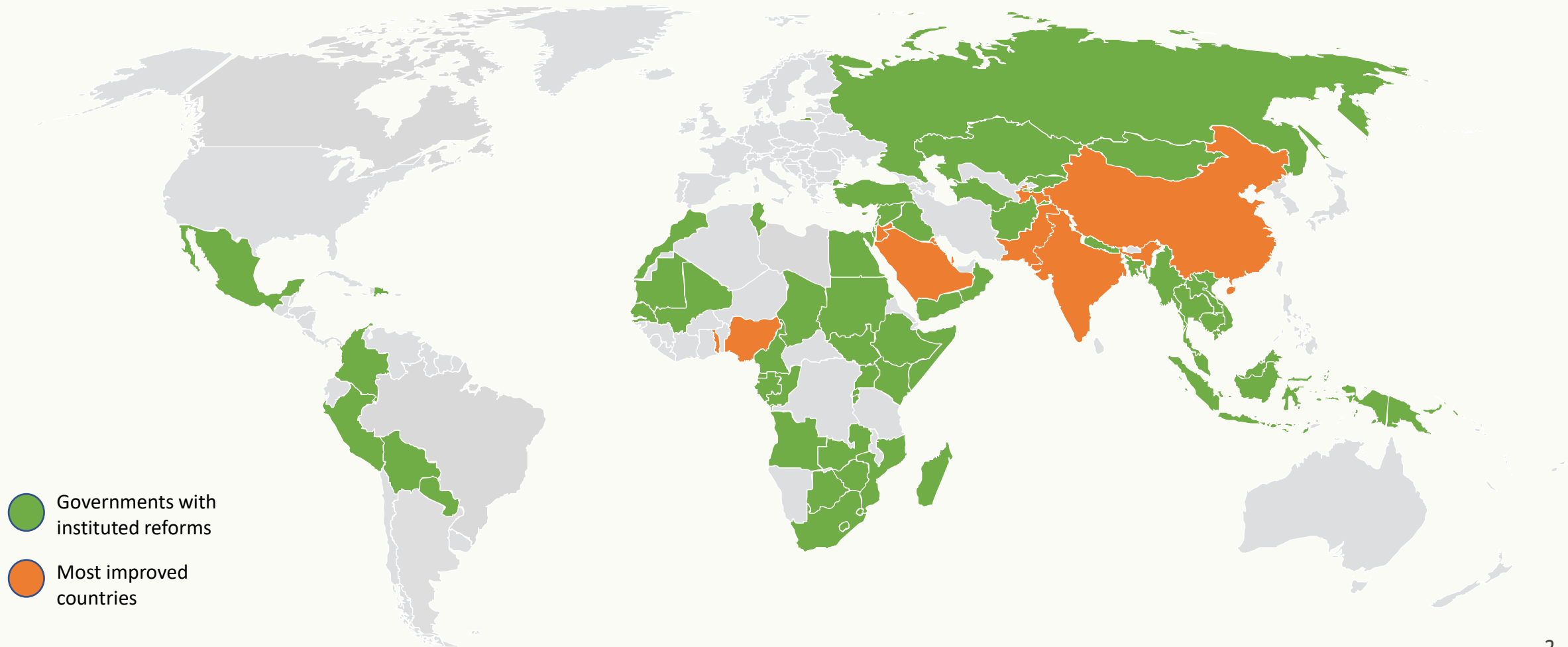


AGRA DEAL ROOM 2020
INVESTMENT OPPORTUNITIES ALONG
THE NIGERIAN AGRICULTURE VALUE
CHAIN

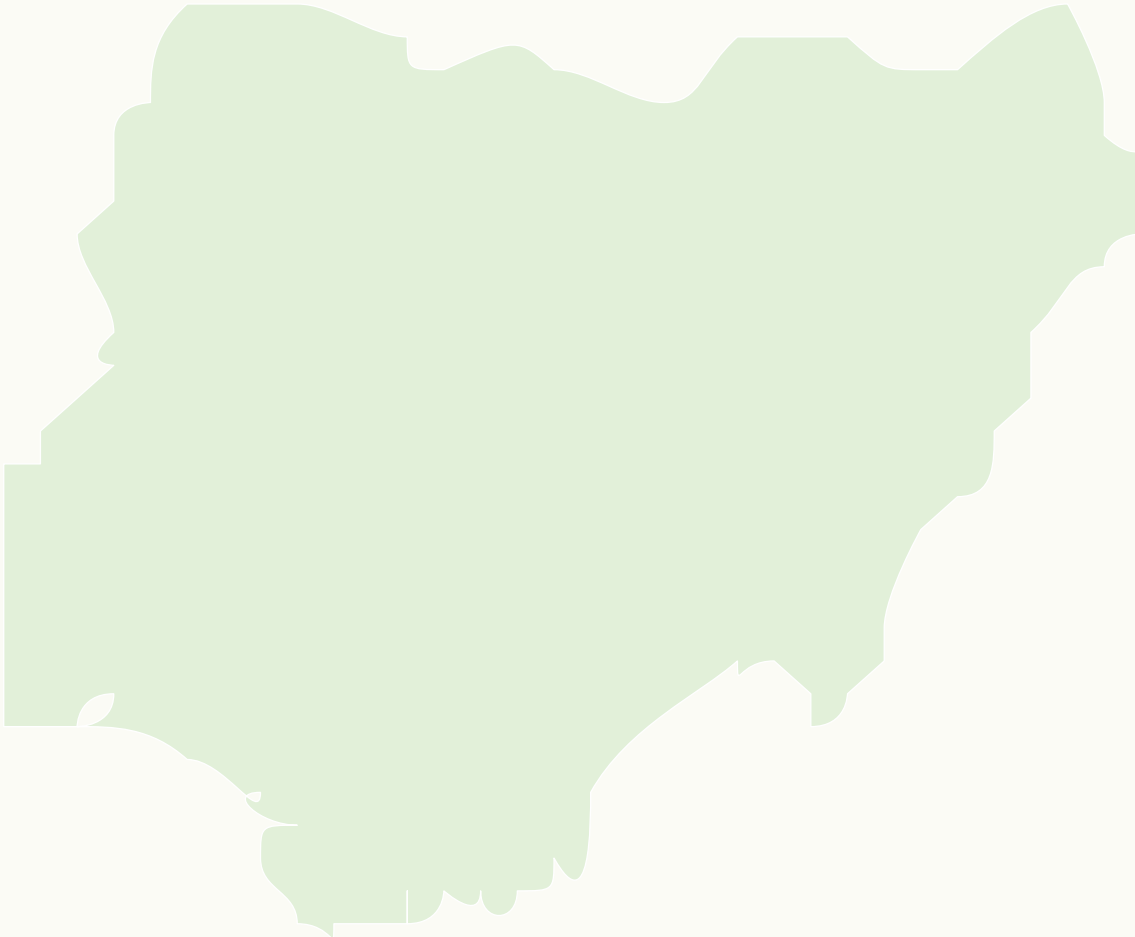
Governments have instituted reforms to improve business environments.

115 economies implemented 294 regulatory reforms across 10 areas



Improved ease of doing business in Nigeria, attributable to 28 regulatory reforms with a 64% success rate.

Nigeria's ease of doing business ranking has improved to 131/190.



	Rank	Diff
Starting a business	105/200	↑ +5
Dealing with construction permits	55/200	↑ +94
Getting electricity	169/200	↑ +2
Registering property	183/200	↑ +1
Getting credit	15/200	↓ -3
Protecting minority investors	28/200	↑ +10
Paying taxes	159/200	↓ -2
Trading across borders	179/200	↑ +3
Enforcing contracts	73/200	↑ +20
Resolving insolvency	148/200	↑ +1

INVESTMENT OPPORTUNITIES – FEDERAL GOVERNMENT FLAGSHIP PROJECTS

Green Imperative (GI)

A bilateral partnership between Nigeria and Brazil with the aim of improving agricultural practices through mechanization.

Project Overview

- Project aim is to strengthen the Nigerian food production and processing capacity, improving food security and reducing imports through building 6 CKD plants.
- 6 indigenous assembly plants, (one per geo-political zone), and service centres will offer equipment specifically adapted for local conditions
- Assembly plants in these parks would assemble farm machinery starting from a Completely Knocked Down (CKD) concept.

Investment Opportunity

4 CKD Plants

- Each @ \$6.78m

Total Investment = \$27m

National Livestock Transformation Plan (NLTP)

Investment in livestock ranches

Project Overview

- The National Livestock Transformation Plan (NLTP) aims to create a conducive environment for transformation of the livestock sector that will lead to peaceful coexistence, economic development and food security for the growing population.
- The NLTP will demonstrate grazing reserves remodelling using the settlement cluster model

Investment Opportunity

- Invest US \$85 million in settlement clusters
- The settlement clusters include demarcation of 1,000ha to form Investment opportunity is available for 4 models of clusters; demarcated into:
 - 30 pilot cow clusters costing \$7,641,907,
 - 60 pilot cow clusters costing \$12,143,774,
 - 150 pilot cow clusters costing \$26,009,201
 - 300 pilot cow clusters \$50,035,938

INVESTMENT OPPORTUNITIES – PPPs

Special Agro-processing Zones

“Special Agro-Industrial Processing Zones are integrated development initiatives designed to concentrate agro-processing activities within areas of high agricultural potential to boost productivity, integrate production, processing and marketing of selected commodities”- AfDB

❖ Project Sponsor: FMARD

❖ Partners: AfDB, IFAD

❖ Implementation Committee:

- Governance: FMARD, FMWR, FMITI & FMF
- Host State Government
- Private Sectors- Industrial production & Services
- Project Management- (Technical & Coordinating team).
- Executing Partners (NIRSAL, BOI, NSIA, NIPC). Facilitate private sector investment, facilitate development of enabling infrastructure and productivity enhancement

Identified Major Clusters for SAPZ Phase-1 Implementation:

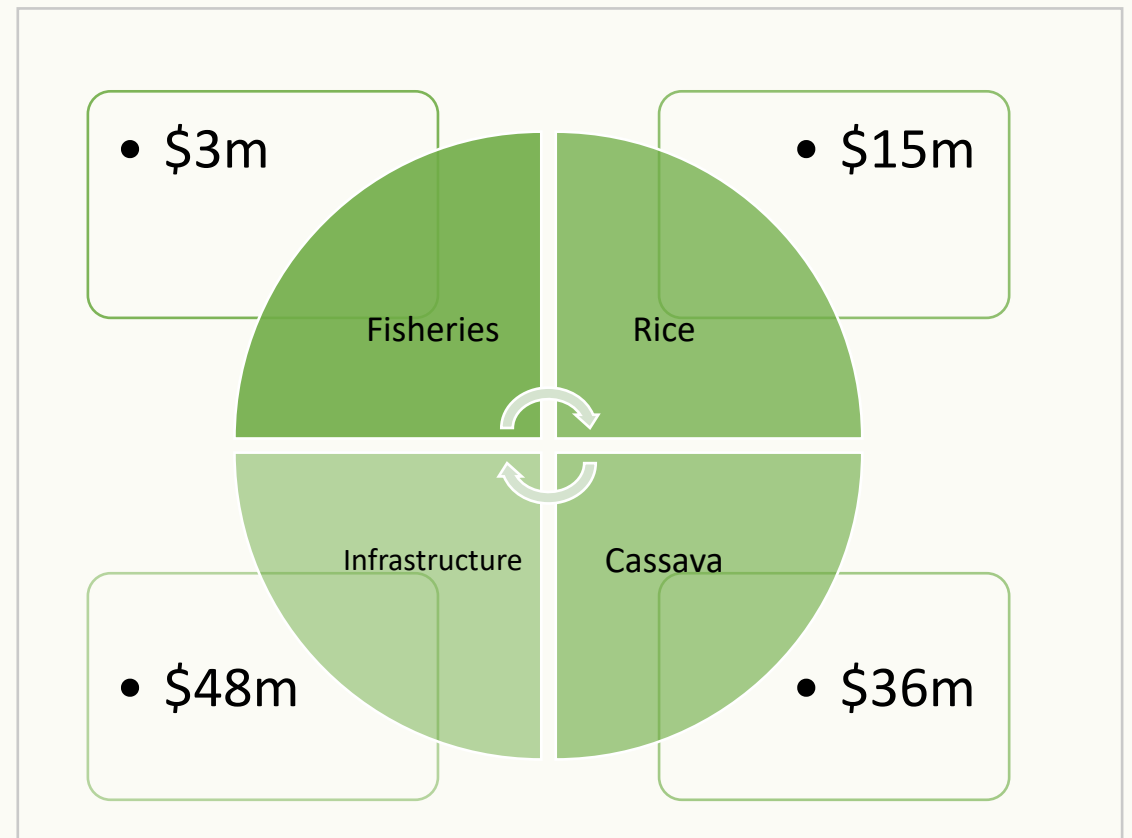
- Kano zone: Cotton, Textile & Garment (CTG), Rice, Maize, Dairy, Beef, Sorghum, Horticulture, Hides & Skin as value chain.
- Nasarawa State as Core zone: Rice, Sugar, Dairy & Horticulture as value chain.
- Cross-River State as Core zone: Horticulture, Rice, Cocoa as value chain
- Ogun State as clusters: Industrial Cassava, Poultry, Cocoa, Fisheries/Livestock and agro-forestry as value chain.

Epe Special Agro-Processing Zone – Lagos State

Project Overview

- The Ikorodu-Epe Corridor SAPZ is designed to help investors capitalize on the State's favourable conditions for agribusiness and large markets. The state policies aim to support both large and small scale agribusinesses.
- Lagos is the commercial, industrial hub and a key driver for Nigeria's economy, housing over 90% of Nigeria's financial companies with population of over 20 million and a growth rate of about 6% per annum, providing ready skilled, semiskilled, and unskilled labour for business and ready market for products

Investment Opportunity

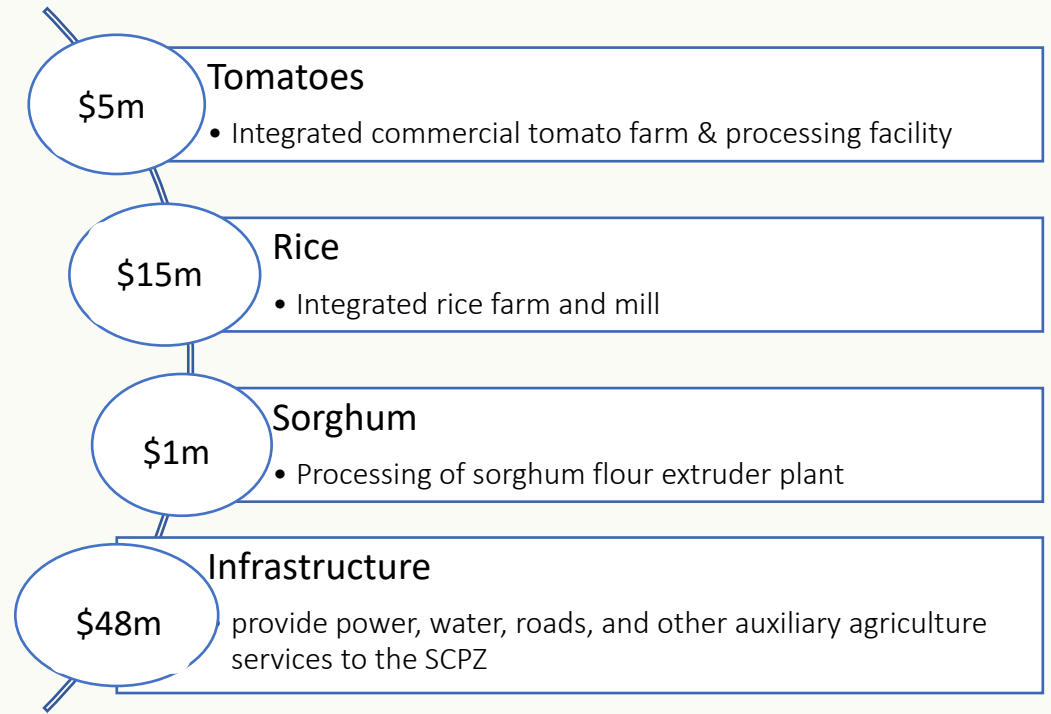


Gafan Special Agro-Processing Zone – Kano State

Project Overview

- The Gafan SAPZ is located in a high food production area that integrates production, processing and a competitive operating environment for investors
- The State has committed to building a power plant in the area to supplement power supply to the SCPZ
- The state is the third largest commercial centre in the country with serviced roads connecting to Abuja and other states, a rail link from Lagos to the north, an international airport and the largest irrigation network in the country.

Investment Opportunity



Omor Special Agro-Processing Zone – Anambra State

Project Overview

- The Omor SAPZ is located in a high-food production area that integrates production, processing, and end markets, while providing investors a competitive operating environment.
- The state has a large domestic market base with surplus land available for agricultural development and about 70% of the state's labour force engaged in agriculture.
- The state government has pursued multiple initiatives to incentivize the private sector in agricultural investments.

Investment Opportunity

\$15m

- Rice

\$30m

- Cassava

\$53m

- Infrastructure

Badeggi Staple Crop Processing Zone – Niger State

Project Overview

- The Badeggi SAPZ is about 4 km from Highway A124 and about 15 km from Bida town, providing access to banking, financial, recreational, and logistics support. The site is surrounded by agricultural land and is adjacent to the railway tracks.
- The state has a long history of processing rice, with 8 rivers and large expanses of wetland suitable for rice farming. Only 25% of the irrigable land has been developed.
- As the “Power House” of Nigeria, Niger state generates power supply from 3 large hydro-electric dams.

Investment Opportunity

\$15m - Rice

\$33m - Infrastructure

Imota Rice Mill – Lagos State

Investment in an integrated rice processing mill

Project Overview

- The Imota Rice Mill has 2 production lines , each with a capacity of 16 MT/H of paddy and sits on 22 hectares of land in Ikorodu, Lagos State.
- It consists of complete sets of twin milling lines, two (2) product warehouses, 16 paddy storage silos with capacity of 2,500 MT each, water treatment plant and effluent processing plant.
- Lagos State is exploring partnerships with key paddy producing states to secure paddy for the rice mill.

Investment Opportunity

- Rice: Invest US\$71 million in an integrated rice farm and mill.

Bauchi Meat Products Company – Bauchi State

Investment in meat processing

Project Overview

- Bauchi Meat Products Company is a meat processing company located in the Northern State of Bauchi, with close proximity to the meat production hubs of Nigeria.
- Beef consumption in Nigeria is projected to approximately 360,000 tons per annum, with a predicted rise to 1.3 million tons by 2050.

Investment Opportunity

- Invest \$2,624,671 in refurbishment of production lines and procurement of machinery and equipment.

Top Wedges International Ltd

Investment in an integrated rice processing mill

Project Overview

- Top Wedges has a presence in the Nigerian Agricultural sector with over 5000 hectares of farm land for the production of cash crops, and a cassava processing company.
- The Company has vast experience in the engaging smallholder farmers and a large client base for the offtake of its products.
- Funds will be utilized for expansion of farming activities and purchase of additional machinery and equipment to scale its operations.

Investment Opportunity

- Total investment needed: \$2,100,000 in scaling up rice **production and processing**.

DeepNeks Nigeria Limited

Investment in micro-irrigation technology

Project Overview

- DeepNeks Nigeria Limited is an Agro technology company with a focus on the provision of micro-irrigation solutions and facilities to smallholder farmers.
- Nigeria's agriculture sector is dominated by small holder farmers with land holdings between 1 and 2 hectares. These farmers are greatly affected by the onset of the dry season as they are unable to farm.
- The project involves the deployment of irrigation technologies that will guarantee three production cycles for farmers.
- Developed FarmPal irrigation kit.

Investment Opportunity

- Invest: \$4,263,780 in improvement of FarmPal 2.0 irrigation kit technology.

THANK YOU