

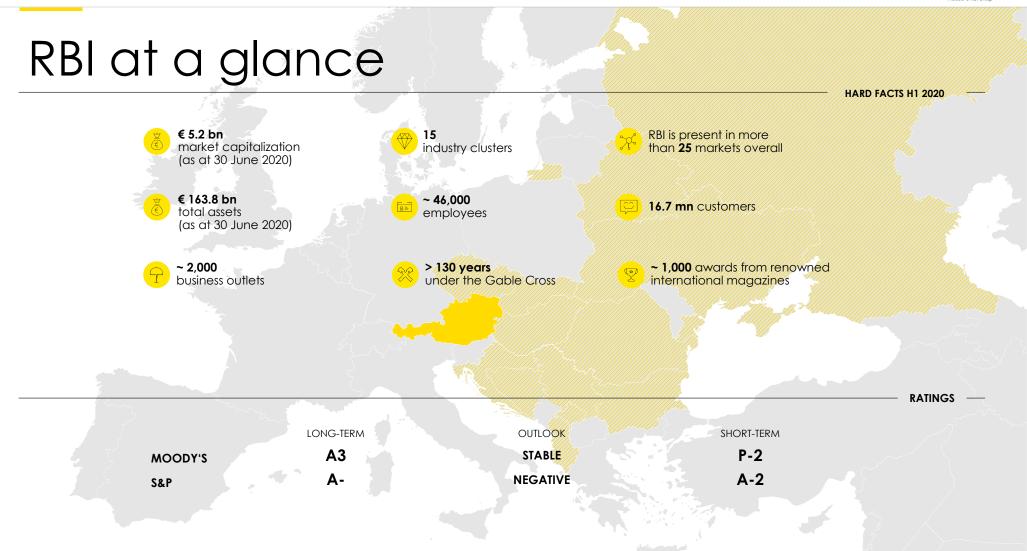
## Your bridge to Central and Eastern Europe

## **Raiffeisen Bank International AG**

AUSTRIA CONNECT Greater China 2020



Raiffeisen Bank International Member of RBI Group





## Our network in CEE

A leading regional player with over 30 years of experience in CEE, approx. 16.7m customers

**Covering 13 CEE markets**, of six are EU member states; Serbia and Albania have candidate status

Top 5 market position in 12 countries

**Strong market position** with Austrian corporates focusing on CEE

Present in China since 1995 operating one Branch in Beijing

Austria Central Europe (CE) Southeastern Europe (SEE)

Eastern Europe (EE)



## Connecting China and CEE – RBI as leading Belt & Road Bank

ECA covered Loans (including Sinosure) Trade Finance: LC/Guarantees Payments and Remittances Currency Clearing Account Services Payroll Cash Management Currency Clearing Credit Lines Trade Finance Bond Issuance Mergers & Acquisitions