

Partnering Opportunity

Profile status : Published

Business Offer

A Polish innovation design company of LED systems is looking for distributors and trade representatives abroad

Summary

The Polish innovative manufacturer of LED light fixtures and profiles is looking for distributors and trade representatives abroad. The company was established in 2003. The Polish company has a strong position in the Polish market and is still growing on the international market (Germany, Netherlands, France, Dubai, Lithuania, Portugal, Slovakia, Hungary).

Expiration Date 11 June 2021
Reference BOPL20200429001

Partner Sought

Type and Role of Partner Sought

The Polish company of innovative LED system (fixtures and profiles) with an interesting design is looking for the new distributors and sales abroad.

The company is interested in long-term cooperation on time. The company is looking for a new business partner from the EU area and outside who will be ready to buy LED fixtures and profiles (construction center, building companies, decoration home furnishing).

The company is looking for a reliable business partner under a distribution services agreement and commercial agency agreement.

Partnering Opportunity

Profile status : Published

Business Offer

Polish welding company and metal structures producer is looking for agents and also offers its services under subcontracting and manufacturing agreement

Summary

A Polish SME from the metal sector specialised in welding and manufacturing metal structures offers its services and production capacities. The firm uses various welding methods (MIG, MAG, TIG) which allow it to work with multiple types of metals (carbon steel, stainless steel, acid-resistant steel and aluminium). The firm is interested in subcontracting, manufacturing agreement and commercial agency agreement.

Expiration Date 10 June 2021
Reference BOPL20200512008

Partner Sought

Type and Role of Partner Sought

Both manufacturing agreement and subcontracting:

- Type of Partner Sought: industry (companies), e.g. shipyards, producers of offshore installations, and manufacturers of pipeline systems for vessels, food industry, paper mills, powerplants and the chemical industry,
- Role of Partner Sought: to specify and deliver technical documentation of the contracted product.

Commercial agency agreement:

- Type of Partner Sought: industry, e.g. companies with the network of contacts among shipyards, producers of offshore installations, and manufacturers of pipeline systems for vessels, food industry, paper mills, powerplants and the chemical industry,
- Role of Partner Sought: to promote the services provided by the company on their respective markets and to find new customers for them. Agents will also have to assist in the technical discussions and contract negotiations.

Partnering Opportunity

Profile status : Published

Business Offer

An Israeli cleantech company that specialises in developing and manufacturing smart grow lighting devices for indoors and urban gardening is looking for strategic partners to form a joint venture and for distributors.

Summary

An Israeli clean-tech company has developed innovative technologies in the form of modular lighting systems. The devices can imitate and replace the sun light in an effective and cost efficient manner which enables growing plants in darker interiors such as buildings, apartments and offices. The company is looking for strategic partners worldwide to develop and distribute a local version of the product under a joint venture agreement. The company is also looking for distributors.

Expiration Date 10 June 2021

Reference BOIL20200513001

Partner Sought

Type and Role of Partner Sought

The company is looking for strategic partners to form a joint venture for developing a localised version of the product or for distributors.

The partner will ideally advise regarding the local market and it's specific needs, certification requirements, marketing, etc.

The company is also looking for distributors, preferably experienced with green solutions.

Partnering Opportunity

Profile status : Published

Business Offer

Ukrainian company offer heat pumps and looks for foreign partners via commercial agency and distribution services agreements

Summary

The Ukrainian company is offering heat pumps which guarantee the most efficient operation. This solution is energy-friendly and also friendly to the environment. The company is looking for agents and distributors of its products abroad to cooperate via commercial agency and distribution services agreement.

Expiration Date 16 June 2021
Reference BOUA20200528001

Partner Sought

Type and Role of Partner Sought

The company are looking for a distribution partner under a distribution services agreement that is able to promote the company's solutions to consulting engineers and contractors with contacts into construction and water sectors. This partner must be able to offer service and repairs.

The company is looking for partners who could be agents of its products abroad with no country preference. The company would like to cooperate via a commercial agency. The distributor/agent will have the full technical support of Ukraine company.

Partnering Opportunity

Profile status : Published

Business Request

Portuguese SME seeks partners working with renewable energy efficiency innovative products in order to establish a commercial agency agreement or distribution services agreement

Summary

A Portuguese company, acting commercially in the sectors of renewable energy (wind and solar) and energy efficiency, is looking for partnerships (commercial agency agreement or distribution services agreement) with other companies that have innovative energy solutions or products and seek their commercialization or distribution.

Expiration Date 06 June 2021

Reference BRPT20200604001

Partner Sought

Type and Role of Partner Sought

The company is looking for distinctive renewable energy production technologies and also energy efficiency products or systems that lead to innovative energy solutions or products in the wind and solar areas.

Partnering Opportunity

Profile status : Published

Research Development Request

Croatian partners are looking for a coordinator to submit H2020 proposal on renewable energy and energy efficiency topic

Summary

Croatian company and energy institute engaged on sustainable energy project proposal drafting are looking for a coordinator to submit H2020 Energy Efficiency call. They have experience in strategic planning and implementation of new energy saving solutions to end users and looking for a partner among universities and SMEs with experience in developing energy strategies, expert documents or implementation of pilot activities. Sought partner should be experience in EU project coordination.

Expiration Date 20 August 2020

Reference RDHR20200617001

Partner Sought

Type and Role of Partner Sought

Looking for a project coordinator.

Type of partners - Universities, SMEs, energy institutes or other organisations with experience in energy efficiency projects.

Specific area of activities are researchers or institutions with departments related to energy projects energy efficiency (EE) and Renewable Energy Sources (RES).

Tasks in project would be composing energy strategies or expert documents, implementation of pilot activities.

The partner should have experience in implementation and coordination of EU projects.

Partnering Opportunity

Profile status : Published

Technology Offer

Turbine generators based on vortex turbines

Summary

A Ukrainian University offers turbine generators based on vortex turbines which are a highly efficient source to produce electrical energy from the energy of compressed gas or steam and can be used for a wide range of purposes.

The University is looking for partners interested in a commercial agreement with technical assistance.

Expiration Date 18 June 2021

Reference TOUA20200616001

Partner Sought

Type and Role of Partner Sought

Type: company, institution, or any business associated with machine-building, chemical and food industry, and municipal services that require equipment to produce electrical energy from the energy of compressed gas or steam.

Area of activity: machine-building industry, chemical and food industry, municipal services.

Partner role: commercial cooperation in the development of turbine generators based on vortex turbines, purchase of equipment to improve of the technological process.

Partnering Opportunity

Profile status : Published

Technology Offer

Pressure amplification technology for hydraulic cylinders

Summary

An innovative SME based in Germany has developed and manufactured pressure amplifiers integrated in hydraulic cylinders. Thanks to integration, high pressure remains only in the cylinder with no external high pressure components. The product allows downsizing of cylinder / system while keeping the same force or getting more force out of existing system. They are looking for manufacturers of hydraulic cylinders for joint market approach based on a commercial or technical cooperation agreement.

Expiration Date 10 June 2021

Reference TODE20200608001

Partner Sought

Type and Role of Partner Sought

Type of partner:

Manufacturer of hydraulic cylinders interested in expanding portfolio by a product with added value - hydraulic cylinder with integrated pressure amplifier.

Role of partner:

- integrate the cartridge pressure amplifier in a hydraulic cylinder (based on our recommendations and best practice),
- perform dynamic testing of the integrated solution
- identify the customers and applications with strongest value proposition,
- promote and sell the solution to those customers.

The goal is a successful introduction and mass adoption of new innovative technology on the market.

Partnering Opportunity

Profile status : Published

Technology Offer

COVID-19 - new air handling units for operating room hygiene

Summary

An innovative Turkish company developed a hygiene air handling unit (Hygiene AHU) that is used in all operating rooms requiring sensitive and sterile conditions like food, pharmaceutical and chemical industries, air defense, aerospace and aviation industries, and facilities where sterile applications are made and hygiene conditions are required seeks cooperations under a commercial agreement with technical assistance, license agreement or manufacturing agreement.

Expiration Date 13 June 2021

Reference TOTR20191212001

Partner Sought

Type and Role of Partner Sought

For the cooperation type of manufacturing agreement and commercial agreement with technical assistant, the type of the partner sought can be hospitals, laboratories, companies active in pharmaceutical industry, hotels, health centers, and the engineering, architectural, construction, and contracting companies worked on project basis.

For the licence agreement, the type of the potential partner can be the manufacturer of air handling units or the companies active in energy sector.

Partnering Opportunity

Profile status : Published

Technology Offer

Italian company is looking for European partners to run a pilot tests of its system for the acquisition of the geometry and wear of the railway catenary.

Summary

The Italian company, working in the railway sector, developed a new system for the acquisition of the geometry and wear of the overhead line.

The goal of the tool is the reduction of the constraints of rail operation and ensure greater availability and regularity of the railway infrastructure.

They are seeking for a technical cooperation agreement.

Expiration Date 05 June 2021

Reference TOIT20200507001

Partner Sought

Type and Role of Partner Sought

Type: big company or medium enterprise

Activity: railway field

Role: the ideal partner should cooperate technically, testing the pilot system already developed

Partnering Opportunity

Profile status : Published

Technology Offer

Method for determination of radiation hardness of electronics/materials against neutron and gamma irradiation

Summary

A Slovenian research organization has developed a method for determination of radiation hardness of electronics/materials against neutron and gamma irradiation. All electronics are affected by the radiation including housing, screws, gaskets, etc. The method provides qualitative and quantitative assessment of the radiation hardness and the lifetime of the equipment exposed to radiation. Partners from the nuclear and medical sectors are sought for commercial agreements with technical assistance.

Expiration Date 20 June 2021

Reference TOSI20200609001

Partner Sought

Type and Role of Partner Sought

Nuclear plant operators and manufacturers of the equipment in nuclear and medical applications, exposed to gamma or neutron radiation for testing their equipment are sought. The foreseen cooperation would be in a form of commercial agreements with technical assistance.

Partnering Opportunity

Profile status : Published

Technology Offer

Bulgarian company offers new technology for production of energy and extraction of mineral resources from seawater for co-development and market adaptation through Joint venture agreement

Summary

Bulgarian micro company offers patented innovation technology for the extraction of Brown's gas /oxyhydrogen/ and minerals rich in ferrous, non-ferrous and rare metals from sea/ waste water. The proposed method is displacing all deep-water technologies for extraction of minerals from sediments and nodules from the bottom of the world's oceans. It can also be used for water waste management. Joint venture agreement for the market adaptation of this innovation and co-development is sought.

Expiration Date 27 June 2021

Reference TOBG20200611001

Partner Sought

Type and Role of Partner Sought

Appropriate partner is an RnD institute, involved in similar type of work as the field of the proposed technology: green energy, waste water management, energy efficiency, new technologies in the extraction of mineral resources, new means of fuels and energy carriers, geology, etc. This type of partner could be involved in the co-development of the stages 2 and stage 3, as described above; financial investments in bringing the system prototype of stage 1 into serial production.

Another type of an appropriate partner could be a company involved in the mining industry or waste water management or drinking water supply, municipalities and local governments could also be considered partners. Their role would be to finance the production of the system in stage 1 for the purposes of their own needs /extraction of minerals, waste water treatment/. This way, this type of company/ institution would indirectly/ or directly finance the development and prototyping of the second and third stage.

Third type of partnership could be a traditional financial investment from a company or investment fund or angel investor, who can finance partially or entirely the development of the system.

In general, there are two directions of the needed support from the Joint venture partnership:

1. On the upstream: Organizing the production system and developing of the technologies;
2. On the downstream: Market adaptation of the innovation and finding the right market segment to reach the potential demand.

Partnering Opportunity

Profile status : Published

Technology Offer

Solar oven to be used as outdoors permanent urban furniture for cooking, heating and/or sterilizing

Summary

A Spanish university has patented a solar oven that can be permanently installed outdoors for cooking, heating and/or sterilizing, especially useful for its use in impoverished regions or developing countries.

It has been designed to be completely passive, with no energy consumption or fluid incorporation. It can also be used under low or null solar radiation as it allows solar collection and heat storage. They are searching for partners for license and/or commercial agreements.

Expiration Date 11 June 2021

Reference TOES20200513001

Partner Sought

Type and Role of Partner Sought

The University is currently looking for potential partners working in harnessing solar energy for cooking and/or sterilizing. Specifically, they are looking for:

- companies specialised in manufacturing or commercialising urban/garden furniture, as well as solar cookware to reach a commercial agreement with technical assistance;
- development assistance organizations, in order to reach a license agreement for the further development and exploitation of the technology.

Partnering Opportunity

Profile status : Published

Technology Offer

New system for real-time detection of technical energy losses at individual smart meters in energy distribution networks

Summary

A Spanish University has developed an innovative real-time detection system for technical energy losses throughout distribution networks. The system is conceived as several electronic smart meters located in the customers' installation of energy distribution networks. The University is currently looking for potential partners from the smart grid sector such as distribution system operators and smart meters' manufacturers to work under license agreement.

Expiration Date 24 June 2021
Reference TOES20200610001

Partner Sought

Type and Role of Partner Sought

Looking for distribution system operators and smart meters manufacturers specialized in smart Grids to exploit the Technology under license agreement.

Partnering Opportunity

Profile status : Published

Technology Offer

Power over fiber technology for energy transmission in extreme environments for its application in wind farms or power plants

Summary

A Spanish University has developed a new smart energy technology: a power-over-fiber system based on optical fibers for data transmission and remote powering. Insensitive to high magnetic fields, it's ideal in extreme areas with high electromagnetic interferences or lightning protection. The University is seeking companies manufacturing wind turbines or monitoring power plants to develop a prototype adapted to their needs under financial or technical cooperation agreement.

Expiration Date 24 June 2021

Reference TOES20200610003

Partner Sought

Type and Role of Partner Sought

Type of partner sought: Company interested in the development of a prototype adapted to their specific sector or market under financial or technical cooperation agreement.
Specific area of activity of the partner: Wind turbines manufacturers, energy power plants monitoring.

Partnering Opportunity

Profile status : Published

Technology Request

Start-up companies sought to provide a solution for recording the level of condensate separators in a gas network

Summary

A German smart city datahub company is looking for a partner with sensor technology to record the level of underground condensate separators in a gas network and to transmit the data via LoRaWAN to an existing platform. As this technology request refers to an innovation challenge for start-up companies published on an open innovation platform, only start-ups are sought for technical cooperation agreements.

Expiration Date 25 August 2020

Reference TRDE20200616001

Partner Sought

Type and Role of Partner Sought

The German company is looking for a technical cooperation agreement with a start-up company that has expertise in special sensing tasks. The solution for the measurement process should be developed together by the partners. The German company will give specifications and test opportunities and the partner will provide the sensing and transmitting know-how and technology.

Partnering Opportunity

Profile status : Published

Technology Request

Looking for hydrogen fuel cell (HFC) generators 10 kW and up

Summary

A small UK consultancy and technology developer is working with early adopters interested in hydrogen fuel cell (HFC) generators 10 kW and up. Indeed, existing HFC generators are rare and not so powerful. The SME has an immediate need to rent HFC generators of a total capacity of 60kW. Manufacturers of HFC generators are sought for commercial agreements with technical assistance. The technology roadmaps and early market pull will be discussed and business built to exploit these opportunities.

Expiration Date 17 June 2021

Reference TRUK20200616001

Partner Sought

Type and Role of Partner Sought

Type of partner sought: industry.

Specific activity of partner sought: manufacturers and developers of HFC generators.

Role of partner sought: jointly, the technology roadmap will be aligned against the existing and future use cases. Mutual routes to market will be explored.

Partnering Opportunity

Profile status : Published

Technology Request

Start-up companies with emission and carbon free energy solutions to be implemented on a former industrial site are sought from an urban development company

Summary

The German hub of an international company is transforming a former industrial site into an innovative circular creative workspace. The goal is to realise this with a zero emission and carbon-free energy grid. The site will be available as a test bed for energy pilot projects and new ideas. As this request is part of an open innovation challenge targeted towards start-up companies, only start-up companies with relevant energy solutions are sought for technical cooperation.

Expiration Date 24 August 2020

Reference TRDE20200625001

Partner Sought

Type and Role of Partner Sought

The German branch of the company group seeks start-up companies from the energy sector for technical cooperation agreements.

The ideal partners would be young companies that have developed promising approaches and products for setting up such systems and that are faced with the challenge of testing these on a larger scale in operational use. Via this cooperation the young companies will find the testing ground and opportunity to test their products and concepts for carbon and emission free energy systems. Together with the German partner they can discuss concepts, products and ideas for the challenge and set out to implement pilot projects on site.

Partnering Opportunity

Profile status : Published

Business Offer

Russian manufacturer of gas and ventilation equipment is looking for foreign distributors

Summary

A Russian company is engaged in the production of equipment and components for the installation of energy-saving systems. Ventilation systems are made of various steel (galvanized, black, stainless). A Russian company is looking for foreign partners to conclude a distribution agreement.

Expiration Date 03 June 2021

Reference BORU20200527002

Partner Sought

Type and Role of Partner Sought

Type: SMEs, large companies, companies from metallurgy, production, agriculture, public sphere.

Role: the partner will receive Russian products, which will be distributed to other needy companies in the foreign market. The result of this agreement a Russian company will increase sales of products and a partner will use Russian products in their production needs.

Partnering Opportunity

Profile status : Published

Business Offer

Russian company produces embeddable copper-aluminum heating convectors is looking for distributors

Summary

A Russian company specializes in the manufacturing of embeddable copper-aluminum heating convectors. Convectors are designed for heating rooms with large glazing surfaces, swimming pools, greenhouses, shopping centers, car dealerships as well as residential premises. The company is looking for partners to conclude a distribution services agreement.

Expiration Date 12 June 2021

Reference BORU20200530002

Partner Sought

Type and Role of Partner Sought

Type of partner: SMEs, large companies, converter distribution companies

Role: the foreign partner will receive Russian converters, which it will distribute to other companies on the market. As a result of this agreement, the Russian company will increase profits and product distribution boundaries, and the foreign partner will receive powerful converters that it will use for its production purposes.

Partnering Opportunity

Profile status : Published

Business Offer

Russian producer of coal coke is looking for foreign partners to conclude distribution services agreements

Summary

A Russian company specializes in the production of coke, black chalk, coal, bauxite with a low content of alumina, dolomite, and crushed stone. Mostly these products are used in the blast furnace and foundry. The company is looking for partners to conclude mutually beneficial distribution services agreements.

Expiration Date 17 June 2021

Reference BORU20200602001

Partner Sought

Type and Role of Partner Sought

Type: SMEs, large companies, metallurgical companies, coal distribution companies.

Role: the partner will distribute Russian products (coal coke, carbon-containing materials) to the market by other companies.

Partnering Opportunity

Profile status : Published

Technology Offer

Data analytics solution for the energy and industrial sector

Summary

A Singapore software solutions SME operating in the energy and industrial sector has developed a vertically integrated data analytics solution, involving system integration, data visualisation and automated machine learning for further global project implementation.

The company seeks to partner SMEs from France or EUREKA participating countries via commercial agreements with technical assistance, with the interest to jointly apply for bi-lateral funding.

Expiration Date 06 June 2021

Reference TOSG20200518001

Partner Sought

Type and Role of Partner Sought

The Singapore SME is keen to establish commercial agreements with technical assistance with SMEs of any sizes from France or EUREKA participating countries to jointly apply for bi-lateral funding.

Potential partner profiles include:

- Hardware companies without software competencies

The collaboration will ensure that future hardware deployment will be seamlessly, and cost effectively, integrated with the company's platform for data visualisation or analytics. Partners will need to work closely to develop a cost-effective and scalable hardware-software integration solution.

- Solar power plant operators

From initial success working with a Singapore solar power plant operator, the company is keen to extend its solar offering to different geographical regions. Partners will need to provide data and work closely to define use cases that would best help business operations.

- Consultancy / service provider

Companies without technical competencies may seek partnership to deliver better solutions to their customers, for example, an energy service provider interested in developing an online tool to quickly assess the energy performance of a plant. Partners will need to work closely to map out an energy assessment procedure and formulate a plan to improve long-term productivity.

- Industrial 4.0 applications

Industrial companies with existing plants but without analytics competencies can partner to develop an end-to-end solution. Partners are expected to provide internal operational insights to help develop better AI use cases.

- Facility Managers (FM)

The company is interested in improving the operational productivity of the facility management industry through system integration and data analytics. Companies embarking on industrial 4.0 applications with the intention to leverage third-party solution providers are also suitable partners. Partners will need to define use cases and business operation needs to help develop innovative solutions to address those needs.

Partnering Opportunity

Profile status : Published

Technology Offer

Disruptive technology for the simultaneous measurement of sheet resistance and Hall resistance - distribution and licence partners are sought

Summary

A German research institute conducts research in the areas of energy, health and matter. A project output is a newly developed dimension of resistance measurement. The device is able to automate the measurement of a full set of electrical parameters for a comprehensive electrical sample characterization in the field of thin film characterization, wafer and device testing, and materials research. Partners are sought for a commercial agreement with technical assistance or a licence agreement.

Expiration Date 06 June 2021

Reference TODE20200114001

Partner Sought

Type and Role of Partner Sought

Commercial agreement with technical assistance:

Type: SME, MNE, R&D

Activity: Industry

Role: To find clients, respective early adopters / users coming from industry (semiconductors, electronic devices, thin films) and academia (materials research, magnetism, flexible electronics, etc.). Development of a distribution strategy.

License agreement:

Type: SME, MNE, R&D

Activity: Industry

Role: A company that wishes to use the developed device as a licensee to commercialize the technology at an international level.

Partnering Opportunity

Profile status : Published

Technology Offer

COVID-19: Seeking test partners for inclusive and objective digital interview platform that mitigates COVID-19 challenges in candidate selection

Summary

A small specialist spin out company from a UK university based in the South East has developed a cloud-based candidate interview system which prioritises the reduction of bias and resource costs in candidate selection. The SME is looking for test partners from both public and private sectors to offer commercial agreement with technical assistance. In the current environment the system has the additional advantage of supporting processes while normal interview attendance is not possible.

Expiration Date 05 June 2021

Reference TOUK20200514001

Partner Sought

Type and Role of Partner Sought

Ideal partners to this UK company can be recruitment agencies, human resources enterprise solution companies, large corporates with 500+ employees from any sector. UK company is also interested in cooperating with public sector organizations such as health professions education and training institutions, teachers, police, security/defense services. In both cases, a commercial agreement with technical assistance is offered.