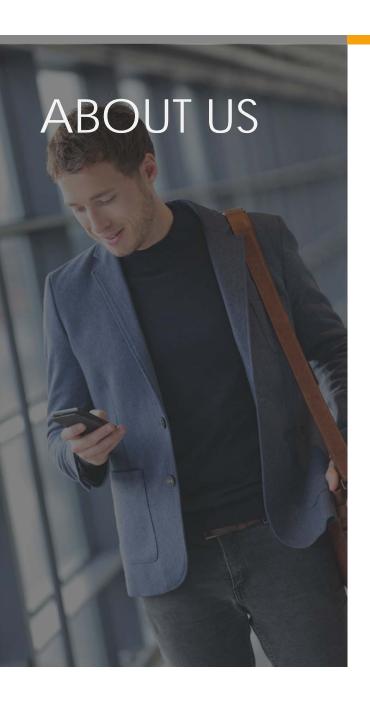




Enabling seamless system integration and data analytics in the energy industry

Howard Low, howard@enverselab.com

Cofounder and CEO





Enverse is a turnkey enterprise software solution provider that enables customers to collect, visualize, and analyze data autonomously using machine learning.



Enverse is founded in **Singapore** by two cofounders of diverse engineering background. Company is 100% founder owned.



We are software focused with competency in total system integration. We have delivered end-to-end system integration projects.



Our operational is designed with remote delivery since day 1. We can delivery customer required solutions to Latin America without having to meet in person.

# The AI Problem in Energy Industry

High technology adoption cost with uncertain business value generation hinders the adoption of AI in energy

Generation

Analytics Software

**Business Value** 

Innovation costs

Data Scientists and engineer

**Business Value** 

**Enverse Subscription cost** 

Existing Infrastructure

Data Acquisition

Operational and Maintenance

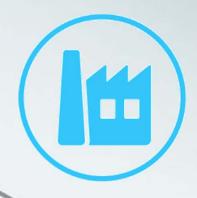
**Innovation Cost** 



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### The Enverse Solution

Automated AI Solution that translates industry specific data into actionable insights



### INDUSTRY SPECIFIC SOLUTION

Al models for targeted industry (solar and energy management) are designed for each applications and customer type automatically. No re-engineering is required.



#### **SCALABLE SOLUTION**

The targeted industry is a high growth industry, low barrier of entry, and in the infancy stage. SaaS based solution enables us to reduce cost and scale globally since day 1.



#### **DATA TO INSIGHTS**

Having the domain and technical knowledge, Enverse can provide specific AI solutions that provide analyzed output that matters to the customers.



### The Enverse Solution

Instead of customer analyzing the data, we analyze for them



# **Actionable Insights**

System performance declined by 4.53% over the past 8 months due to...



### The Team

The founders of the company



Howard Low, CEO

9 years in
Sales, business development, innovation, engineering















Wee Young Chua, CTO

11 years in Engineering, product management, solution delivery













## Vertically Integrated

We are a complete solution provider with in-house competency across all 4 spectrums. With proven customer satisfaction, we are confident in delivering a solution that benefits your business.



System Integration



Data Visualization



Data Analytics / Machine Learning



Consultancy



With our expertise in the energy sector, data analytics and cloud computing, what can we do to help our customers?



Partners with access to data but requires the competency to analyze the data and the software architecture to provide such solution.

### Project Objectives

#### What we can do

- Providing cloud-based data visualization and analytics dashboard
- System integration
- Data analytics and ML model construction
- Application definition

#### Enverse's desired outcome

- Expand data analytics competency with more companies in the energy sector
- Develop specific algorithms or applications with target customers
- Expanding customer outreach to European Market
- Better understanding of product-market-fit

#### Partner search

- Company type: Facility management, power producers, industrial equipment companies
- Development of analytics and applications for the partner company
- Product digitalization of the partner company



### Project Objectives Partner Search · Company type: Facility management, power producers, industrial equipment companies • Development of analytics and applications for the partner company Product digitalization of the partner company **EN**VERSE www.enverselab.com | howard@enverselab.com

### Project Objectives

### Partner Search

- Company type: Facility management, power producers, industrial equipment companies
- Development of analytics and applications for the partner company
- Product digitalization of the partner company

### Desired outcome for partner company

- Enhanced analytics competency in the company
- Better pricing / solution / competitive products offered to their customers
- Increase operational margin and reduced cost
- Differentiated product to customers
- Cloud-connected devices
- Data analytics competency

