

USER MANUAL

AFF Deal Flow Matchmaking Session 2022

Deal Flow Online Business Matching Platform

Investors

*(including Global Investors,
Family Offices,
PE/ VC, Corporate Investors)*

Facilitates the connection
between sources of funds
and deals

Project Owners *(from the below sectors)*



Registration

1) Access to <http://www.affdealflow.hk>

AFF Deal Flow Matchmaking Session 2022
January 10 - January 11, 2022 | Hong Kong, China (Hong Kong)

[Home](#) [Companies](#) [Participants](#) [Projects](#) [Agenda](#) [Login](#) [Register](#) [EN](#)

**ASIAN FINANCIAL FORUM
DEAL FLOW
MATCHMAKING
SESSION**
| 10-11 January 2022

10 January 2022 - 11 January 2022
Hong Kong, China (Hong Kong)

**AFF Deal Flow
Matchmaking Session 2022**

[About AFF Deal Flow](#) [How it works](#) [Contact Us](#) [About AFF](#)

Welcome to the
AFF Deal Flow Matchmaking Session
One-to-one meetings with potential business partners for FREE

Part of the [Asian Financial Forum](#), the AFF Deal Flow connects sources of funds with sources of deals from around the world via one-to-one meetings based on their shared areas of interest. Over the years, 5,800+ meetings have been arranged for 3,500+

Register now
Open until 3 December 2021


LOCATION
Hong Kong, China (Hong Kong)

ORGANISED BY

Registration

2) Register with your account with LinkedIn, Google or Email

AFF Deal Flow Matchmaking Session 2022
January 10 - January 11, 2022 | Hong Kong, China (Hong Kong)

Home Companies Participants Projects Agenda | Login Register  EN

If you wish to join the forum sessions of the Asian Financial Forum, please register the 2-Day Full Pass at www.asianfinancialforum.com

Registration

Choose how to proceed and start signing up for the event.

Continue with LinkedIn

Continue with Google

or

Continue with Email

Registration

3) Choose your participant type (Investor/ Project Owner/ Both)

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HomeCompaniesParticipantsProjectsAgenda

If you wish to join the forum sessions of the Asian Financial Forum, please register the 2-Day Full Pass at www.asianfinancialforum.com

Please make a choice

☐ **Investor**
Participants who are looking to meet Project Owners to invest in investment projects.

☐ **Project Owner**
Participants who are looking for Investors to invest in their investment projects.

☐ **Both Investor and Project Owner**
Participants who are looking for Investors and Project Owners about investment projects.

Continue

Registration

4) Complete your profile

Tip1: Put in concise **Organisation Description** and **Areas of Activity** for easier matching

Tip2: Enter **mobile phone number** for on-site contact (only visible to organisers)

Tip3: Meeting time will be shown based on the **time zone** of the location selected

Complete Your Profile

Add information about yourself and your organisation to your profile.

Personal Information

FIRST NAME *

LAST NAME *

PREFERRED LANGUAGE Please choose

JOB POSITION *

MOBILE PHONE NUMBER *

Only the event organiser can see your phone number

PROFILE PICTURE



Click here to upload a profile picture

Please do not upload pictures of landscapes or logos.

TIME ZONE * Asia/Hong Kong

You are attending the event remotely. Pick the time zone in which you are situated

Organisation Information

ORGANISATION NAME * Select existing or create new organisation

ORGANISATION TYPE * Please choose

PHONE NUMBER

WEBSITE http://

ORGANISATION DESCRIPTION *

Write a short description about what your organisation does.

ORGANISATION LOGO



Click here to upload an organisation logo

Upload your organisation's logo. It will be visible in your profile.

LINKEDIN https://

FACEBOOK https://

TWITTER https://

Areas of Activity *

Areas of Activity help us to categorize what you do and offer. This makes it easier for other participants to find you and makes your profile more expressive.

Please select areas of activity that suit your profile.

INVESTMENT GEOGRAPHICAL PREFERENCE

Asia Africa Australasia Europe Middle East North America South America

TARGETED INVESTMENT SECTORS/ PROJECT SECTORS

Consumer Deep Technology Digital Entertainment and Media Education
Environment, Energy and Clean Technology Financial Technology Food and Agriculture
Healthcare Technology Infrastructure and Real Estate Services Manufacturing Technology

INVESTMENT CAPITAL

50,000,001 USD or above 25,000,001 to 50,000,000 USD 10,000,001 to 25,000,000 USD
7,500,001 to 10,000,000 USD 5,000,001 to 7,500,000 USD 2,500,001 to 5,000,000 USD
1,000,001 to 2,500,000 USD 500,001 to 1,000,000 USD 500,000 USD or below

INVESTMENT ROUND

IPO Seed & Pre-Series A Series A Series B Series C and Beyond

Registration

5) Choose ALL available timeslots

10 January 2022- 11:00-21:00 (HKT)

11 January 2022- 09:00-22:00 (HKT)

12 January 2022- 00:00-23:59 (HKT) **EXTRA EXTENSION!**

The time specified is adjusted according to the time zone selected previously

Plan your attendance

Monday, January 10, 2022

☐ Deal Flow 1:1 Meetings Day 1

🕒 Time 11:00 - 21:00

11:00	11:30	12:00
12:30	13:00	13:30
14:00	14:30	15:00
15:30	16:00	16:30
17:00	17:30	18:00
18:30	19:00	19:30
20:00	20:30	

Tuesday, January 11, 2022

☐ Deal Flow 1:1 Meetings Day 2

🕒 Time 09:00 - 22:00

09:00	09:30	10:00
10:30	11:00	11:30
15:00	15:30	16:00
16:30	17:00	17:30
18:00	18:30	19:00
19:30	20:00	20:30
21:00	21:30	

Wednesday, January 12, 2022

☐ Deal Flow 1:1 Meetings Day 3

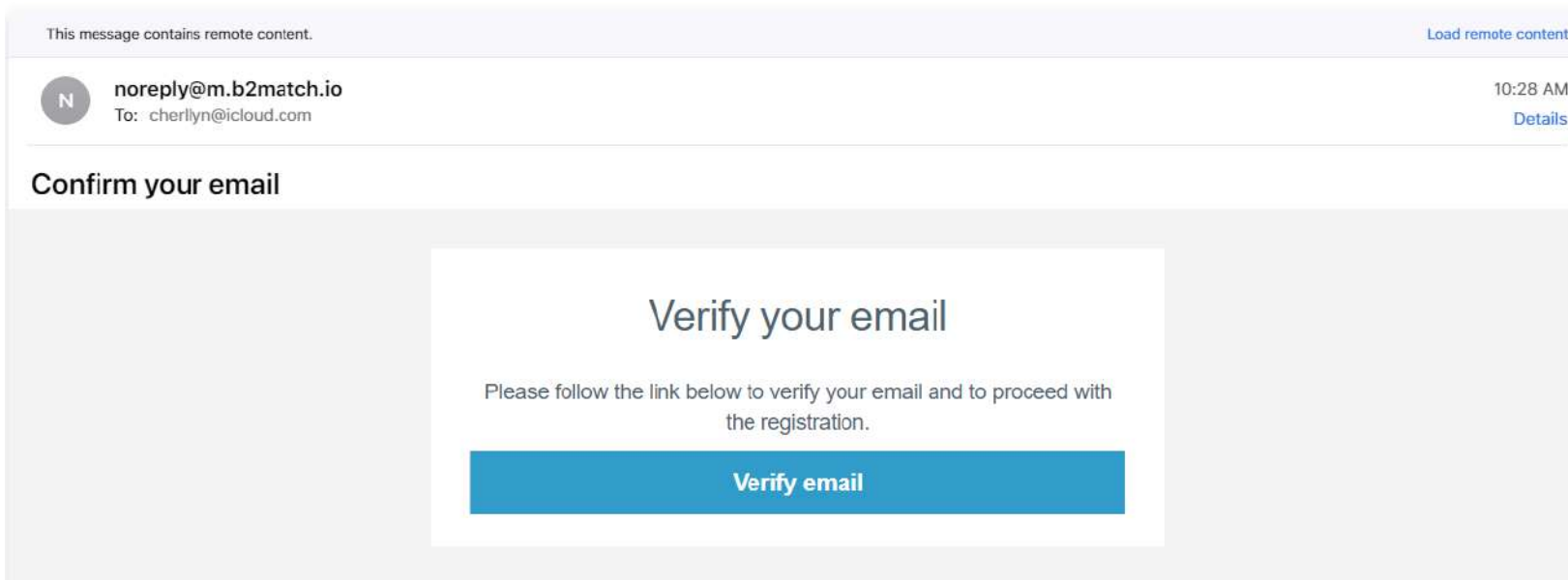
🕒 Time 00:00 - 23:59

00:00	00:30	01:00
01:30	02:00	02:30
03:00	03:30	04:00
04:30	05:00	05:30
06:00	06:30	07:00
07:30	08:00	08:30
09:00	09:30	10:00
10:30	11:00	11:30
12:00	12:30	13:00
13:30	14:00	14:30
15:00	15:30	16:00
16:30	17:00	17:30
18:00	18:30	19:00
19:30	20:00	20:30
21:00	21:30	22:00
22:30	23:00	23:30

EXTRA EXTENSION!

Registration

7) Verify your email address

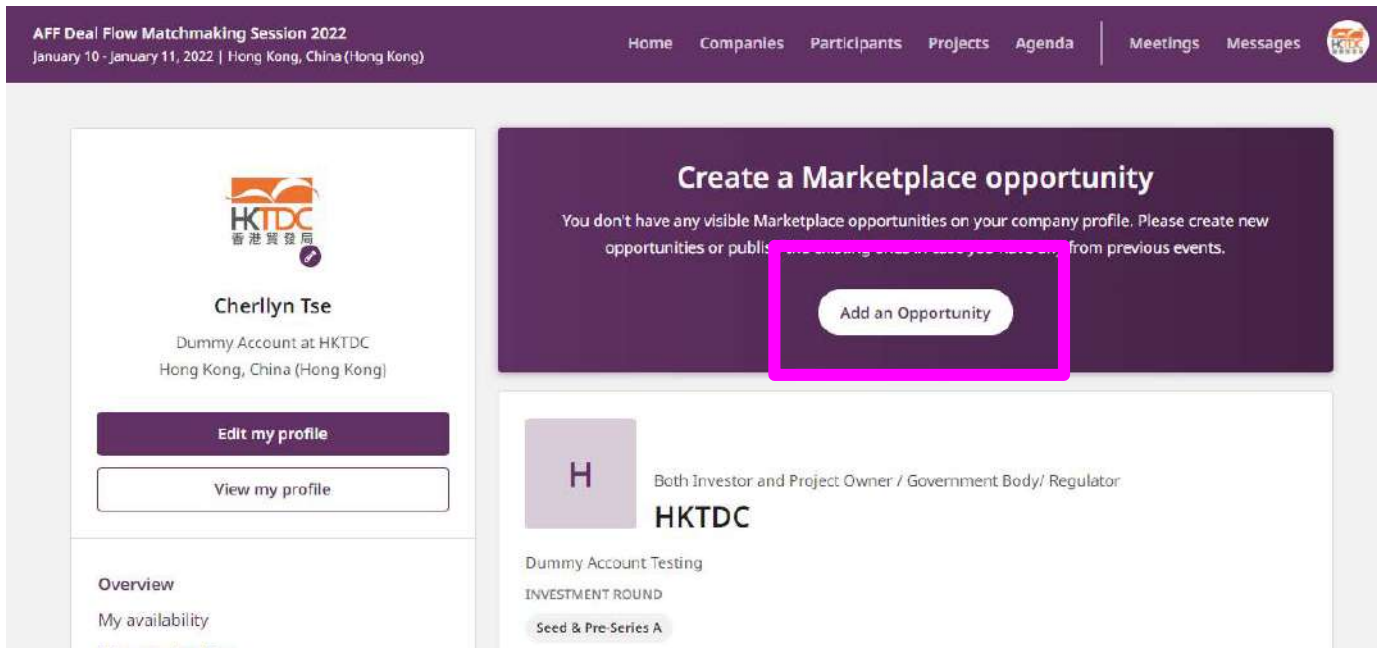


Please contact
affdealflow@hktdc.org
If you have not received the
Verification email.

Registration

7) <For Project Owner Only>

Add project details in “Project Cooperation”



The screenshot displays the user interface of the AFF Deal Flow Matchmaking Session 2022 website. The header includes the event title, dates (January 10 - January 11, 2022), location (Hong Kong, China (Hong Kong)), and navigation links (Home, Companies, Participants, Projects, Agenda, Meetings, Messages). The main content area is divided into two columns. The left column shows the user profile for Cherilyn Tse, a dummy account at HKTDC, with buttons for 'Edit my profile' and 'View my profile'. The right column features a purple box titled 'Create a Marketplace opportunity' with the text 'You don't have any visible Marketplace opportunities on your company profile. Please create new opportunities or publish existing ones from previous events.' A pink rectangle highlights the 'Add an Opportunity' button. Below this, the user's role is listed as 'Both Investor and Project Owner / Government Body/ Regulator' for HKTDC, with a 'Dummy Account Testing' note and an 'INVESTMENT ROUND' section showing 'Seed & Pre-Series A'.

AFF Deal Flow Matchmaking Session 2022
January 10 - January 11, 2022 | Hong Kong, China (Hong Kong)

Home Companies Participants Projects Agenda Meetings Messages

Create a Marketplace opportunity
You don't have any visible Marketplace opportunities on your company profile. Please create new opportunities or publish existing ones from previous events.

Add an Opportunity

HKTDC
Both Investor and Project Owner / Government Body/ Regulator
Dummy Account Testing
INVESTMENT ROUND
Seed & Pre-Series A

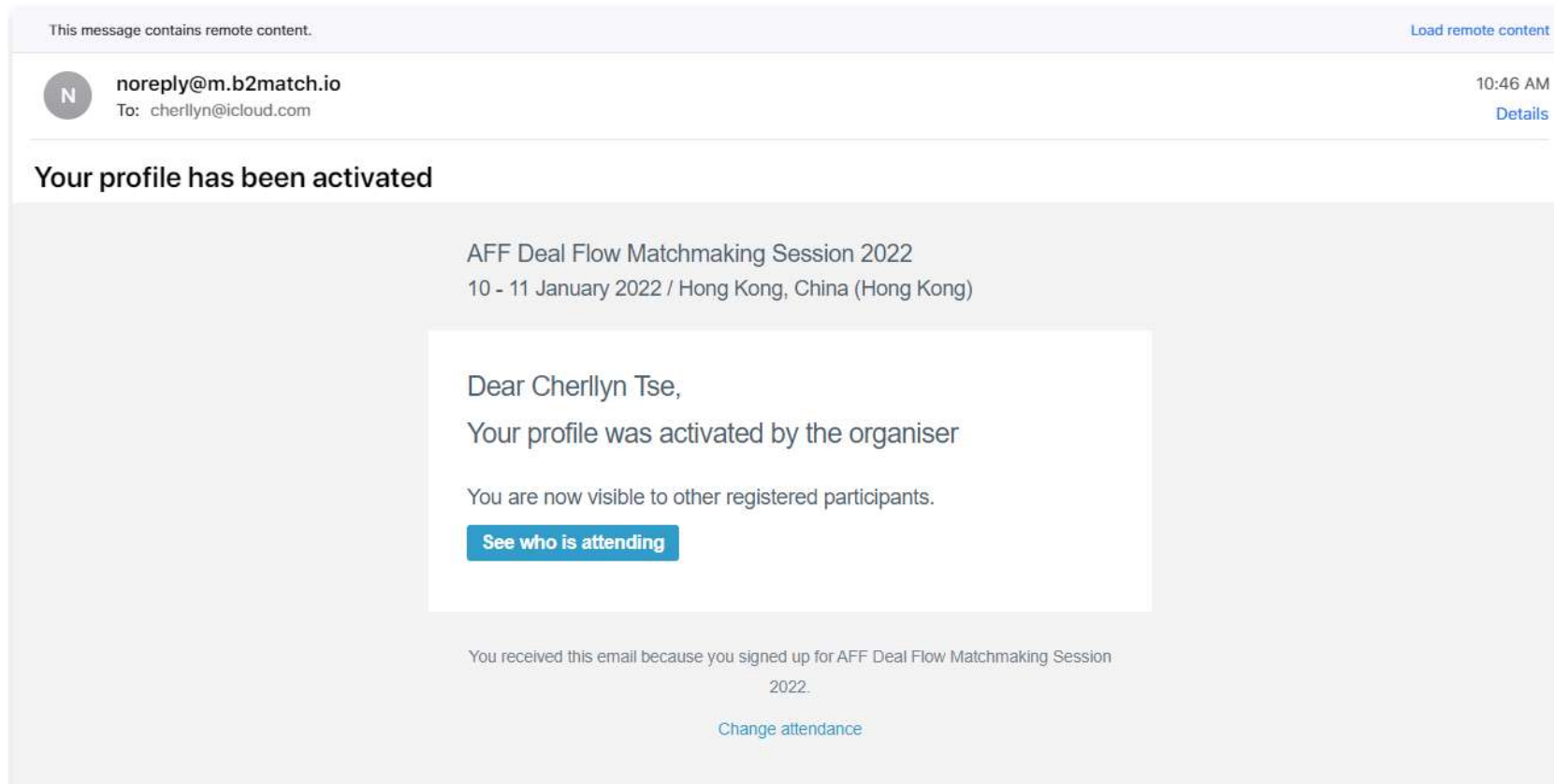
Cherilyn Tse
Dummy Account at HKTDC
Hong Kong, China (Hong Kong)
Edit my profile
View my profile

Overview
My availability

IMPORTANT: Pls add the project details as this would facilitate investors to review the projects by applying relevant filters

If you have more than one project, please feel free to add more under this tab.

Account Activation Email will be sent by the Organiser within few days



How to search for Investors?

AFF Deal Flow Matchmaking Session 2022
January 10 - January 11, 2022 | Hong Kong, China (Hong Kong)

Home Companies **Participants** Projects Agenda Meetings Messages

PERSON ORGANIZATION Relevance

41 Participants found

Search

☐ BOOKMARKED

☐ MATCHMAKING

☐ COUNTRIES & REGIONS

☒ PARTICIPATION TYPES

☒ Both Investor and Project Owner (23)

☒ Investor (18)

☐ Project Owner (121) Clear

☐ BUSINESS FIELD

☐ LANGUAGE(S) SPOKEN

Louis Lo
Investment Manager at Beyond Ventures
HONG KONG, CHINA (HONG KONG)

ofer ben zvi
CEO at Sinomedis Ltd
MODIIN-MACABIM-REUT, ISRAEL

Tomasz Gackowski
Director of Analysis & Strategy Office, professor at Industri...
WARSAW, POLAND

Mitchell Dong
CEO at PYTHAGORAS
NEW YORK, NY, UNITED STATES

Thomas Kho
Director at TransAsia Private Capital
HONG KONG, CHINA (HONG KONG)

Silvia Gavorníková
Director of International Relations at EXIMBANKA SR
BRATISLAVA, SLOVAKIA

2) Select "Investors" and "Both Investor & Project Owner" in Participant Types

3) Specify any other criteria in "Business Field"

1) Select "Participants" Tab

How to search for Investment Projects?

2) Specify any criteria of the project

1) Select "Projects" Tab

The screenshot displays the website for the AFF Deal Flow Matchmaking Session 2022, held from January 10-11, 2022, in Hong Kong, China. The navigation bar at the top includes links for Home, Companies, Participants, **Projects** (highlighted with a red box), Agenda, Meetings, and Messages. The main content area shows a search interface with 88 opportunities found. On the left, there are filters for Capital (ranging from Not Applicable to 2,500,000 USD), Format (Carve-out, JV / Partnership, Licensing, Majority Stake), Round (Seed & Pre-Series A to Series C and beyond), and Sector. The main list displays three project entries, each with a title, description, date, and a contact person. The first entry is 'iCOSMO: An O2O Overseas Real Estate Platform' by Vivian Chan, dated December 14, 2020. The second is 'Financial business relationship' by Taoufik Ibn Ziat, dated December 13, 2020. The third is 'Regflags: A One-Stop Regtech Service [Data Lake (Alternative data) & Reporti...]' by Jenny Chow, dated December 11, 2020. Each entry includes a status indicator 'Available'.

Navigation Bar: Home | Companies | Participants | **Projects** | Agenda | Meetings | Messages

Search Results: 88 Opportunities found

Filters:

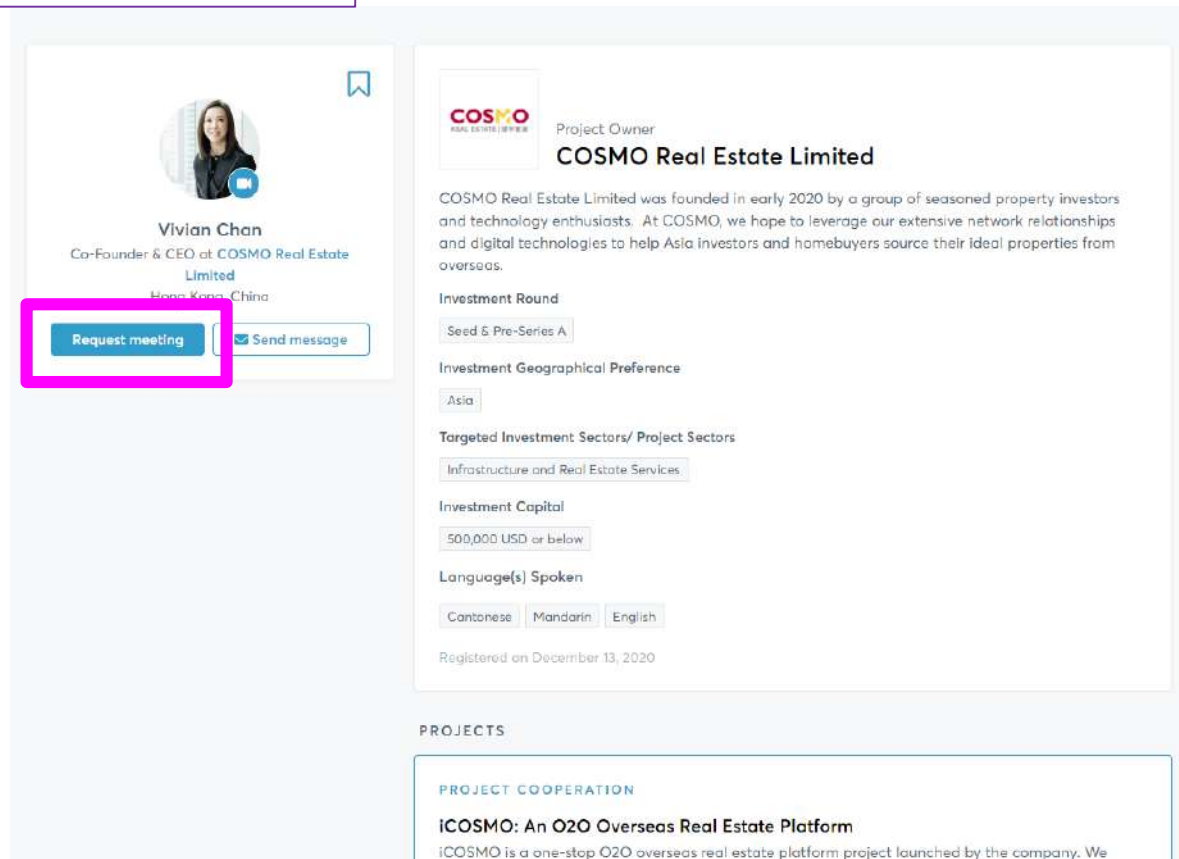
- Capital:** ☐ Not Applicable (3) ☐ 500,000 USD or below (16) ☐ 500,001 to 1,000,000 USD (15) ☐ 1,000,001 to 2,500,000 USD (28) [Show more \(6\)](#)
- Format:** ☐ Carve-out (2) ☐ JV / Partnership (53) ☐ Licensing (28) ☐ Majority Stake (7) [Show more \(4\)](#)
- Round:** ☐ Seed & Pre-Series A (45) ☐ Series A (28) ☐ Series B (12) ☐ Series C and beyond (5) [Show more \(1\)](#)
- Sector:**

Project List:

- PROJECT COOPERATION** December 14, 2020
iCOSMO: An O2O Overseas Real Estate Platform
iCOSMO is a one-stop O2O overseas real estate platform project launched by the company. We hope to leverage our extensive network relationships and digital technologies to help Asia investors and homeb...
Common Shares | Minority Stake | Preferred Shares | Seed & Pre-Series A | +2
Vivian Chan
Co-Founder & CEO at COSMO Real Estate Limited
Hong Kong, China
Available
- PROJECT COOPERATION** December 13, 2020
Financial business relationship
Brintley is a conglomerate who will establish a concept that gonna have a positive and competitive impact on the market. The objective of the company is the development and the resale of the compani...
Takeover | Bridge Loan | Seed & Pre-Series A | Food and Agriculture | +5
Taoufik Ibn Ziat
Chairman & Founder at Brintley
Toronto, Canada
Available
- PROJECT COOPERATION** December 11, 2020
Regflags: A One-Stop Regtech Service [Data Lake (Alternative data) & Reporti...
Regflags: A One-Stop Regtech Service - To be the Refinitiv of Asia Data Lake (Alternative data) & Reporting and Data Analytics - R&D Project Regflags.com Product Development Strategies 1. Refer to ...
Bridge Loan | Common Shares | JV / Partnership | Digital Technology | +4
Jenny Chow
CEO at REGFLAGS.COM Limited
Hong Kong, China [Hong Kong]
Available

How to send a meeting request?

1) Request Meeting



Vivian Chan
Co-Founder & CEO at COSMO Real Estate Limited
Hong Kong, China

Request meeting **Send message**

COSMO REAL ESTATE LIMITED
Project Owner
COSMO Real Estate Limited

COSMO Real Estate Limited was founded in early 2020 by a group of seasoned property investors and technology enthusiasts. At COSMO, we hope to leverage our extensive network relationships and digital technologies to help Asia investors and homebuyers source their ideal properties from overseas.

Investment Round
Seed & Pre-Series A

Investment Geographical Preference
Asia

Targeted Investment Sectors/ Project Sectors
Infrastructure and Real Estate Services

Investment Capital
500,000 USD or below

Language(s) Spoken
Cantonese Mandarin English

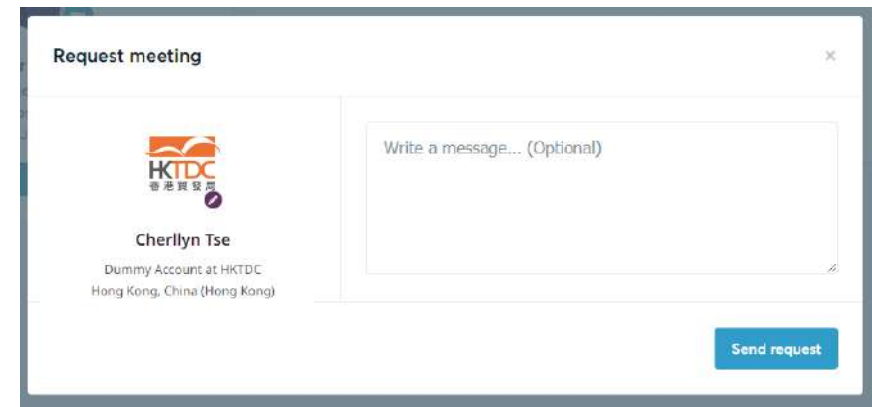
Registered on December 13, 2020

PROJECTS

PROJECT COOPERATION

ICOSMO: An O2O Overseas Real Estate Platform
ICOSMO is a one-stop O2O overseas real estate platform project launched by the company. We

2) Enter personal message (optional)



Request meeting

HKTDC
香港貿易發展局

Cherllyn Tse
Dummy Account at HKTDC
Hong Kong, China (Hong Kong)

Write a message... (Optional)

Send request

How to manage your meeting schedule?

Select "Meetings" Tab

AFF Deal Flow Matchmaking Session 2022
January 10 - January 11, 2022 | Hong Kong, China (Hong Kong)

Home Companies Participants Projects Agenda **Meetings** Messages



You are signed in as Wingky Ma. Stop impersonating

1x1 Meetings

Check
confirmed
meetings

CONFIRMED

PENDING

Respond to
pending
requests

Camera and microphone test

AVAILABILITY

Meetings and sessions schedule is displayed in the Asia/Hong Kong time zone (the current time is 18:55). [Change](#)



Gloria Chan, Assistant Manager at Hong Kong Trade Development Council

🕒 N/A



Wingky Ma, Assistant Manager at Hong Kong Trade Development Council

📅 N/A

📍 N/A

MEETING INVITATION RECEIVED

You can choose an available timeslot when accepting the request.

Cancel


Reschedule

Accept

How to edit my profile and available slots?

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Home Companies Participants Projects Agenda Meetings Messages



Cherllyn Tse
Dummy Account at HKTDC
Hong Kong, China (Hong Kong)

[Edit my profile](#)

[View my profile](#)

Overview

[My availability](#)

[My opportunities](#)

[Organizer questions](#)

[Account settings](#)

[Logout](#)

Create a Marketplace opportunity

You don't have any visible Marketplace opportunities on your company profile. Please create new opportunities or publish the existing ones in case you have any from previous events.

[Add an Opportunity](#)

H Both Investor and Project Owner / Government Body/ Regulator

HKTDC

Dummy Account Testing

INVESTMENT ROUND

Seed & Pre-Series A

INVESTMENT GEOGRAPHICAL PREFERENCE

Europe

TARGETED INVESTMENT SECTORS/ PROJECT SECTORS

Environment, Energy and Clean Technology

INVESTMENT CAPITAL

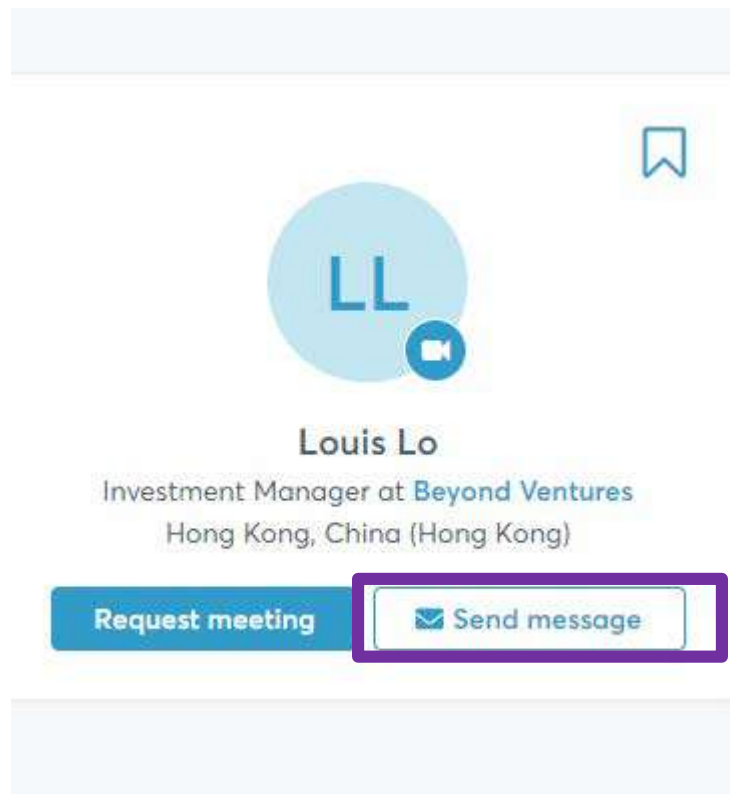
500,000 USD or below

Edit my profile

Edit the available
timeslots

How to send message to other participants?

Send message



A user profile card for Louis Lo. At the top right is a bookmark icon. The profile picture is a blue circle with 'LL' and a video call icon. Below the name 'Louis Lo' is his title 'Investment Manager at Beyond Ventures' and location 'Hong Kong, China (Hong Kong)'. At the bottom are two buttons: 'Request meeting' and 'Send message' (highlighted with a purple border).

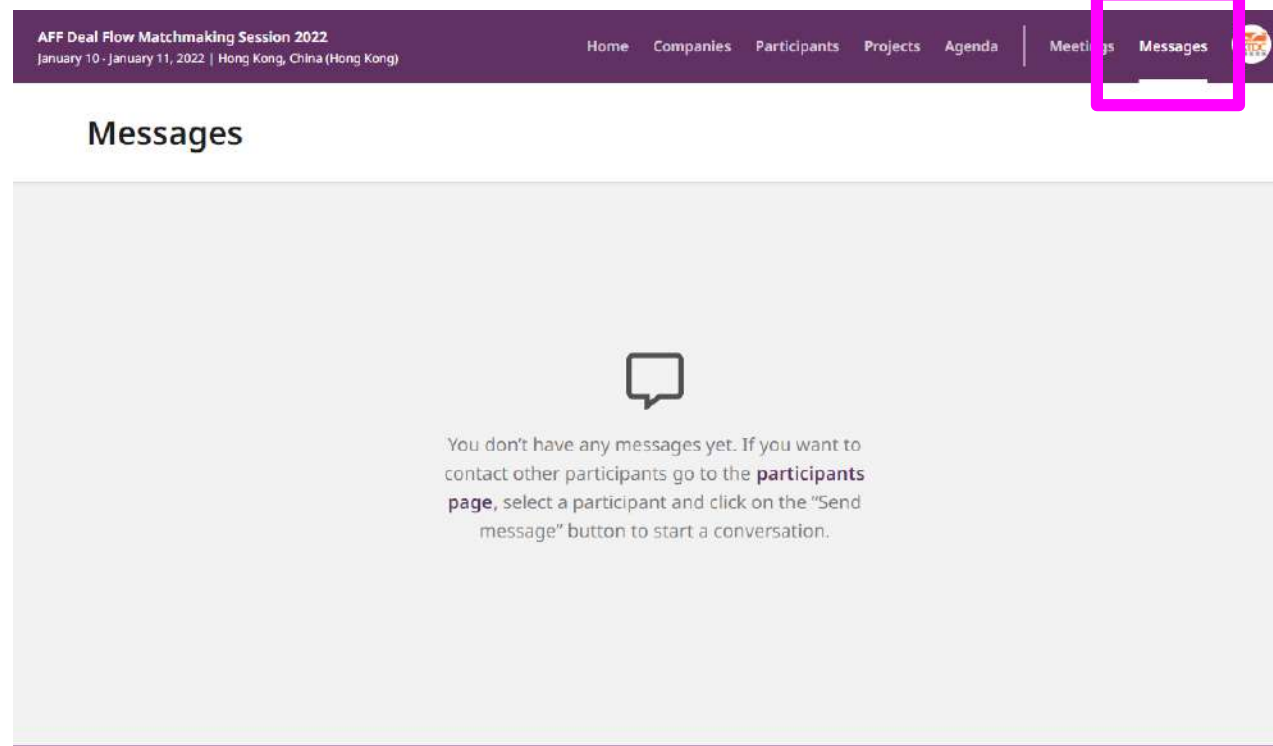
LL

Louis Lo

Investment Manager at Beyond Ventures
Hong Kong, China (Hong Kong)

Request meeting Send message

Check your "Message"



A screenshot of the 'Messages' page. The top navigation bar includes 'Home', 'Companies', 'Participants', 'Projects', 'Agenda', 'Meetings', and 'Messages' (highlighted with a pink box). The page title is 'Messages'. The main content area shows a speech bubble icon and a message: 'You don't have any messages yet. If you want to contact other participants go to the participants page, select a participant and click on the "Send message" button to start a conversation.'

AFF Deal Flow Matchmaking Session 2022
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Home Companies Participants Projects Agenda Meetings Messages

Messages

You don't have any messages yet. If you want to contact other participants go to the **participants page**, select a participant and click on the "Send message" button to start a conversation.

Remember to test the camera and microphone before the meeting

Select "Meetings" Tab

AFF Deal Flow Matchmaking Session 2022

January 10 - January 11, 2022 | Hong Kong, China (Hong Kong)

Home

Companies

Participants

Projects

Agenda

Meetings

Messages



1x1 Meetings

ALL 3

CONFIRMED 2

PENDING 1

CANCELED 0

AVAILABILITY

Camera and microphone test

The meetings and sessions schedule is displayed in the **Asia/Hong Kong** time zone (the current time is 18:55). [Change](#)



Gloria Chan, Assistant Manager at Hong Kong Trade Development Council



Wingky Ma, Assistant Manager at Hong Kong Trade Development Council

🕒 N/A

📅 N/A

📍 N/A

MEETING INVITATION RECEIVED

You can choose an available timeslot when accepting the request.

❌ Cancel

🕒 Reschedule

✅ Accept



Happy Matching!

CONTACT: AFFDEALFLOW@HKTDC.ORG