Offer

Russian manufacturer of light-emitting diode products is looking for distributors

Summary

The Russian developer and manufacturer of street, industrial, and indoor LED luminaires, as well as complex lighting control solutions, is looking for partners to enter into distribution services or manufacturing agreements.

Expiration Date 16 October 2021

Reference BORU20201012001

Partner Sought

Type and Role of Partner Sought

Type: SME, large companies

Role: under the distribution services agreement the foreign partner will purchase products from a Russian company for further sale. Under the manufacturing agreement, the foreign partner will order from the Russian side the production of the specific lighting products

Partnering Opportunity

Profile status : Published

Business Offer

Russian producer of complex for dielectric strength tests is looking for distributors and manufacture orders.

Summary

The Russian company from St. Petersburg develops and produces gas-insulated installations with generated voltage range from 1 to 230 kV for testing the insulation strength of various high-voltage electrical equipment. The company is looking for partners to conclude distribution services or manufacturing agreements.

Expiration Date 31 October 2021

Reference BORU20201013003

Partner Sought

Type and Role of Partner Sought

Type: SMEs, large companies

Role: under the manufacturing agreement, the Russian company will develop and produce the equipment according to the requirement of the customer. Under the distribution services agreement, the partner must purchase products for its further distribution.

Partnering Opportunity

Profile status : Published

Business Offer

Piston pump for the transport of liquid hydrocarbons - distribution and manufacturing agreements wanted

Summary

A German SME active in the hydraulic branch has developed a piston pump for the transport of liquid hydrocarbons as LPG (Liquified Petroleum Gas). The system is suitable for the transport of LPG in the liquid and the gaseous state, volumes of 50L per minute and a pressure up to 16 bar without heating of the product. The German SME is searching for partners for the distribution of their products as well as for manufacturing agreements.

Expiration Date 16 October 2021

Reference BODE20201005001

Partner Sought

Type and Role of Partner Sought

The German SME is searching for industrial suppliers of machine parts and with established contacts to local machines builders and the above mentioned branches, heating, cooking, production/filling of spray cans, AC, cooling equipment and LPG refueling stations who are interested to broaden their products portfolio. Targeted type of cooperation are distribution services agreements.

Additionally the company is searching for machine constructors and suppliers of the above mentioned branches who want to stop own piston pump production and search for a liable long term supplier. Targeted types of cooperation are manufacturing agreements.

Partnering Opportunity

Profile status : Published

Business Offer

A Turkish lighting pole producer is looking for distributors in Europe.

Summary

A Turkish producer of decorative and conical pipes for the outdoor lighting sector, ribbed pipes and infrastructure elements for solar power plants and screw piles is seeking distributors in order to reach new markets in Europe. The company offers a wide range of products and has the know how to design new products on customers' demand.

Expiration Date 31 October 2021

Reference BOTR20190926001

Partner Sought

Type and Role of Partner Sought

The partner sought will be a distributor of steel, stainless steel and aluminum pipes with experience in international trade.

Partnering Opportunity

Profile status : Published

Business Offer

Serbian company is offering its design and installation services for small photovoltaic plants as subcontractor

Summary

Serbian company, established in 2010, is offering a full range of services in form of subcontracting in the area of small photovoltaic (PV) plants both ground and roof-mounted: development of pre-feasibility study, development of conceptual designs (with location conditions), main and general project, a project for building permit, construction works project, supervision of construction.

Expiration Date 14 October 2021

Reference BORS20201001002

Partner Sought

Type and Role of Partner Sought

Serbian company is looking for clients interested in investing in photovoltaic (PV) plants. The potential partner can be a company already active in energy generation business or a company which would like to increase the energy efficiency of its production process (for example agricultural or food company).

Partnering Opportunity

Profile status : Published

Business Offer

Serbian company offers energy audit services and solutions for energy efficiency improvement as a subcontractor

Summary

The Serbian company is established in 2010 and offers a full range of services in the area of energy audit: preliminary, detailed, verification, and ex-post. The company is interested to act as a subcontractor in the area of energy efficiency. The company provides solutions for energy efficiency improvement, renewable energy projects, consultancy for energy efficiency credit lines, and marketing companies in form of service agreement. The company has over 90 implemented projects.

Expiration Date 15 October 2021

Reference BORS20200929001

Partner Sought

Type and Role of Partner Sought

Serbian company is looking for clients from industry and civil construction areas, regardless of their size, who need energy audit. The company is also looking for partners executing larger projects that need energy efficiency consultancy. Finally, the company is ready to perform technical support and energy audits for financial institutions providing credit lines for energy efficiency improvement.

Partnering Opportunity

Profile status : Published

Business Offer

Italian company specialised in maintenance of electrical rotating machines is looking for partners under commercial agency agreements or outsourcing agreements

Summary

This is an Italian company specialised in the maintenance, repair, rewinding and overhauling of electrical rotating machines.

The company is located in the South of Italy and it has an extensive experience in the sector. The company is looking for partners, above all agents, in order to conclude commercial agency agreements or outsourcing agreements.

Expiration Date 14 October 2021

Reference BOIT20200914001

Partner Sought

Type and Role of Partner Sought

The company is looking for commercial partners. The company is considering the commercial agency agreement which should be based on a fiduciary partnership between the company and the agent who has to represent at the best the company services. A very thorough knowledge of the industry is required in order. The company is also considering the outsourcing agreement: the company is offering to perform maintenance and repair services.

Partnering Opportunity

Profile status : Published

Business Offer

Polish R&D company offers hydropower technology under licence agreement

Summary

A Polish company specialized in research and development in technologies for ecological energy production – high-performance turbines: wind, river, steam & process turbines - is looking for producers of river flow energy. The company offers licences for technologies used for the production of devices as well using protected technical solutions.

Expiration Date 13 October 2021

Reference BOPL20200831001

Partner Sought

Type and Role of Partner Sought

The partner should have experience in the field of energy production and organize teams for hydrotechnical works.

Partner's tasks:

1. searching and agreeing locations for hydropower plants;
2. cooperation with the local community, municipalities, local governments;
3. construction of infrastructure accompanying hydrodynamic turbines: bridges, crossings, footbridges, etc.;
4. operation and service of the power plant team;
5. production and sale of electricity to local customers or to the network.

Partnering Opportunity

Profile status : Published

Business Request

Russian distributor is looking for LED products

Summary

A Russian developer and manufacturer of the street, industrial, and indoor LED luminaires, as well as complex lighting control solutions, is looking for suppliers to enter into distribution services or manufacturing agreements.

Expiration Date 30 October 2021

Reference BRRU20201012001

Partner Sought

Type and Role of Partner Sought

Type: SME, large companies

Role: in accordance with the agreement on distribution services, the foreign partner will supply products for the Russian company for further sale

Partnering Opportunity

Profile status : Published

Business Request

Machinery and equipment for waste collection and treatment systems on demand are sought by a Spanish design and manufacturing company under commercial agency agreement, distribution and license agreement.

Summary

Spanish company, with large experience in waste collection and treatment systems on demand, offers its services to companies interested in commercial agency, distribution and license agreements of different types of waste collection and treatment systems (bag openers, conveyor belts, sorting machines, sieving machines, shredders, vibrating feeders, waste balers, wind-shifters, etc.) The SME offers maintenance support and a complete after-sales service, including installation and in situ repair.

Expiration Date 09 October 2021

Reference BRES20200512001

Partner Sought

Type and Role of Partner Sought

The Spanish enterprise is looking for manufacturers or companies in the sector of waste collection and treatment, which deserve to increase their market in the Spanish area, offering its products and looking for a confident partner to sell and promote its brand.

The partnership sought is license agreement in order to buy a license, or/and trade intermediary services under commercial agency agreement, to act as an agent to represent the new companies' products, or under distribution service agreement, to act as a distributor to sell new companies' products.

Partnering Opportunity

Profile status : Published

Research Development Request

Horizon2020-Green Deal Call-Area 6-Consortium consisting of Turkish, German, Danish and Greek partners looks for companies and research institutions as additional partners.

Summary

A Turkish company which created a greenhouse with a vertical farming concept established a consortium consisting of Turkish, German, Danish and Greek partners in order to submit a project proposal to Horizon 2020-Green Deal Call-Area 6: "Testing and demonstrating systemic innovations in support of the Farm-to-Fork Strategy". The project's goal is to bring solution to sustainability and security of food production and supply systems. The Consortium looks for additional partners.

Expiration Date 30 November 2020

Reference RDTR20201015001

Partner Sought

Type and Role of Partner Sought

The Consortium looks for companies and research institutions involved in:

- innovative waste recycling,
- innovative liquid fertilizers and nutritional products,
- personalized dietary solutions
- waste food management
- vertical farming
- agro-food

Partnering Opportunity

Profile status : Published

Technology Offer

Low emission swirl burner for co-firing biomass with coal in power boiler

Summary

*A Polish SME, being a private engineering company, has developed burners for co-firing grinded biomass dust with a coal dust or a brown coal dust in a power boiler. The burner can be mounted as a new unit or in existing coal dust swirl burners being modernized.
The partners for commercial agreement with technical assistance are sought.*

Expiration Date 21 October 2021

Reference TOPL20201007001

Partner Sought

Type and Role of Partner Sought

The company seeks industry partner for application of the technology in Combined Heat and Power (CHP) plant, Heat Plant (HP) plant or industrial plant.
They are open for further product development but are looking for a company able to implement it and adjust for the local conditions.

Partnering Opportunity

Profile status : Published

Technology Offer

Scalable battery calorimeter for applications in battery developments and quality assurance – looking for licensees

Summary

A German research institute has developed a scalable system for the measurement of calorimetric data of batteries. Calorimetric data indicate defects at an early stage and can thus help to predict a "thermal runaway" in later operation. The scalable system is suitable for applications in battery developments - new module designs as well as new battery materials - and quality assurance. The research institute is searching for licensees and partners for research cooperation agreements.

Expiration Date 24 October 2021

Reference TODE20201016002

Partner Sought

Type and Role of Partner Sought

The research institute is searching for industrial partners who are either active in the production of testing equipment for batteries or in partners active in battery development and/or battery production. Targeted type of cooperation are the joint further development in research cooperation to meet the partners individual need or license agreements with partners interested in a direct commercial exploitation of the yet available field tested system.

Partnering Opportunity

Profile status : Published

Technology Offer

Off-grid autonomous and versatile station based on renewable energies for green mobility to recharge bicycles/motorcycles/cars or for use as power generator during ephemere events

Summary

An innovative young French SME offers new generation of mobile power station runing with batteries powered by photovoltaic panels and hydrogen fuel cell. This station can be set up in less than a day in isolated areas (mountain, countryside) for example to daily recharge small vehicles or replace generators sets during exhibiting events... Partners willing to be equipped (municipalities, companies, event organisers, tourism offices) are sought for commercial agreements with technical assistance.

Expiration Date 30 October 2021

Reference TOFR20200831001

Partner Sought

Type and Role of Partner Sought

The partner could be a private or public organisation (company, municipality, event organiser, tourism office...) with needs to implement a station temporarily (rent) or permanently (purchase).

The French company fits out a station, provide technical support and maintenance activities. In addition, the SME supplies the partner with filled H2 canisters to operate the fuel cell.

Partnering Opportunity

Profile status : Published

Technology Offer

Innovative way to produce sustainable energy from small size sea waves

Summary

An Italian company has developed technology able to capture energy even from small sea waves, typical to the Mediterranean Sea. The technology consists of a succession of modular concrete tanks, with sequential deployment, placed in the sea, partially immersed, in a direction orthogonal to the dominant direction of the waves. The company is looking for commercial agreement with technical assistance in order to sell the technology abroad.

Expiration Date 03 October 2021

Reference TOIT20200921002

Partner Sought

Type and Role of Partner Sought

The type of partnership considered is the commercial agency agreement with technical assistance.

The ideal partner is a company interested in this technology, able to promote it. The company offers assistance for the technology transfer. The partner should operate in the following sectors: electric transport systems, electricity generation, combustion engines, energy efficiency & resource efficiency, gas engineering and water technology.

Partnering Opportunity

Profile status : Published

Technology Offer

Biomass dust swirl burners mounted in existing burners

Summary

A Polish SME, being a private engineering company has developed burners for biomass dust firing. The technology enables low emissions for fuel firing, leading to a reduction in environmental impact associated with power generation.

Biomass dust burners are mounted on boiler's combustion chamber walls in the coalfired burners and startup burners zone.

The partners for commercial agreement with technical assistance are sought.

Expiration Date 21 October 2021

Reference TOPL20201007002

Partner Sought

Type and Role of Partner Sought

The company seeks industry partner for application of the technology in Combined Heat and Power (CHP) plant, Heat Plant (HP) plant or industrial plant.

They are open for further product development but are looking for a company able to implement it and adjust for the local conditions.

Partnering Opportunity

Profile status : Published

Technology Offer

Energy management tool empowered by machine learning algorithms seeks property owners interested in energy and cost management

Summary

A Swedish company specialised in energy management has developed a smart energy efficiency tool, a Software as a Service (SaaS) that uses machine learning algorithms to analyse, control and improve heating-, cooling-, ventilation systems in buildings and industrial facilities. The tool helps property owners reduce energy waste and costs. They are looking for companies within property sector that are interested in energy management to test and adopt the tool for their specific needs.

Expiration Date 14 October 2021

Reference TOSE20200907001

Partner Sought

Type and Role of Partner Sought

The Swedish SME seeks companies within the building and industrial facility sector, that are interested in energy management, machine learning models, embedded systems development, digital modelling and data management for commercial agreement and/or to test the tool and/or technically adapt the tool for their respective local building needs (technical cooperation).

Partnering Opportunity

Profile status : Published

Technology Offer

An innovative, powerful and user-friendly software for decision-making on investment in multi-energy and multi-technology systems

Summary

Software editor and engineering consultancy, expert in techno-economy and optimization of energy systems, the French Startup has developed a software which combines modeling, dynamic simulation, and artificial intelligence.

The French startup is looking for technical and/or research partners to help them assess the interest of their technology in multi-energy and/or multi-use systems (e.g.: industrial), and partners for collaborative R&D (e.g.: European projects).

Expiration Date 17 October 2021

Reference TOFR20200924001

Partner Sought

Type and Role of Partner Sought

The company is looking for technical and/or research partners to help them assess the interest of their technology in multi-energy and/or multi-use systems (e.g.: industrial), and partners for collaborative R&D (e.g.: European projects).

Partnering Opportunity

Profile status : Published

Technology Offer

Spanish reserachers have developed a new adiabatic membrane-based micro-absorber for refrigeration machines.

Summary

Researchers from a public Spanish university have developed a new adiabatic membrane-based micro-absorber for refrigeration machines. The use of microporous membranes and plastic material that can be processed in 3D printers reduces its size to one fourth compared to conventional solutions and thus expands the sectors of application. They are looking for license and technical agreement with manufacturers for developing and field testing of the prototype.

Expiration Date 14 October 2021

Reference TOES20200925001

Partner Sought

Type and Role of Partner Sought

Looking for licence and/or technical cooperation agreement with refrigeration machines manufactures for prototype developpent and field testing.

Specific area of activity of the partner: Absorption machines for cooling greater than or less than 15 kW.

Partnering Opportunity

Profile status : Published

Technology Offer

Distributed frequency and synchronization control system for offshore wind farms with an high voltage direct current

Summary

A Spanish university has developed a distributed system for controlling frequency and synchronization of wind-driven power generators in off-shore wind farms connected to the grid by means of high voltage direct current (HVDC) through a diode rectifier station. It is less complex, less expensive and more flexible than existing solutions. They are looking for manufacturers or companies managing wind/marine turbines and parks to sign a financial, license or technical cooperation agreement.

Expiration Date 15 October 2021

Reference TOES20201006003

Partner Sought

Type and Role of Partner Sought

- Type of partner sought: Company
- Specific area of activity of the partner: Manufacturers and managers of wind/marine turbines and parks.
- Task to be performed: Financial agreement for the development of field trials, technical cooperation agreement for the development of the technology towards specific applications in European Union projects or license agreement for the technology transfer in order to integrate the technology in the current portfolio of the partner company.

Partnering Opportunity

Profile status : Published

Technology Offer

A Portuguese company is looking for partners for a joint venture agreement or financial agreement for take to the commercialization stage a innovative wave energy concept unit that converts the sea waves energy in electricity.

Summary

A Portuguese SME has developed a specific and innovative unit that uses sea waves energy for electricity. It can be installed in ports or jetties and be designed for the protection of coastal erosion or hydrogen production. To develop further its converter concept the SME is seeking for partners for the demonstration and improvement of the unit in a simulation environment, or interested in financial or joint venture agreement with energy sector companies to implement the first pilots in the sea.

Expiration Date 27 October 2021

Reference TOPT20201021001

Partner Sought

Type and Role of Partner Sought

This company is looking for industrial partners wanting to establish a joint venture agreement. The expertise of the partners should contribute to lead the product - unit that converts in electricity the sea waves energy - to the commercialization stage. Potential partners are existing players in energy industry and willing to go into wave energy business.

Portuguese company is also looking for investors over financial agreement that can help with costs associated with developing the concept further, proving the technical feasibility and the commercial viability. The investment should cover the costs of testing and demonstration phases in sea environment.

Partnering Opportunity

Profile status : Published

Technology Request

Energy from waste

Summary

A Polish SME is searching for a technology of gasification and incineration of segregated waste with the aim of producing electrical and thermal energy. The company is open for any kind of cooperation with particular emphasis on commercial agreement with technical assistance.

Expiration Date 21 October 2021

Reference TRPL20201007001

Partner Sought

Type and Role of Partner Sought

- Type of partner sought: Research institute/university or technology transfer centre.
- Tasks to be performed:
Implementation of the elaborated technology, transfer of know-how, technical consultancy and trainings, joint further development, adaptation of the technology to specific needs of the Polish company.

Partnering Opportunity

Profile status : Published

Technology Request

Dutch engineering and manufacturing company is looking for partners with clean water and energy conversion or storing innovations using thermic principles

Summary

A Netherlands based multinational is looking for start-ups and SMEs with launching customer verified innovations based on thermal principles in the field of clean water or conversion or storage of energy. The partner should be in need of a strong international partner with the power to develop their innovation to the scale of a global solution. The company offers joint development in the frame of a research or technical cooperation agreement. This request refers to a challenge on a platform.

Expiration Date 09 October 2021

Reference TRNL20200929001

Partner Sought

Type and Role of Partner Sought

The partners the company is looking for are small (start-up) companies in the field of energy or water. They have an innovative product with global market potential that can be brought to the next stage by the requesting company.

The types of cooperation proposed for joint development are a research cooperation agreement or a technical cooperation agreement.

Partnering Opportunity

Profile status : Published

Technology Request

A Turkish company looks for partners in renewable energy for its patented product under research, technical cooperation or financial agreement.

Summary

A Turkish company which has been specializing in HVAC integrated facade designs has a patented product called 'Smart Facade'. Smart Facade is an innovative curtain wall integrated with central heating, cooling and ventilation system.

The company seeks partners under research or technical cooperation agreement to ensure the technological integration of Smart Facade in solar energy, energy storage, TEC (thermoelectric), heat pipe etc and its commercialization. The company also looks for investors

Expiration Date 10 October 2021

Reference TRTR20200923001

Partner Sought

Type and Role of Partner Sought

In order to develop the patented facade system further and to ensure its technological integration in solar energy, energy storage, TEC (thermoelectric), heat pipe etc. and accordingly, commercialize it, the company looks for partners from universities or research institutions under technical cooperation agreement or research cooperation agreement. The investors are also welcome to invest in the commercialization of the product.

The Turkish company will provide the partner with all the details of the patented facade system including its advantages and innovations before signing an agreement.