



#### **Success Stories**



# Monica Florea

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#### **SIMAVI Business Card**

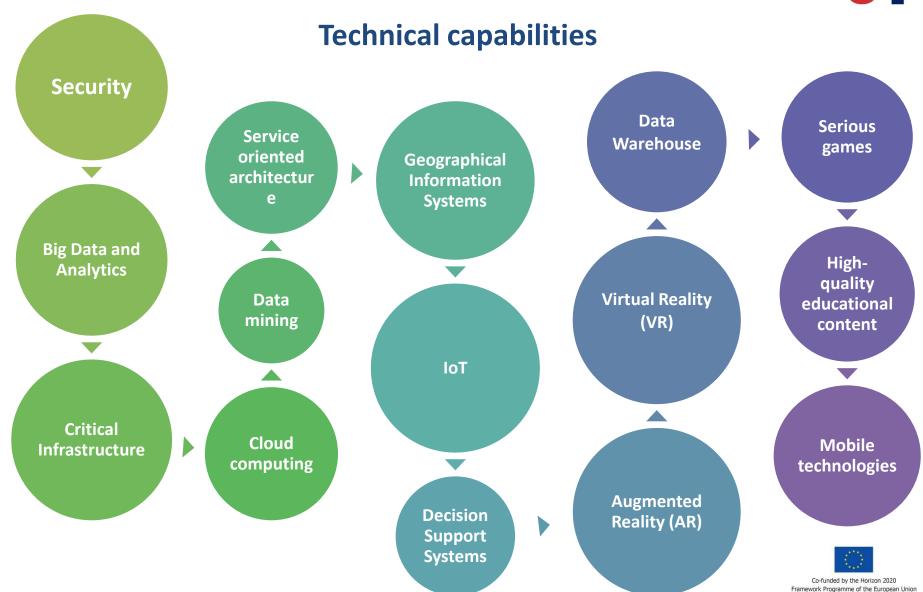


- CyberSecurity
- eLearning & Training
- eHealth
- Customized Applications
- eCustoms
- eGovernment
- EAS
- Research & Development Projects













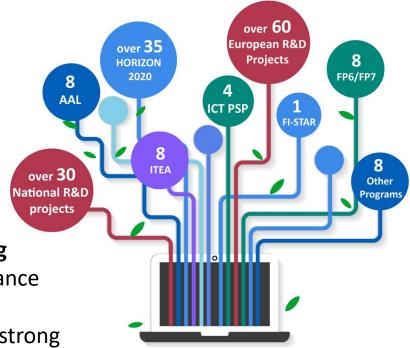
#### **European Research and Development projects**

**Experience in coordinating Horizon 2020 projects** (3 projects) and as a **technical partner**.

SIMAVI provides services on the whole life cycle of projects:

- ✓ Analysis of users' requirements
- ✓ Solution design and architecture
- ✓ Software development
- ✓ Integration and interoperability
- ✓ Testing and validation
- ✓ Pilots deployment and end-users training
- ✓ Technical assistance and system maintenance

SIMAVI has a big network of partners, strong collaboration with relevant end-users from different domains (LEAs, hospitals, city municipalities, public authorities, research organizations and universities etc).





#### Reference for our R&D expertise



# **Horizon 2020 Security Projects (1)**



**EnergyShield** - Integrated Cybersecurity Solution for the Vulnerability Assessment, Monitoring and Protection of Critical Energy Infrastructures (**HORIZON 2020** - **Coordinator**); <a href="https://energy-shield.eu/">https://energy-shield.eu/</a>



**RED-Alert** - Real-time Early Detection and Alert System for Online Terrorist Content based on Natural Language Processing, Social Network Analysis, Artificial Intelligence and Complex Event Processing (**HORIZON 2020** - **Coordinator**); <u>www.redalertproject.eu</u>



**ECHO** - European network of Cybersecurity centres and competence Hub for innovation and Operations (HORIZON 2020) <u>www.echonetwork.eu</u>



**MAGNETO** - Multimedia analysis and correlation engine fr organized crime prevention and investigation. **(HORIZON 2020)** <u>www.magneto-</u> h2020.eu



**CONNEXIONS** - COrrelating big heterogeNeous data in a NEXt-generation Investigation and predictiOn platform for aNalysis and Simulation in mixed reality environments. **(HORIZON 2020)** <u>www.connexions-project.ev</u>



## Reference for our R&D expertise



## **Horizon 2020 Security Projects (2)**



**SpeechXRays** - Multi-channel biometrics combining acoustic and machine vision analysis of speech, lip movement and face **(HORIZON 2020)** <u>www.speechxrays.eu</u>



**SMILE-** SMart mobility at the European land borders **(HORIZON 2020)**; <u>www.smile-h2020.eu</u>



**PREVISION** - PREdiction and Visual Intelligence for Security InformatiON (HORIZON 2020) <a href="http://www.prevision-h2020.eu/">http://www.prevision-h2020.eu/</a>



**CREST** - Fighting Crime And Terrorism With An Iot-Enabled Ecosystem Of Advanced Intelligence, Operations, And Investigation Technologies (HORIZON 2020) <a href="https://project-crest.eu/">https://project-crest.eu/</a>



**SIMARGL:** Secure Intelligent Methods for Advanced Recognition of malware and stegomalware (HORIZON 2020) <u>www.simarql.eu</u>

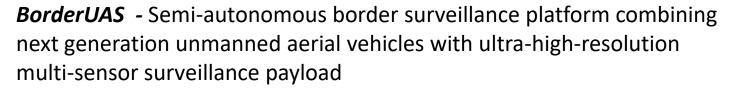


# Reference for our R&D expertise



# **Horizon 2020 Security Projects (3)**







*IMPETUS* - Intelligent Management of Processes, Ethics and Technology for Urban Safety



**Search & Rescue** – Emerging technologies for the Early location of Entrapped victims under Collapsed Structures & Advanced Wearables for risk assessment and First Responders Safety in SAR operations



**CC-DRIVER** – CyberCriminality Driver



**ISOLA** - Innovative & Integrated Security System on Board Covering the Life Cycle of a Passenger Ships Voyage



**METICOS** - A Platform for Monitoring and Prediction of Social Impact and Acceptability of Modern Border Control Technology

**ENSURESEC** - End-to-end Security of the digital single market's E-commerce and delivery Service Ecosystem





Initial internal discussion on specific project idea

Identify a call H2020 Call: H2020-BES-02-2019 - Technologies to enhance border and external security, Sub-topic: [2018-2019-2020] Open

#### Define a comprehensive concept

**BorderUAS - "**Semi-autonomous border surveillance platform combining next generation unmanned aerial vehicles with ultra-high-resolution multi-sensor surveillance payload"

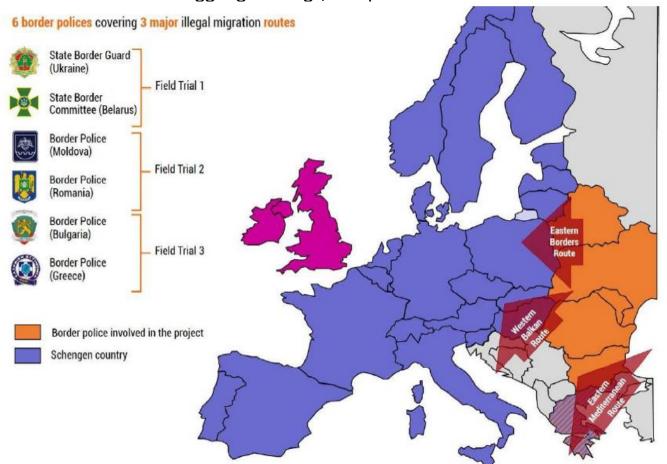
**Objective:** The project will combine for the first time an airship (*UAV* lighter-than-air) with an ultra-high resolution multi-sensor surveillance payload supporting *border surveillance* as well as *search & rescue applications*, and specifically *rough terrain detection*. The project will use the **ground-based infrastructure of border police units (command & control centres** including satellite data feeds), **innovative data models** (to identify illegal crossing patterns and preferred routes) and **advanced audio/video analytics** and storage (to provide additional detection capabilities).







The project is covering **3 major illegal migration** routes into Europe (Eastern Mediterranean, Western Balkan and Eastern Borders Routes), which **represent 58% of all illegal border crossings** detected and are also the most used for smuggling of drugs, weapons and stolen vehicles.









**Indentify partners** considering the expertise needed for the project idea and to fulfill the call requirements

- Where to find?
  - (1) Existing portfolio of partners (including partners from previous running projects)
  - (2) **SEREN 4** (Brussels, Belgium, on March 13-14, 2019);
    - Set-up meetings by selecting relevant partners profiles
    - F2F meetings by sharing common interests and project concept
    - Follow-up selected organizations by defining their contribution to the project concept
  - (3) EU Commission: other events and EC Single Electronic Data Interchange Area (SEDIA)







#### Indentify partners for the project proposal

- How many?
  - 18 partners from 13 countries
- Capabilities
  - (6) Technological Partners
  - (4) Research Partners
  - (6) LEAs border control units. The technology concepts will be validated in the field by 6 border police units (Greece, Bulgaria, Romania, Moldova, Ukraine, Belarus) covering 3 major illegal migration routes into Europe.
  - (2) Partners with complementary expertise—dissemination & communication, exploitation, ethics & privacy

#### Develop the proposal and assign specific roles

- Assigning roles for each partner based on their specific expertise to make sure that the project and call requirements are met by the consortium
- SIMAVI took the role of Technical coordinator





#### **Problems & Difficulties encountered**

- Identify on time relevant end-users (BU border units) to validate the proposal solution
  - ✓ Contact end-users as early as possible.
  - ✓ Integrate BUs feedback and reshape the proposal concept accordingly
- **Communication** does not always go smooth because of heterogeneous consortia and different cultures
  - ✓ Set-up a collaborative online environment and regular teleconferences
  - ✓ Provide guidance especially to partners not familiar to H2020
- Management of the proposal preparation timeframe
  - ✓ Set-up a rigorous timeline for proposal preparation with related milestones in order to be able to find mitigation solutions on time
- Aligning the technologies provided by the partners and setting up a common approach
  - ✓ Key role of the project integrator







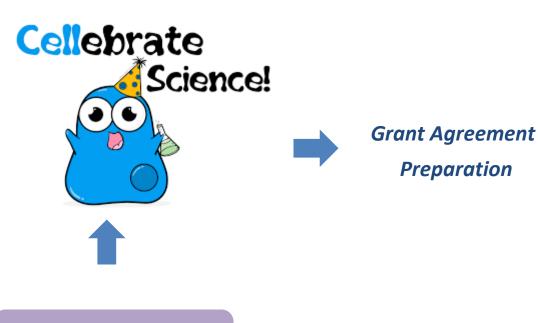
**Project submission:** 

**22**<sup>nd</sup> of August **2019** 





... wait for about 6 months ...





ESR – Evaluation Summary Report







# From a Successful Project Proposal To a Successful Project Implementation

#### Hints for a successful implementation! (from Lessons Learned)

- Key role of Project Coordinator as well as Technical Coordinator
- Strong involvement of WP Leaders
- Communication is very important!
- Involvement of BUs in gathering the user requirements and also in the validation of the developed solution)
- •Make sure that each BU has the support of technical partners for pilots





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Thank you for your attention

