UK Trade Delegation to Singapore

20th to 22nd September 2022



Foreword

We are very proud that the UK and Singapore have signed the world's most innovative digital trade agreement. The UK-Singapore Digital Economy Agreement (DEA) is the first of its kind to be agreed between a European country and an Asian nation. It will bolster digital trade between the UK and Singapore by cutting costs and ending outdated rules that affect both goods and services exporters.

Digital trade is increasingly important to the global economy. It is already worth \$11 trillion and this value is only expected to grow. With 80% of UK-Singapore services trade now delivered digitally, it is no surprise that the DEA will provide significant benefits for both of our economies.

We are delighted to welcome this UK Trade Mission to Singapore to make the most of our new agreement. The UK continues to produce some of the most innovative companies in the world. It is home to 122 unicorns (companies valued at \$1bn+), third only to the US and China.

This brochure provides you with an introduction to the British companies involved in the mission. We hope that you will become one of their future partners.

We look forward to the innovations that will come out of the growing, deepening partnership between the UK and Singapore

This mission will focus on cyber security, lawtech and safety tech demonstrating some of the UK's greatest strengths.

UK cyber security companies secured over £1 billion of investment across 84 deals over the last 12 months. In the same time frame, the sector's revenue has grown by 14% to over £10 billion.

The UK is also a leading lawtech market, with a 101% average annual investment growth rate over the past three years. By 2026, annual investment into the sector is predicted to rise to £2.2bn.

Safety tech, which refers to technology designed to give safer online experiences, is a nascent but fast-growing sector, and one in which the UK is a global leader. The UK currently boasts a quarter of the global market share, and the sector is on track to reach £1 billion revenue by the mid-2020s.



Natalie Black CBE Her Majesty's Trade Commissioner for Asia Pacific



Tim Kay
Interim Director - Science and Technology
Department for International Trade

Cyber Security



Angoka

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ANGOKA's focus is on Smart and Connected Mobility, where we are developing specific solutions targeted for protecting critical systems and data. The automatic, dynamic and decentralised features of ANGOKA's technology provide a unique advantage for complex Smart Mobility IoT systems.



Device Authority

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Device Authority is a global leader in Identity and Access Management (IAM) & Machine identity Lifecycle management for the Internet of Things (IoT).

KeyScaler™, their "Edge-to-Enterprise" IoT security automation & orchestration platform - automates Zero Trust for IoT providing complete device, data and operational trust for IoT at scale.



Digital Shadows

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Digital Shadows, a Reliaquest company, minimises digital risk by identifying unwanted exposure and protecting against external threats. Digital Shadows SearchLight™ helps minimise these risks by detecting data loss, securing organisations online brands, and reducing their attack surface.

ELEMENDAR.

Elemendar

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Using state-of-the-art Natural Language Processing (NLP) techniques, Elemendar's READ tool extracts Cyber Threat Intelligence from unstructured (text) sources into structured STIX & MITRE ATT&CK formats. READ thus reduces human analyst processing time and subsequent fatigue, to better enable organisations' threat-based defense capabilities.

Featurespace

FEATURE SPACE

OUTSMART RISK

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Featurespace is the world leader in enterprise-grade technology that guards against fraud and financial crime. With a mission to make the world a safer place to transact, Featurespace helps banks and financial institutions protect customers, and reduce risk and operating costs by providing industry-leading machine learning, financial crime management solutions.

Licel



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Licel products help protect Android, iOS, and Java apps and SDKs against static and dynamic attacks, reverse engineering, malware injection and communication interception. With a no-code approach and zero-cost integration, their products offer deep-layered, onpremises protection for the zero-trust world.

Orpheus Cyber



Contact: Oliver Church

Web: www.orpheus-cyber.com

Threat-led attack surface management to stop cyber attacks before they happen. Protect yourself and your supply chain with their award-winning machine learning and skilled team.

LawTech



Avvoka

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Avvoka is an end-to-end document automation tool which allows the users to draft, negotiate and analyse documents intuitively. Their no-code template builder empowers users with no prior technical knowledge to automate powerful documents with ease - as evidenced by their partnerships with several prestigious global law firms and financial institutions.



Legal Utopia

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Legal Utopia is a pioneering company providing an initial diagnosis of legal problems using AI, as well as the most comprehensive connection to law firms, solicitors, and public access barristers. Their mobile and web services enable users to find, book and see lawyers, delivering value for users and lawyers alike.

Ruby Datum

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Ruby Datum is a market-leading legal tech business, offering innovative/collaborative document & data management client portal and virtual data room platform to the entire investment ecosystem, law firms, corporates, and advisors across industries. With its current clientele, it processes over 80 million client tasks each year.





RUBYDATUM

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SYKE – the original legal technology consultancy helps corporate legal teams and law firms improve their operations using a holistic approach across people, processes, and technology. They work with the best-in-breed solutions to ensure you get the highest return on your investment.





Contact: Paul Massey Email: paul@tabled.io Web: www.tabled.io

Tabled is a no-code workflow and case management system used by inhouse legal and operations teams across sectors and law firms to streamline and simplify operations using data and automation. Tabled enables document digitisation, secure data sharing and collaboration between organisations and is developing blockchain solutions for government and supply-chains.



ThoughtRiver

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Originally founded in Singapore, ThoughtRiver is the world's most accurate contract acceleration platform. Their Lexible Fusion AI engine automatically reviews inbound contracts for risk in minutes, cutting costs and accelerating revenue. Clients include multinational companies, the big 4 accountants and law firms in Singapore, Australia, Europe and US.





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XBundle supports eLitigation with a platform that can deliver tangible efficiency, cost and environmental benefits. XBundle are challenging traditional methods within litigation to deliver effective electronic bundling and trial presentation technology and services.

SafetyTech (Tackling Online Harms)

C

CYACOMB

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Cyacomb

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Cyacomb harnesses the power of data and technology to pinpoint paedophile and terrorist content. Their cutting-edge technology rigorously sifts content at scale and enables secure sharing of intelligence. Cyacomb's tools empower law enforcement, social media, cloud, and encrypted messaging companies to find, block and remove harmful content at speed.



Logically

Contact: Polly Lambert Email: polly.l@logically.ai Web: www.logically.a

Logically combines artificial intelligence with expert analysts to tackle harmful and manipulative content at speed and scale. They work to reduce the individual, institutional, and societal damage cause by misleading and deceptive online discourse



Department for International Trade

The UK's Department for International Trade (DIT) helps businesses export, drives inward and outward investment, negotiates market access and trade deals, and champions free trade.

We are an international economic department, responsible for:

- supporting and encouraging UK businesses to drive sustainable international growth
- ensuring the UK remains a leading destination for international investment
- opening markets, moulding the trade environment with new and existing partners which is free and fair
- using trade and investment to underpin the government's agenda for a Global Britain and its ambitions for prosperity, stability and security worldwide.

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Published by Department for International Trade September 2022

