



#HorizonEU

THE EU RESEARCH & INNOVATION PROGRAMME

2021 – 2027

REA.C.1
Cluster 2 – Brokerage Event
30th September 2021

Research and
Innovation



Tips and lessons learnt



Optimising the chances for success

Optimise the time available to prepare the proposal

- Last minute preparations are often reflected in a lower quality which largely reduces the chances of success
- Start a draft early + submit on time
- Calls will open on 20/01/2022
- Call deadline is on 20/04/2022
- Incomplete submission is not an Obvious Clerical Error



Understand the domain and its challenges

- Research but also market/IPR/competition or policy recommendations/policy feedback

Be clear and explicit

- Evaluators must judge only what they read and not on the proposal potential. They have limited time

Optimising the chances for success

Produce a first outline of the idea

- Write a preliminary 2-3 pages about your: objectives, target group, major steps (work packages), intended consortium (countries, types of organisations)
- Use it as first base to discuss with potential partners and consult with stakeholders – check their understanding and interest

Describe the project idea and work plan

- Dividing the planned work into work packages,
- Assigning the responsibilities/resources within the consortium,
- Setting out a project time schedule, main milestones and deliverables,
- Describing the project management structure,
- Describing the plan for the dissemination and exploitation including communication activities



Frequent mishaps

Call deadline is unchangeable

- Use all advantages of the electronic submission system to make the deadline!



Completeness

- One section missing makes your proposal inadmissible

Partnerships

- Depending on the type of action, remember the minimum number of participants from Member States or Associated Countries (check the Work Programme for exceptions)

Page limit

- 45 pages for RIA-IA / 30 pages for CSA: applied strictly during evaluation

Proposal template

- Read it carefully – follow the structure and address each sub criterion
- Respect the indicated font size



Key documents

Horizon Europe Cluster 2 Work Programme

- Background, topics and budgets

General Annexes to the Work Programme

- List of countries, eligibility and admissibility conditions, award criteria and procedure, scoring and threshold

Submissions forms and templates

- Essential forms and guides to draw up and submit your proposal

Online Manual

- Inform and guide applicants throughout the process

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/reference-documents>

Evaluation process



Evaluation process and principles



Fair and equal
treatment of all
proposers



Based on the
criteria announced
in the Call



Confidential
process, no
conflicts of interest

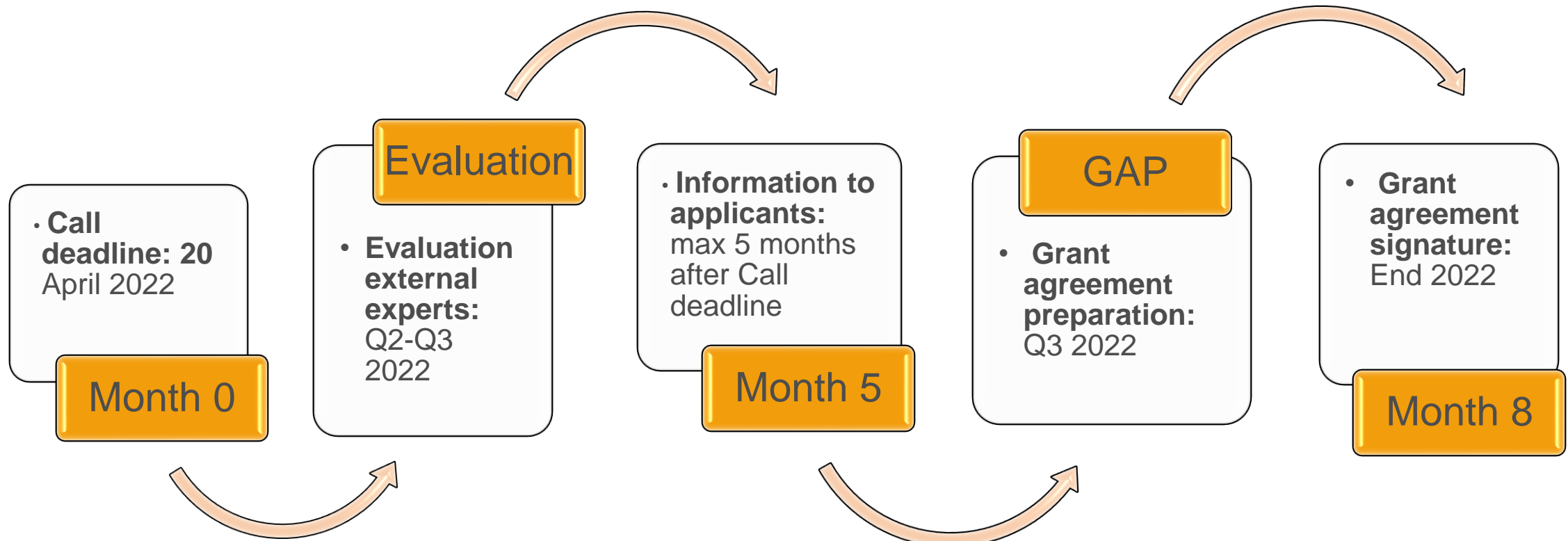


Independent
external experts

Award Criteria

- If admissible and eligible, the proposals will be evaluated and ranked against the following award criteria, depending on the type of action:
 1. Excellence
 2. Impact
 3. Quality and efficiency of the implementation
- Each criterion is subdivided in a set of sub-criteria, which are adapted to the different types of action.
- Each award criterion refers to a specific section of the proposal where applicants need to demonstrate that they have adequately addressed the criterion in question.

Evaluation process

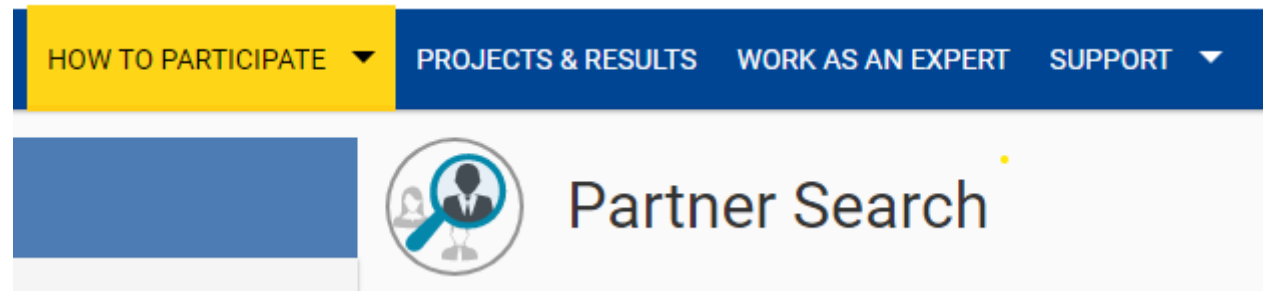


Funding & Tenders portal



Partner search

- Find partners for your project ideas among the participants in past EU projects:
 - Enter a keyword or a topic of a past call for proposals for finding related organisations
 - Search by geographical criteria or by types of organisation.
- Consult the Online Manual for more specialised partner search service.



<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/partner-search>

Experts

Database

- Enroll as an expert on the database
- New Expertise is always welcome!

<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/work-as-an-expert>

Work as an expert

The European Union Institutions appoint external experts to assist in the evaluation of grant applications, projects and tenders, and to provide opinions and advice in specific cases.



In particular, experts assist in:

- **Evaluation** of proposals, prize applications and tenders
- **Monitoring** of actions, grant agreements, public procurement contracts

In addition, experts provide opinion and advise on:

- **Preparation, implementation and evaluation of EU programmes and design of policies.**

In order to select experts, the European Union Institutions publish regularly calls for expression of interest (see list below) detailing the selection criteria, the required expertise, the description of the tasks, their duration and the conditions of remuneration.

Interested? Please join the database of external experts!

[Register as expert](#)

As **new expert**, you will be first requested to create your EU login account and register your profile.

Registered experts can update the profile via the My Expert Area after **login**.



Thank you!

HorizonEU

<http://ec.europa.eu/horizon-europe>



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