Knowledge-based services and consulting to bridge the gap between research and commercial exploitation

Grant writing

- Preparing grant applications for Horizon Europe programme - our services range from advice about which call to target to the management and preparation of the whole application

- Project proposal: scientific concept, methodology, dissemination and exploitation plan, communication plan, data management plan, open science, work plan, administrative aspects, budget

Project management

Consortium coordination

- organise your project meetings, coordinate on your behalf the proper communication between partners, ensure that the work is carried out through cross-partner teams.

Progress and budget monitoring

- monitor tasks execution, flag any issue, deviation from expectations, or serious problem. We keep track of your project expenditures.

Reporting to the Commission

- Preparation and submission of project reports

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Exploitation – Dissemination - Communication

- We can take part of the whole management of the dissemination, exploitation and communication actions in a Horizon Europe project.
- We either treat directly with you through a contract, or we become a partner in your project if you involve us in the proposal preparation.

- Our exploitation services

- Intellectual property management
- Buissness plan development
- Investor search

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Training

- Innotrope providesone-to-one or group training in grant proposal preparation and project management

- **Course introduction**
  Introduction: what is Horizon Europe?
  Is your idea suitable for Horizon Europe?
  Key rules to participate in Horizon Europe
  Horizon Europe main documents
  Project concept generation and fit with the call. 1- Understand the purpose of a project
  Project concept generation and fit with the call. 2- Envision the challenge solved
  Project concept generation and fit with the call. 3- Design a solution.
  Project concept generation and fit with the call. 4- Define how you will deliver a solution
- **Work plan setup**
  Consortium
  Impact description
  Dissemination and exploitation plan, intellectual property
  Communication plan
  Management structure and process
  Innovation management
  Risk management
  Budget

- **Proposal evaluation**
  Specificities of an EIC pathfinder proposal (ex FETOpen)
  Specificities of an EIC accelerator proposal (ex SME instrument)
  Specificities of an ERC grant proposal
  Specificities of a Marie Sklodowska-Curie RISE proposal
  Specificities of a Marie Sklodowska-Curie ITN proposal
  Specificities of a Marie Sklodowska-Curie IF proposal

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Topics for project collaborations

- **HORIZON-EIE-2023-CONNECT-01-01:** Organisation of Women TechEU 2023-2024

- **HORIZON-INFRA-2023-DEV-01-06:** Strengthen the bilateral cooperation on research infrastructures with Latin America

- **HORIZON-CL4-2023-HUMAN-01-91:** International Hub for Digital Partnerships in the Indo-Pacific (CSA)
- **HORIZON-CL4-2023-HUMAN-01-92:** R&I cooperation with Sub-Saharan Africa
- **HORIZON-CL4-2023-HUMAN-01-93:** R&I cooperation with Latin America (Mexico, Brazil, Argentina, and other countries in the BELLA network or members of RedClara) (CSA)
- **HORIZON-CL4-2023-HUMAN-01-31:** Toolbox for efficient IP licensing for market uptake and societal value creation (CSA)

- **HORIZON-CL4-2023-DIGITALEMERGING-01-56:** Photonic Strategies and Skills Development (CSA)
- **HORIZON-CL5-2023-D4-02-04:** Fast-tracking and promoting built environment construction and renovation innovation with local value chains (Built4People Partnership)
- **HORIZON-CL5-2023-D6-01-13:** Support for dissemination events in the field of Transport Research

- **HORIZON-CL4-2024-RESILIENCE-01-41:** 'Innovate to transform' support for SME's sustainability transition (CSA)
- **HORIZON-INFRA-2024-DEV-01-02:** Strengthen the bilateral cooperation on research infrastructures with Africa

- **HORIZON-EIE-2023-SCALEUP:** Startup Europe
- **HORIZON-EIE-2024-CONNECT-01-02:** The African Union-European Union Innovation Platform
- **HORIZON-CL5-2024-D3-02-10:** Market Uptake Measures of renewable energy systems

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