

ENRICH in LAC

Call for Support in the
Exploitation of Results



1. Call Description

The European Network of Research and Innovation Centres and Hubs in Latin America and Caribbean (ENRICH in LAC), is a 2021–2023 European Commission (EC) funded project under the Horizon 2020 program, aspires to develop and enhance innovation cooperation between Latin America, the Caribbean (LAC), and Europe by promoting both regions' capacities for international cooperation.

With that in mind, this document provides information on the **Call for Support in the Exploitation of Results** to provide a free-of-charge service for Horizon 2020 (H2020) and/or Horizon Europe (HEU) projects with geographical scope in Europe and/or LAC that need assistance in developing the exploitation of their project's results (limited vacancies). The scope of this call focus mostly on research and innovation (R&I) projects in sustainable urbanization, bioeconomy, Information and Communication Technology (ICT) or Digitalization/Industry 4.0, through High-Performance Computing (HPC) deployment, and in Renewable Energy.

ENRICH in LAC will provide one online workshop and one mentoring session (one-on-one) to help in the exploitation of the results from finished and/or continuing research initiatives through two options of support services:

- I. **Project Risk Analysis – Learn to identify the risks and potential obstacles to the exploitation of project results towards Europe and in LAC.**
- II. **Business Plan Development – Learn how to support projects towards commercialisation of their products or services.**

2. Eligibility

To qualify for the above-mentioned services, projects should follow some crucial parameters:

- 1) Should be a Horizon 2020 or Horizon Europe funded project.
- 2) The selected project should ideally focus in the following priority fields (not exclusively):
 - ICT - Digitalization/Industry 4.0.
 - Renewable energy.

- Sustainable urbanization.
 - Bioeconomy.
- 3) The geographic focus should be on at least one of the two regions: Europe (e.g., European Union Member States) or LAC (e.g., Argentina, Brazil, Chile, Colombia, Uruguay, Belize), and should promote investment, research, and/or development in at least one of the two regions.
 - 4) Any member of the consortium can be a representative for the submission of application for this call.
 - 5) Matured projects will be given priority due to the fact that their results will probably be more developed and reliable given the later stage that the projects are potentially undergoing.

3. Submission of Application

Submit your [Application Form](#).

The deadline for applications sent by email is **19/09/2023 by 6 pm CEST**.

4. Evaluation and Selection

A team of professionals from the ENRICH in LAC Project will get in touch with the selected applicants after the deadline, to review further information and confirm participation in the first activity.

On the **21/09/2023**, the projects will be chosen and contacted for further information.

5. Activities Foreseen

As before-mentioned this call aims to offer consulting services to H2020 and HE projects, which will be divided in two activities.

Activity 1 –Training Workshops

A training workshop on Project Risk Analysis as well as Business Plan Development.

This activity should have a duration of two hours and shall provide a broader view of contents for project representatives to have a clearer foundation on the projects results and how to exploit them.

Activity 2 – Mentoring Sessions

A mentoring session (one-on-one) will be provided to each of the projects, accordingly to their individual need, and to discuss the potential exploitation strategy for the project's results. This session will be to deepen information given on the training workshops, and to solve further questions. This activity should have a duration of a one-hour call.

Activity 3 – Personalized Document on the Exploitation of Results

Each project representative will receive, a month after the reception of the feedback on the training and mentoring sessions, a small (2-3 pages) document with individual recommendations on the exploitation of results based on the activities performed.

6. Timetable

Activity	Date
Call opening	5/09/2023
Deadline for Submission	19/09/2023 18:00 (CEST)
Results of the Projects Selected	20/09/2023
Opening Session and Training	19 to 21/10/2023
Mentoring Sessions (one-on-one)	22 to 31/10/2023
Deadline on the Online Feedback Collection	6/11/2023
Delivery of the Personalized Booklet	30/11/2023

7. Contact

For additional questions or information, please contact:

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