

## **ABOUT THIS EVENT**

ADVANTAGE AUSTRIA, the trade promotion agency of the Austrian Federal Econmic Chamber is pleased to invite you to the Austrian Maritime Industry Days which directly take place at the leading maritime trade fair SMM in Hamburg.

### **AUSTRIAN MARITIME INDUSTRY DAYS@SMM**

- Focus on Maritime Industry topics
- Austrian Maritime Industry companies and service provider (exhibitors as well as visitors are welcome!)
- International shipbuilders, shipyards and ports
- Daily 3 hours business tours
- Highly efficient networking event
- Pre-arranged face-2-face meetings at the trade fair

### **AIMING TO CREATE NEW BUSINESS CONTACTS!**

At this event we aim to connect international shipbuilders, shipyards and ports from 5 countries with Austrian manufacturer, start-ups and innovators in order to match business partners and explore project opportunities.



# MARITIME INDUSTRY DAYS @SMM HAMBURG

6.9.2022 - 7.9.2022 10.00 - 15.00 3 hours program per day

Messeplatz 1 | 20357 Hamburg Note: The event is directly taking place at the leading maritime trade fair SMM

Online registration here:







## GUIDED MARITIME B2B TOUR - THE MOST EFFI-CIENT WAY OF NETWORKING AT A TRADE FAIR

At this networking event we aim to explore project opportunities for & with you.

We specifically bring together new business partners from the Italian, French, Dutch, Slovenian and Austrian Maritime Industry.

# AIMING TO CREATE NEW BUSINESS CONTACTS FOR YOU!

Initial visits mostly run fast and are left to chance. That 's why ADVANTAGE AUSTRIA provides guided and pre-arranged meetings. With our global offices we maintain long-standing networks with local partner fostering in such exclusive networking evening events.

# WHY PARTICIPATE AS INTERNATIONAL SHIPYARD, SHIPBUILDER OR PORT?

- The Austrian Maritime Industry is one of the most innovative in the world, especially with regard to engine and propulsion technology
- The green transition is a top priority of the maritime sector
- Products made in Austria stand for high quality and sustainability
- Austrian Industry has an average export rate of 60% and is highly international
- Find new suppliers and innovative partners
- Pre-arranged visits á 30 minutes at your booth guarantee a maximum output for you
- Give insights abouts your innovations, next projects, business opportunities, tenders, etc.
- Talk with approx. 8 showcasing Austrian companies during our visit at your booth

### WHY PARTICIPATE AS AUSTRIAN COMPANY?

- 4x B2B tour on 6. 7. September 2022
- Exclusive meetings with shipbuilders, shipyards and ports from 5 countries
- Explore the Italian, French, Dutch, Belgium and Slovenian Maritime market
- Guidance through Advantage Austria before and during the event incl. translation assistance etc.
- Add-on package for visitors and exhibitors at the fair (approx. 3 hours program per day)
- Pre-arranged meetings guarantee a maximum of new contacts
- Showcase your product or service
- Find new business partner, verified by ADVANTAGE AUSTRIA