











Program overview



Matcher is the International Open Innovation program based in **Emilia-Romagna Region** that aims at **supporting local companies** to address **specific business challenges** by creating **strategic matches** with other actors of the international innovation ecosystem, in particular start-ups and scale-ups



MATCH.POINT (3 months internal program), BIG.MATCH (open brokerage event), FINAL.MATCH (final open event)



→ All related to Human Centric Innovation topics



Corporates, start-ups/scale-ups, ecosystem actors



1 INTERNATIONAL OPEN INNOVATION PROGRAM









Who can apply



WHO CAN APPLY

Any start-up or scale-up with a solution or know-how suitable to the open call challenges...

...with a minimum TRL of 4...

...and from any of the EEN countries (more information)

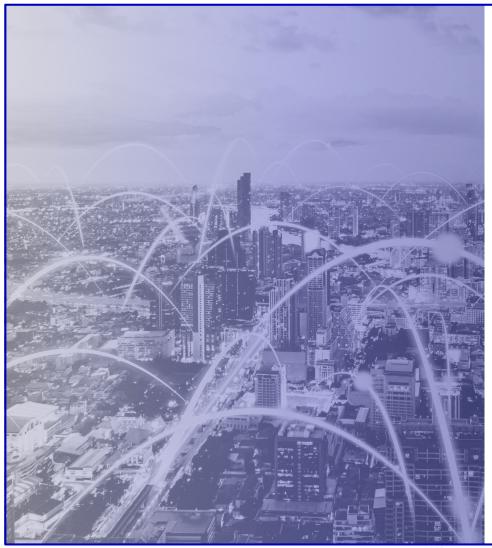








Why Matcher



WHY MATCHER

Start collaborations and pilots with major companies from Emilia-Romagna (IT)

Extend your international network

Make a first step to enter the Italian market











Corporates































Thematic clusters

Cluster #1



PROCESS OPTIMIZATION,
AUTOMATION & CUSTOMER
CENTRICITY

TECHNOLOGICAL SOLUTIONS TO

IMPROVE THE **PROCESSES AND**

THE AUTOMATION OF KEY

OPERATIONS AND TO ENHANCE THE

CUSTOMER'S EXPERIENCE BY

AMELIORATING THEIR USER JOURNEY.











Cluster #2



TRAINING TOOLS AND KNOWLEDGE SHARING

INNOVATIVE TRAINING AND
KNOW-HOW SHARING TOOLS
TO SUPPORT THE WORKERS IN

THEIR DAILY TASKS/PROBLEMS,

MAKE TASKS MORE **ACCESSIBLE**

AND CREATE **AWARENESS** ON

OCCUPATIONAL RISKS.















Cluster #3



WORKPLACE COMMUNITY,
WELLBEING AND INCLUSION

SOLUTIONS, TOOLS AND

METHODOLOGIES TO DRIVE

CHANGES IN PHYSICAL AND HYBRID

ENVIRONMENTS, BOOST THE

DIFFUSION OF CORPORATE VALUES.

ENGAGEMENT, INCLUSION,

WELLBEING AND THE CREATION OF

CORPORATE **COMMUNITIES.**









Challenges

Cluster #1



PROCESS OPTIMIZATION, **AUTOMATION & CUSTOMER CENTRICITY**

- 1. People flow monitoring and real-time data visualization
- 2. Visualization tools for customizing products
- 3. Autonomous and collaborative solutions for product handling and moving
- 4. Visual platforms to enable product design by the customer
- 5. Solutions to prevent car accidents related to smartphone use















TRAINING TOOLS AND KNOWLEDGE SHARING

- 1. Training tools for work safety
- 2. Automated software to support workers with complex problem solving
- Training solutions for the installation of mechanical components
- 4. Innovative training tools to make tasks more accessible















Cluster #3



WORKPLACE COMMUNITY, WELLBEING AND INCLUSION

- 1. Solutions to spread corporate culture
- 2. Solutions to boost engagement in hybrid spaces
- Recruiting tools to guarantee diversity, equity & inclusion
- 4. Wellbeing lifestyle data collection and nudging system solutions















Timeline and contacts

Apply ASAP to exploit the entire duration of the program, meet more corporates and maximize this opportunity

September 13th

First day for MATCH.POINT matchmaking calls

November 7th - Call Closing

Closing of the applications for MATCH.POINT

November 11th

Last day for MATCH.POINT matchmaking calls

July 19th - Call Opening for MATCH.POINT

- Apply to MATCH.POINT via match-er.com
- Select the challenges you want to candidate for
- Use the <u>dedicated platform</u> to find business matches with corporates
- Get prepared to the meetings with our business modeling and pitching training support
- Organize meetings with corporates and start business collaborations with them

November 29th and 28th – Final events (phygital)

- BIG.MATCH Brokerage event for all the innovation ecosystem actors (open event)
- **FINAL.MATCH** Closing event, presentation of the results and networking (open event)

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