

# Satellite data in **Agriculture**



17 November 2022 - 09:00-11:00

## ARE THE FUTURE FARMERS FLYING FARMERS?

Agriculture



# ILVO

Flanders Research Institute for  
Agriculture, Fisheries and Food

**DR. PANAGIOTIS (PANOS) ILIAS**

IT BUSINESS ANALYST – FOOD & TECHNOLOGY DEPARTMENT  
INSTITUUT VOOR LANDBOUW VISSERIJ EN VOEDINGSONDERZOEK

## ABOUT ME:

- GeoAI Engineer: Enjoy to design and develop IT solutions by applying business analysis and architectural best practices.
- Experience in various domains including AgriFood.
- Support current ILVO digitalization activities like the DjustConnect Data Sharing Platform, AI-platform, the Development of EU Agricultural data space and the Food Waste Data Space.
- Responsible for the development of EO AI based services that can support the Topsoil Organic Carbon Estimation within the ENVISION, EJP-Soil Stereopes and ScaleAgData projects.
- I am leading the BDVA TF.AgriFood.

## ABOUT ILVO:

- Flanders Research Institute for Agriculture, Fisheries and Food.
- Research Institute linked to the Flemish government.
- Created 85 years ago, 630 employees.
- One of ILVO mission is to support Flemish AgriFood community to its digitalization activities.
  - Data Sharing / API economy.
  - Digital Sovereignty.
  - Precision - Smart Farming.
  - AI, IoT, Big data & Robotics.



# ILVO

# Part A: The Technology Industry, the Space Sector & the AgriFood industry.



Source: <https://business.esa.int/news/how-space-data-enabling-agritech-sector>



# The technological industry keeps up with **high growth rates**

**#1 Artificial Intelligence**  
AI / Machine Learning / Deep Learning

**#2 Internet of Things**  
IOT, IIOT, Sensors & Wearables

**#3 Mobile/Social Internet**  
Advancements - Search/Social/Messaging/Livestreams

**#4 Blockchain**  
Distributed Ledger Systems, Apps, Infrastructure, Technologies, Cryptocurrencies & DApps

**#5 Big Data**  
+ Predictive Analytics

**#6 Automation**  
Information, Task, Process, Machine, Decision & Action

**#7 Robots**  
Cons./Comm./Indus., Robots, Drones & Autonomous Vehicles

**#8 Immersive Media**  
- #VR/ #AR/ #MR/ 360°/ Video?Gaming

**#9 Mobile Technologies**  
Infrastructure, networks, standards, services & devices

**#10 Cloud Computing**  
SaaS, IaaS, PaaS & MESH Apps

**#11 3D Printing**  
Additive Manufacturing & Rapid Prototyping

**#12 CX**  
Customer Journey, Experience Commerce & Personalization

**#13 EnergyTech**  
Efficiency, Energy Storage & Decentralized Grid

**#14 Cybersecurity**  
Security, Intelligence Detection, Remediation & Adaptation

**#15 Voice Assistants**  
Interfaces, Chatbots & Natural Language Processing

**#16 Nanotechnology**  
Computing, Medicine, Machines + Smart Dust

**#17 Collaborative Tech.**  
Crowd, Sharing, Workplace & Open Source Platforms & Tools

**#18 Health Tech.**  
Advanced Genomics, Bionics & Health Care Tech.

**#19 Human-Computer Interaction**  
Facial/Gesture Recognition, Biometrics, Gaze Tracking

**#20 Geo-spatial Tech.**  
GIS, GPS, Mapping & Remote Sensing, Scanning, Navigation

**#21 Advanced Materials**  
Composites, Alloys, Polymers, Biomimicry, Nanomanufacturing

**#22 New Touch Interfaces**  
Touch Screens, Haptics, 3D Touch, Paper, Feedback & Exoskeletons

**#23 Wireless Power**  
Bio-/Enviro-Materials + Solutions, Sustainability, Treatment & Efficiency

**#24 Clean Tech.**  
Bio-/Enviro-Materials + Solutions, Sustainability, Treatment & Efficiency

**#25 Quantum Computing**  
+ Exascale Computing

**#26 Smart Cities**  
+ Infrastructure & Transport

**#27 Edge/Computing**  
+ Fog Computing

**#28 Faster, Better Internet**  
Broadband incl. Fiber, 5G, Li-Fi, LPN and LoRa

**#29 Proximity Tech**  
Beacons, .RFID, Wi-Fi, Near-Field Communications & Geofencing

**#30 New Screens**  
TVs, Digital Signage, OOH, MicroLEDS & Projections

## THE 30 TECHNOLOGIES OF THE NEXT DECADE

Created by: Sean Moffitt @seanmoffitt, Managing Director, @Wikibrands

CC BY NC SA

WIKIBRANDS



Agricultural applications!!!

# The Space industry



## Energy and mining

Monitoring methane emissions, informing development of sustainable energy services, providing imagery of mining sites



## Agriculture

Monitoring soil, rainfall, and snow cover to inform irrigation plans, predictions of agricultural output, etc.



## Pharmaceuticals

Conducting experiments leveraging microgravity (e.g., protein crystallization) to improve pharmaceuticals



## Telecom

Providing broadband internet to planes and remote areas, including emergency backup coverage



## Automotive

Collaborating on lunar rovers, enabling autonomous driving and in-car entertainment



## Transportation

Tracking moving shipping containers, providing positioning and navigation information, monitoring temperature of sensitive containers and road congestion



## Consumer

Experimenting in space under specific aerodynamic conditions to inform design and manufacturing of sneakers, soccer balls, etc.



## Finance

Leveraging commodities geolocation tracking (e.g., vessels) to inform trades



## Insurance

Using radar satellite-based flood monitoring capability to inform risk management and tailor solutions



## Tech

Developing in-space computing offerings



## Media

Filming movies on International Space Station

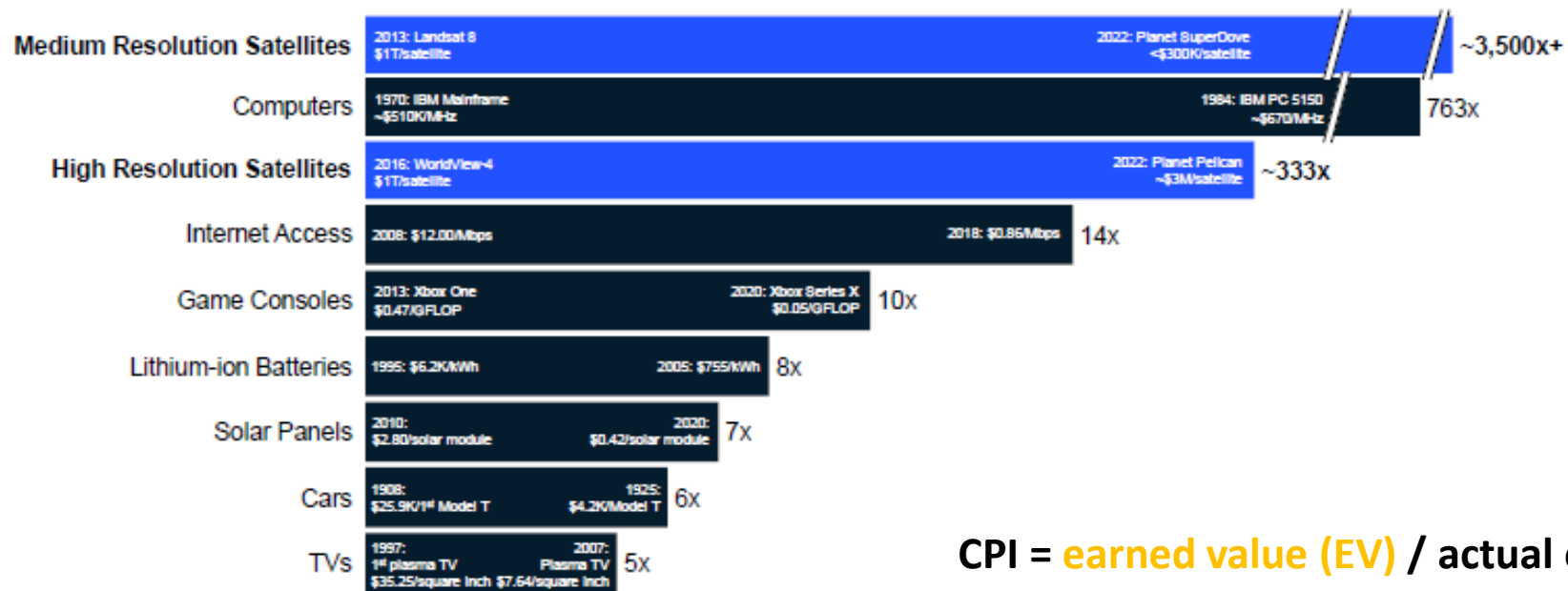
Source: Public press

Source: <https://www.mckinsey.com/industries/aerospace-and-defense/our-insights/the-role-of-space-in-driving-sustainability-security-and-development-on-earth>

# The Satellite cost performance index

Exhibit 2: Satellite cost performance improvements within a 15-year time horizon far surpass those seen in most other technologies.

## Increases in cost performance over time<sup>1,2</sup>



$$\text{CPI} = \text{earned value (EV)} / \text{actual cost (AC)}.$$

- Prices are converted to 2022 dollars
- Comparisons reflect products with similar end-markets; however, they are not meant to construe perfect substitutes. Products may not be comparable on other factors (eg, satellites may not be comparable on data rates, signal to noise ratio, lifetime – however, increase is notable even on other measures such as dollar per bit)

Source: Public press; CPI Inflation Calculator; Center for Strategic and International Studies; National Renewable Energy Laboratory; NCTA; American Enterprise Institute; expert interviews; McKinsey analysis

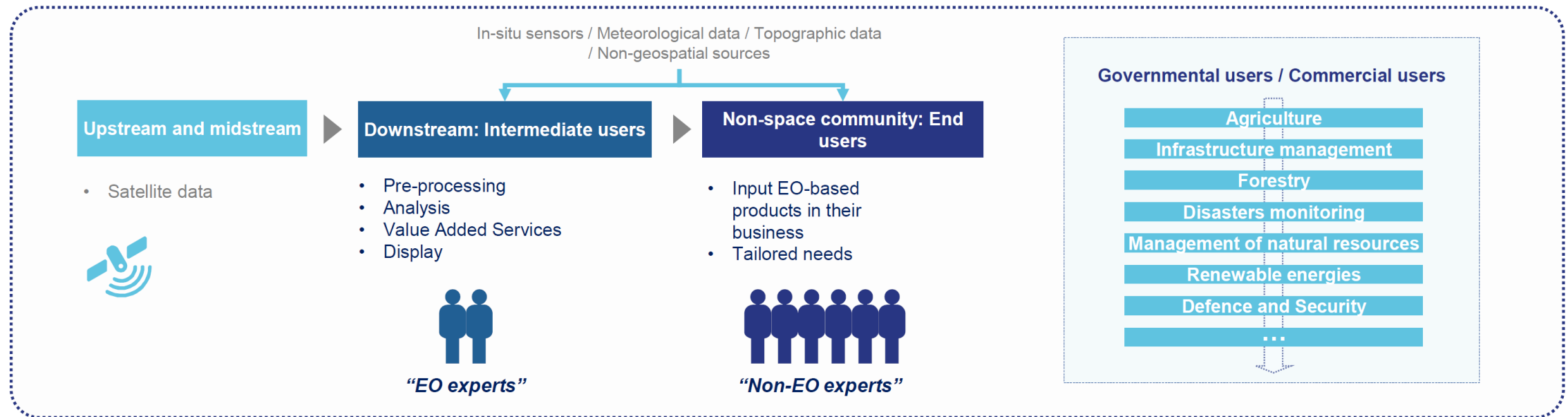
Source: <https://www.mckinsey.com/industries/aerospace-and-defense/our-insights/the-role-of-space-in-driving-sustainability-security-and-development-on-earth>





# Roles for intermediate users and end users

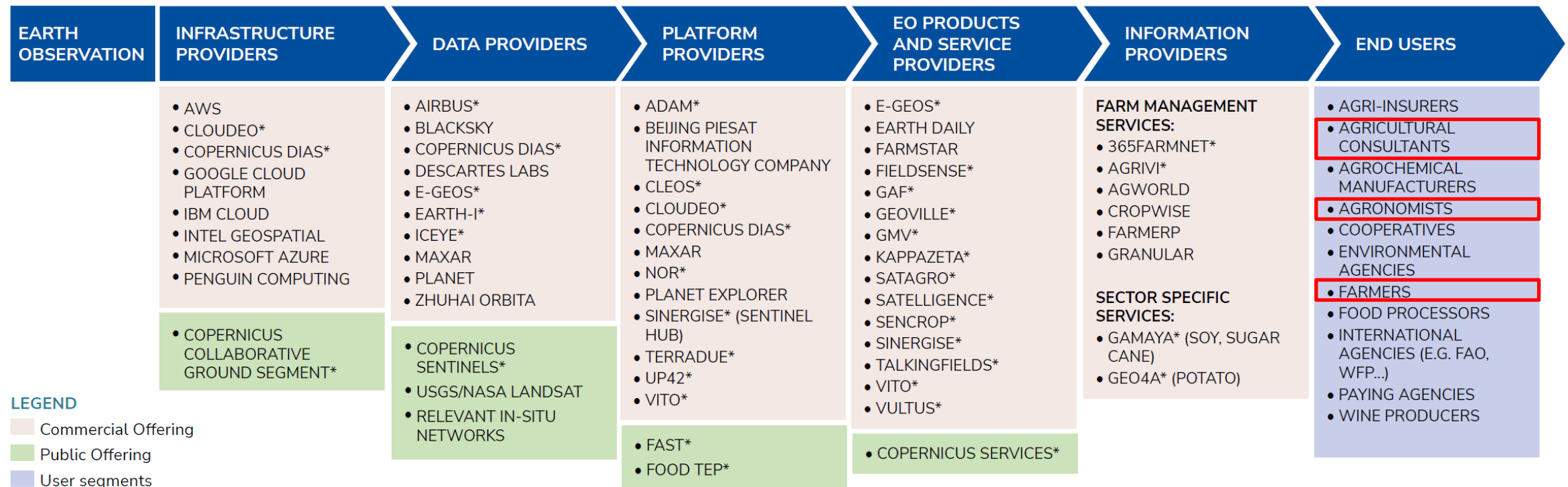
## Terminology and roles for Earth Observation intermediate users and end users



Source: <https://op.europa.eu/en/publication-detail/-/publication/693988e9-574c-11e9-a8ed-01aa75ed71a1/language-en>

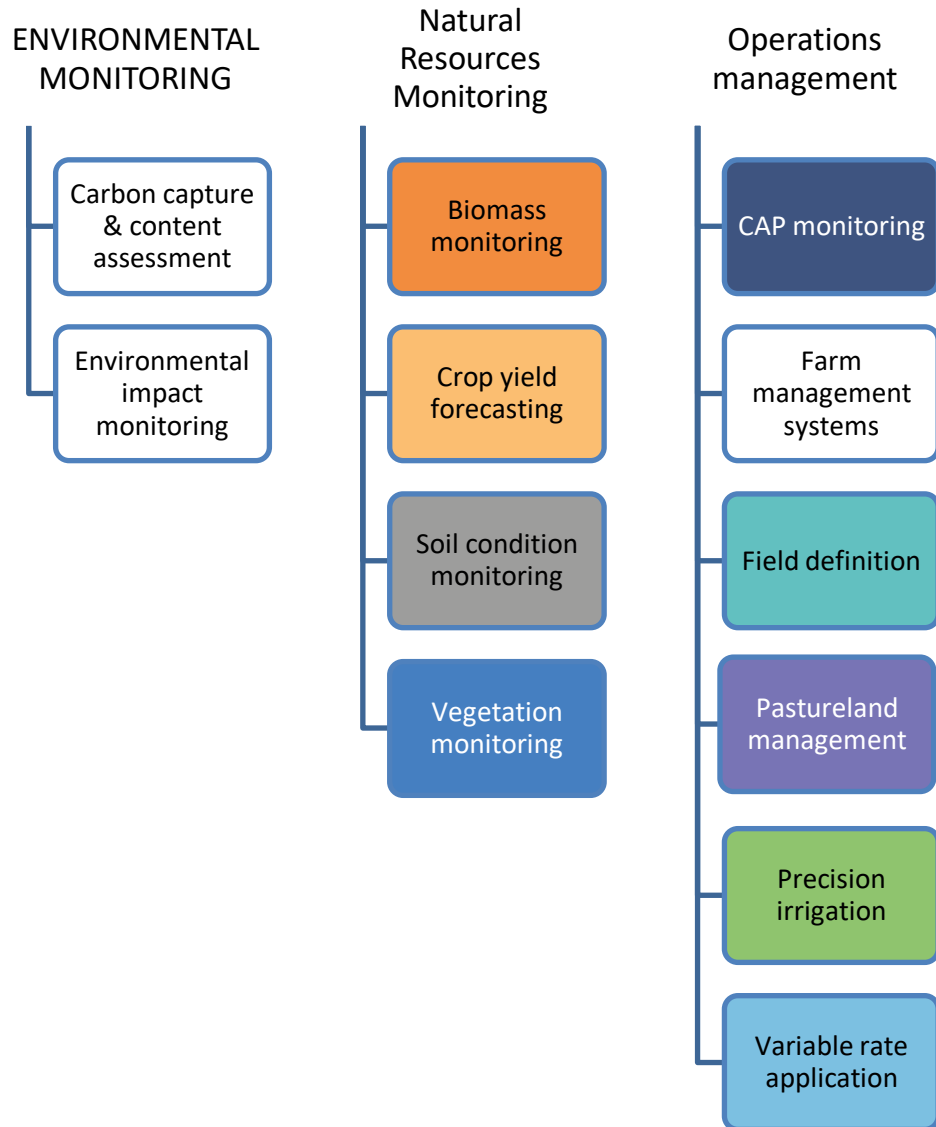


# Agriculture Value Chains & Farmers



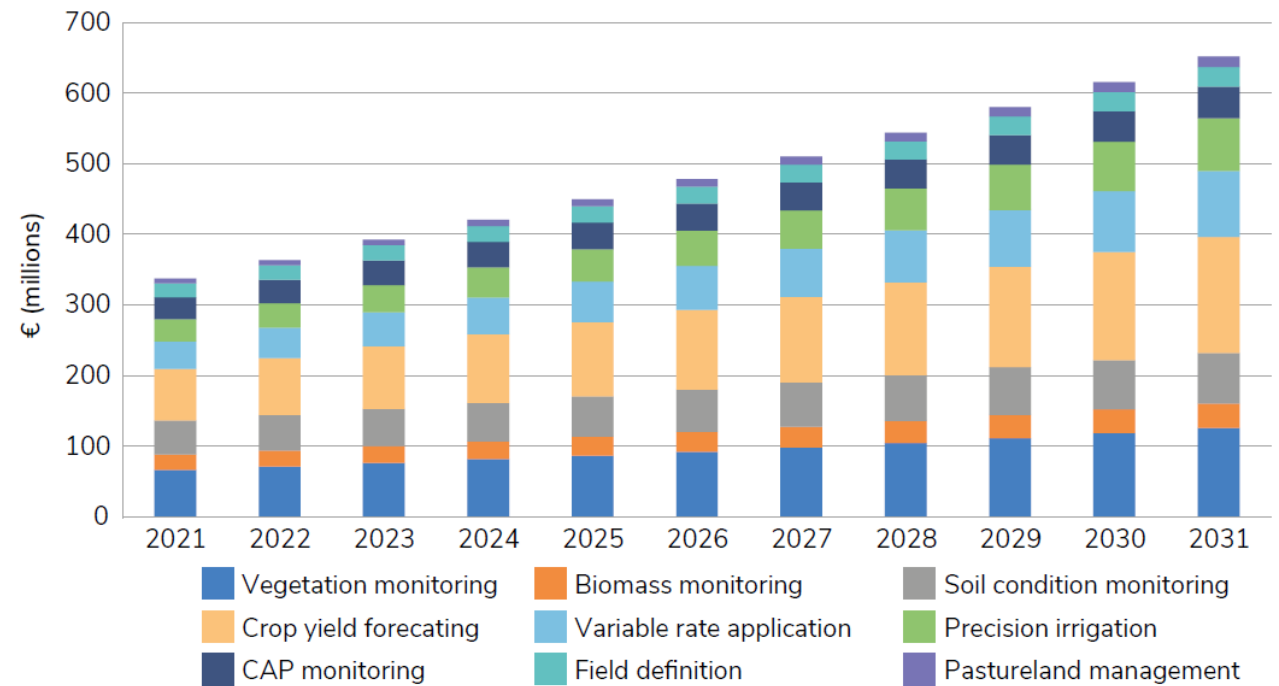
Source: <https://www.euspa.europa.eu/2022-market-report>

# Agricultural applications & revenue



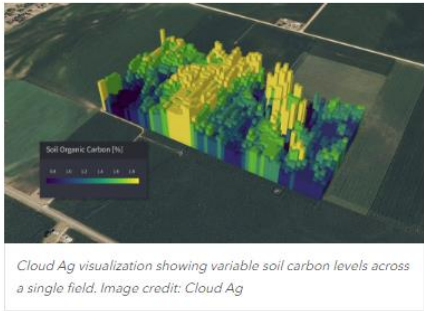
Global Navigation Satellite System (GNSS)

Revenue from EO data & services sales by application



Source: <https://www.euspa.europa.eu/2022-market-report>

# Earth observation a promising investment but..



Cloud Ag visualization showing variable soil carbon levels across a single field. Image credit: Cloud Ag

## Startup Spotlight: Cloud Ag seeks to replace soil sampling by measuring carbon from the air

December 1, 2020 Jack Ellis

The agriculture industry is slowly but steadily switching on to carbon sequestration, its potential environmental impact, and the opportunity for it to provide additional income streams for farmers.



## Scientists say this new satellite is a game changer for tracking how our environment is changing

By Danya Gainer

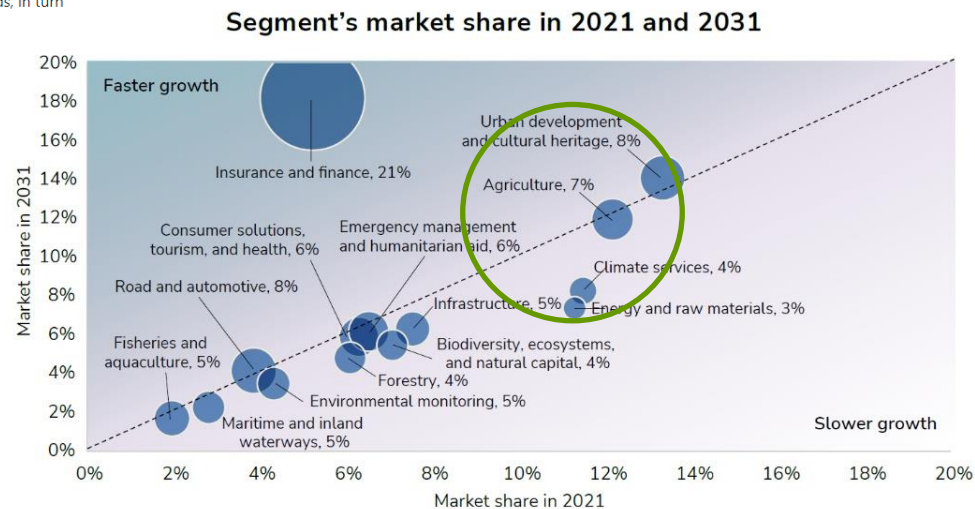
## Success Stories

### Copernicus Sentinel-2 data to estimate soil organic carbon in croplands

03 May 2019

One of the main threats for soil degradation is the decline of soil organic carbon—the Copernicus Sentinel-2 satellites are currently being exploited to monitor soil conditions in croplands, in turn supporting the Common Agricultural Policy of the European Union.

GNSS- and EO-enabled revenues crossed €200 billion in 2021, set to reach almost €500 billion over the next decade



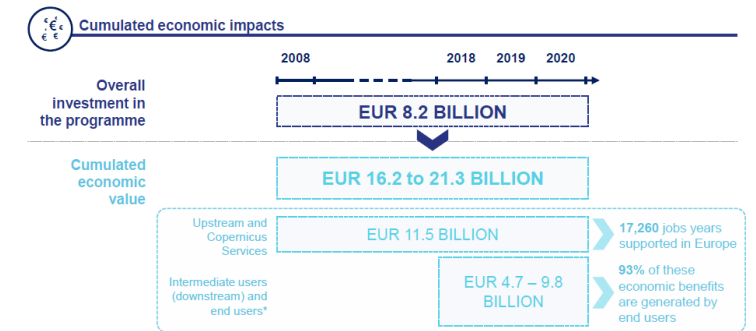
Note: The size of the bubbles represent the CAGR of each segment between 2021 and 2031.



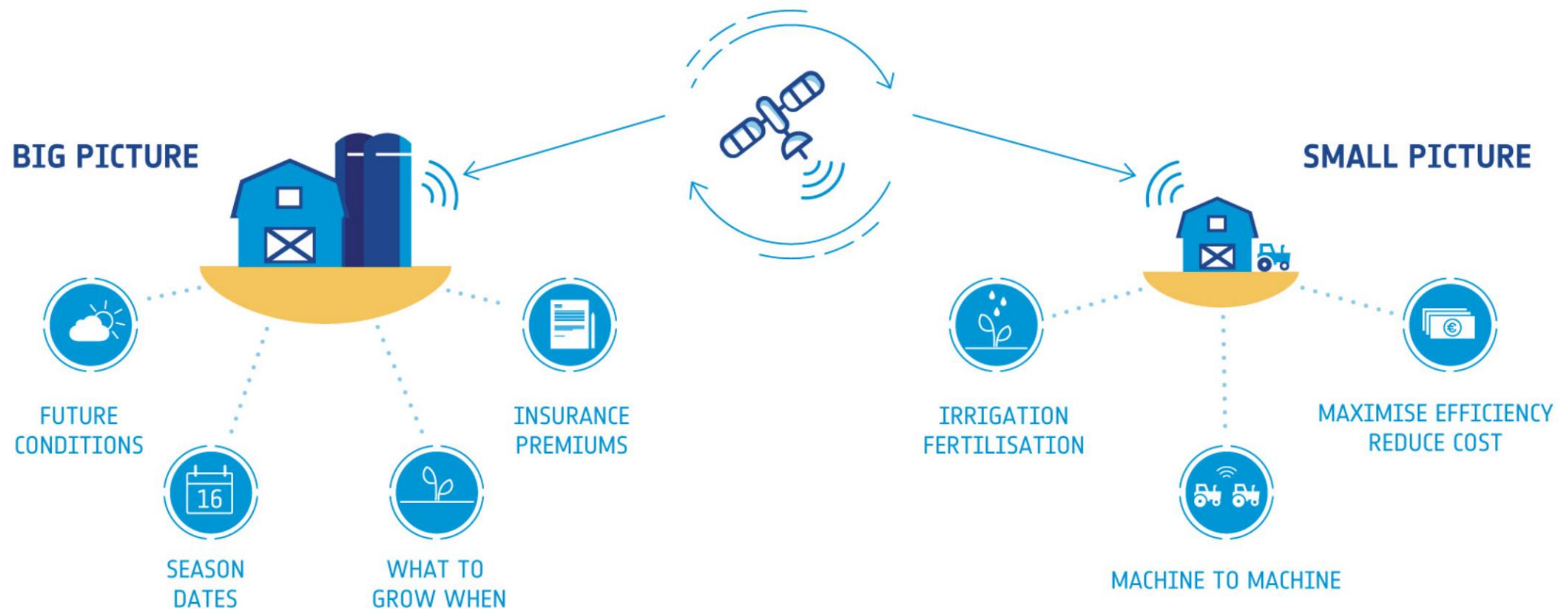
## Soils in the new CAP

- Soil management is recognised in the new CAP as an important element to improve farm sustainability in economic and environmental terms:
  - Specific objective 5: **“Foster sustainable development and efficient management of natural resources such as water, soil and air”.**
- Higher environmental ambition of the new CAP is channelled e.g. via
  - stronger requirements for conditionality
  - new GAEC 2: preservation of carbon rich soils such as peatlands and wetlands
  - eco-schemes
  - agri-environment-climate measures
  - farm investments
  - Farm Sustainability Tool for Nutrient Management (FaST)

Research and innovation recognised as an enabler for achieving CAP objectives



# Part B: Adoption of EO-based innovations



<https://business.esa.int/news/how-space-data-enabling-agritech-sector>



# The end-user(s) has **questions** ...



*How can we integrate this service? Another APP?  
Accuracy issues? Technological problems?  
Are there independent reviews? Will it work in practice?*

*How to get started? Solution for my specific problem?  
Is it applicable for me?*

*What about my data? Are others happy with the change?*

*Payback time? How will this improve my life?*

*Added value? High investment costs!*

*Reduce of cost and when?*

Studie Departement Landbouw en Visserij: "Toepassing van precisielandbouwtechnieken"  
VIS studie: "Digitale transformatie in de voedingsindustrie, wat is een ideaal concept voor living labs?"

# Clear need for (real-life) end-user involvement

## Top 10 companies across the value chain based on 2019 revenues

| Data acquisition and distribution   | Data processing           | Analysis, insights & decision support | Users |
|-------------------------------------|---------------------------|---------------------------------------|-------|
| Maxar                               | US Maxar                  | US Airbus                             | NL    |
| Airbus                              | NL Airbus                 | NL Leonardo                           | IT    |
| Thales                              | FR Alphabet Inc. (Google) | US Verisk                             | US    |
| Planet                              | US Leonardo               | IT Trimble Inc.                       | US    |
| Leonardo                            | IT Oracle Corp            | US NEC Corporation                    | JP    |
| Amazon                              | US Amazon                 | US CGI Inc.                           | CA    |
| Space Imaging Middle East           | AE CGI Inc.               | CA Maxar                              | US    |
| 21AT                                | CN ESRI                   | US VITO                               | BE    |
| KSAT                                | NO Trimble                | US 21AT                               | CN    |
| Science and Technology Holding B.V. | NL Cyient Limited         | IN Beijing Piesat                     | CN    |

Users of EO products and services across the different market segments

the more EO market of Road and Automotive (led by US companies with 77%).

Based on the latest European Association of Remote Sensing Companies (EARSC) Industry Survey, SMEs and start-ups account for more than 93% of European EO companies, showcasing the **importance of small companies** for the European EO economy.

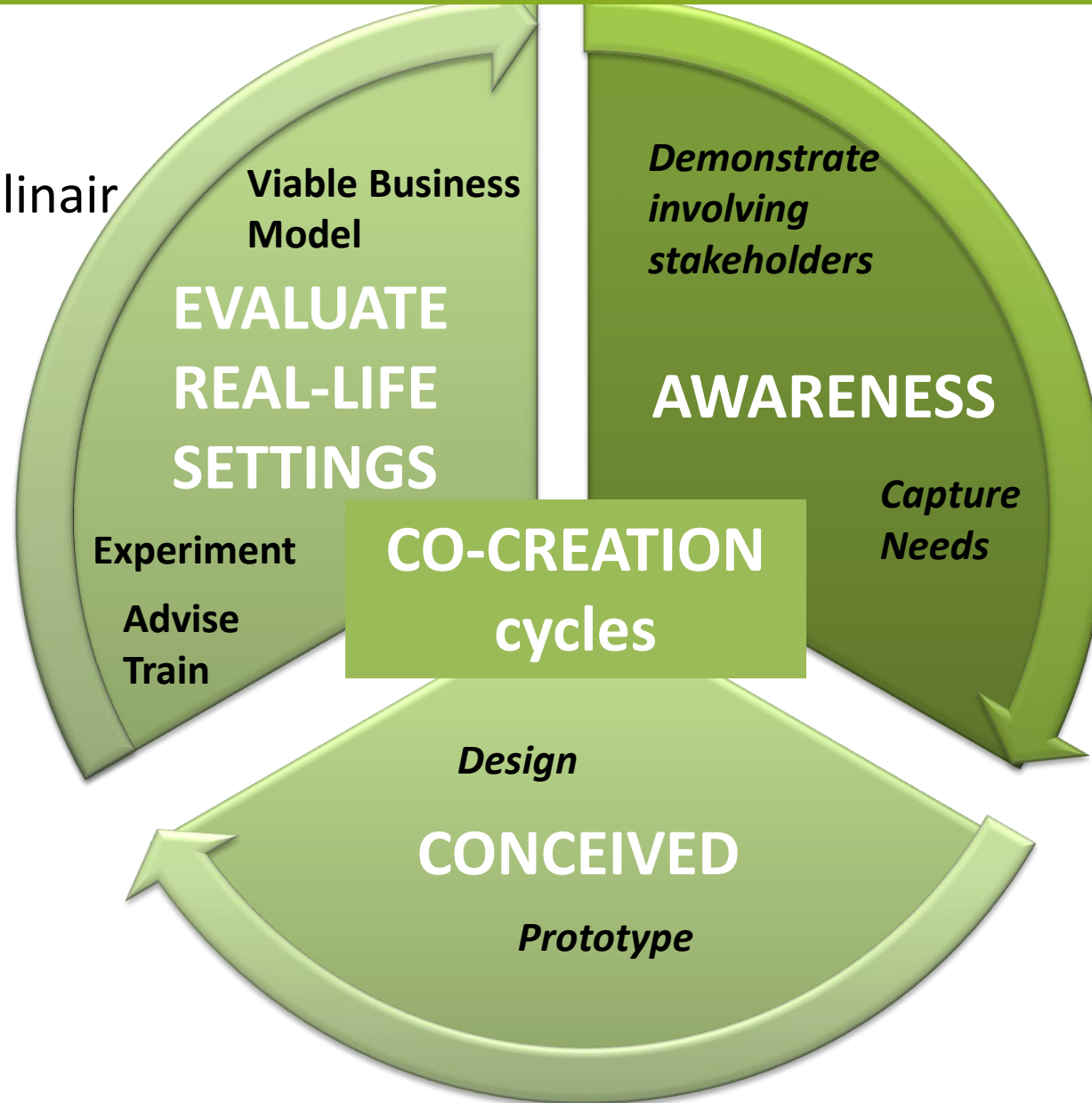
**The European EO industry is dominated by SMEs and start-ups**

As presented throughout this report, **the flagship EU Space Programme** – driven in tandem by Galileo



# HOW? Living Lab x DIH

✓ Multidisciplinair expertise



FARMERS, CONTRACTORS,  
TECHNOLOGY COMPANIES,  
SOIL LABS, RESEARCH  
INSTITUTIONS,  
GOVERNMENT,  
CITIZENS, ...

# An Innovation Road Map for our community



Emerging technologies to indirect measure and model soil health parameters  
**EO Hyperspectral, Drones, Robotics**

MRV system 'Carbon farming action platform'  
**EO-based Copernicus data - DjustConnect**



Emerging technologies to indirect measure and model soil health parameters  
**Robotics**

Emerging technologies to indirect measure and model SOC for CAP needs  
**EO-based Copernicus data**



Soil services rely on data sharing  
**DjustConnect – Soil Passport**





## DjustConnect makes data sharing safe and efficient, with respect for farmer and horticulturist

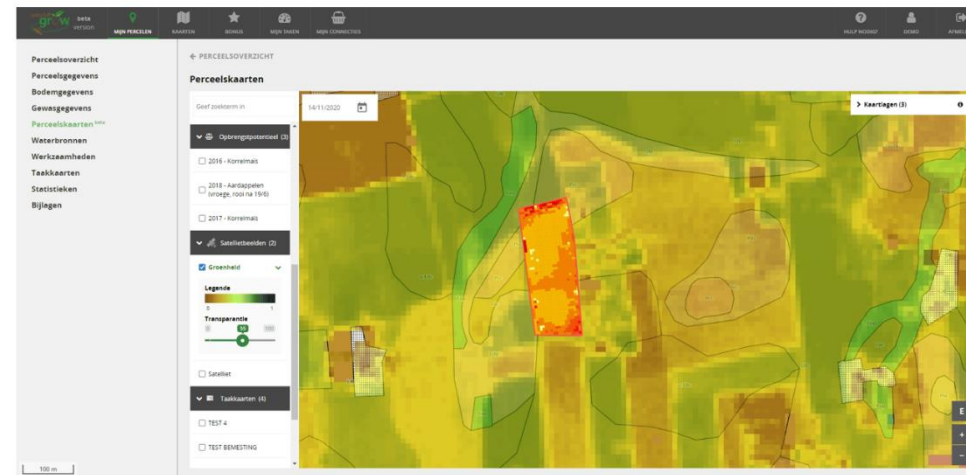
For everybody in the agricultural food chain, we provide access to available data in a correct way. By feeding data to smart applications administration gets easier and advice tools get more accurate.

Discover the available data in our ConnectShop

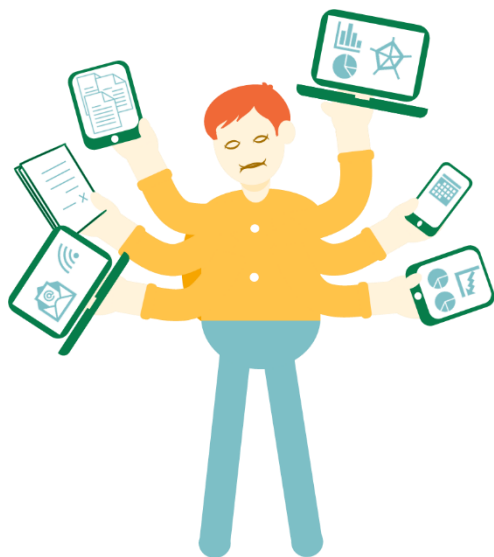
[TO THE DJUSTCONNECTSHOP](#)



ILVO



Vito

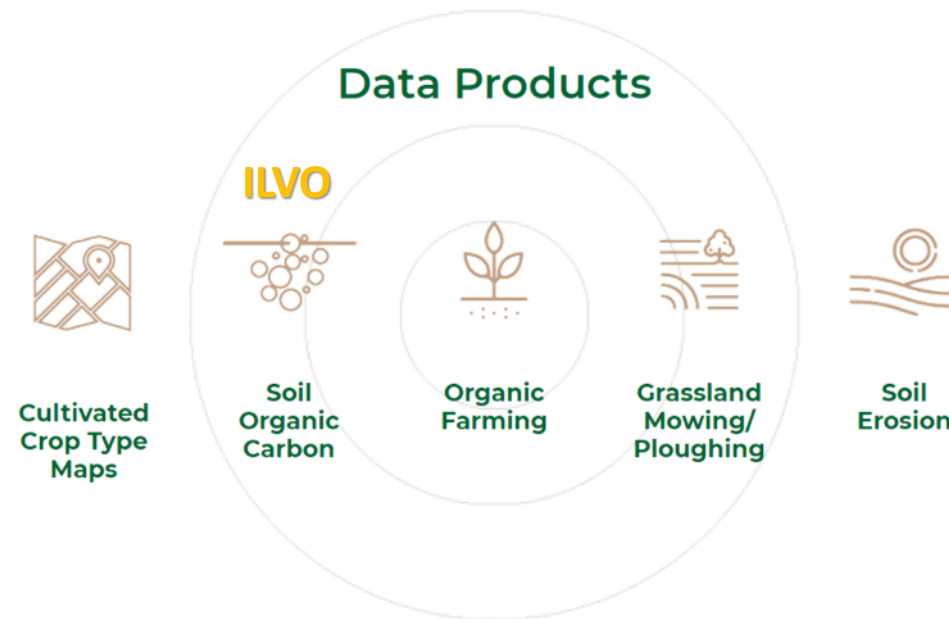


Farmer

*What about my data?*



# Part C: Develop EO data and products with Projects



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 869366.

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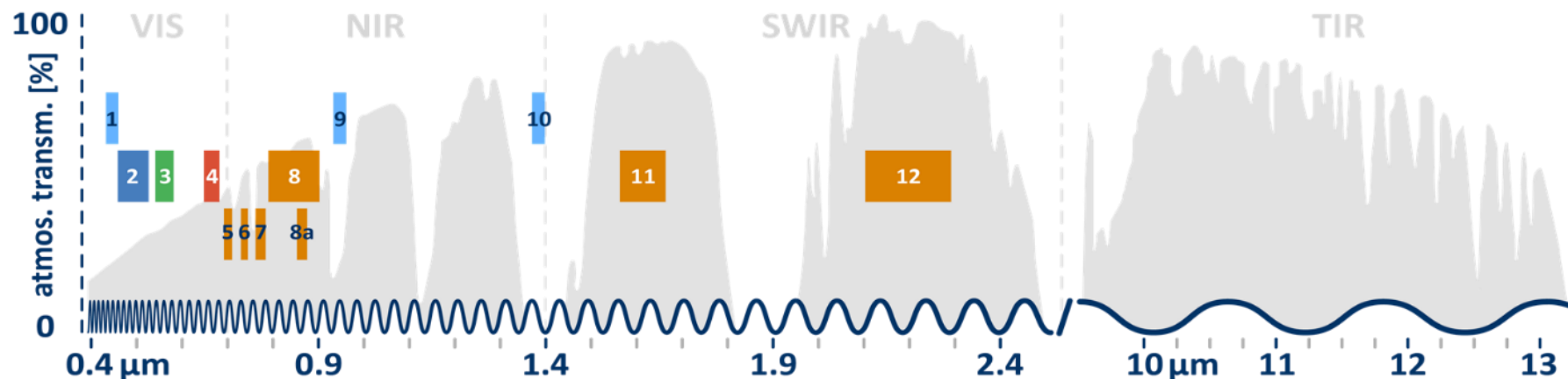
EU Project 101086355  
Period: 2023-2026

# ILVO goal (in short) within ENVISION?

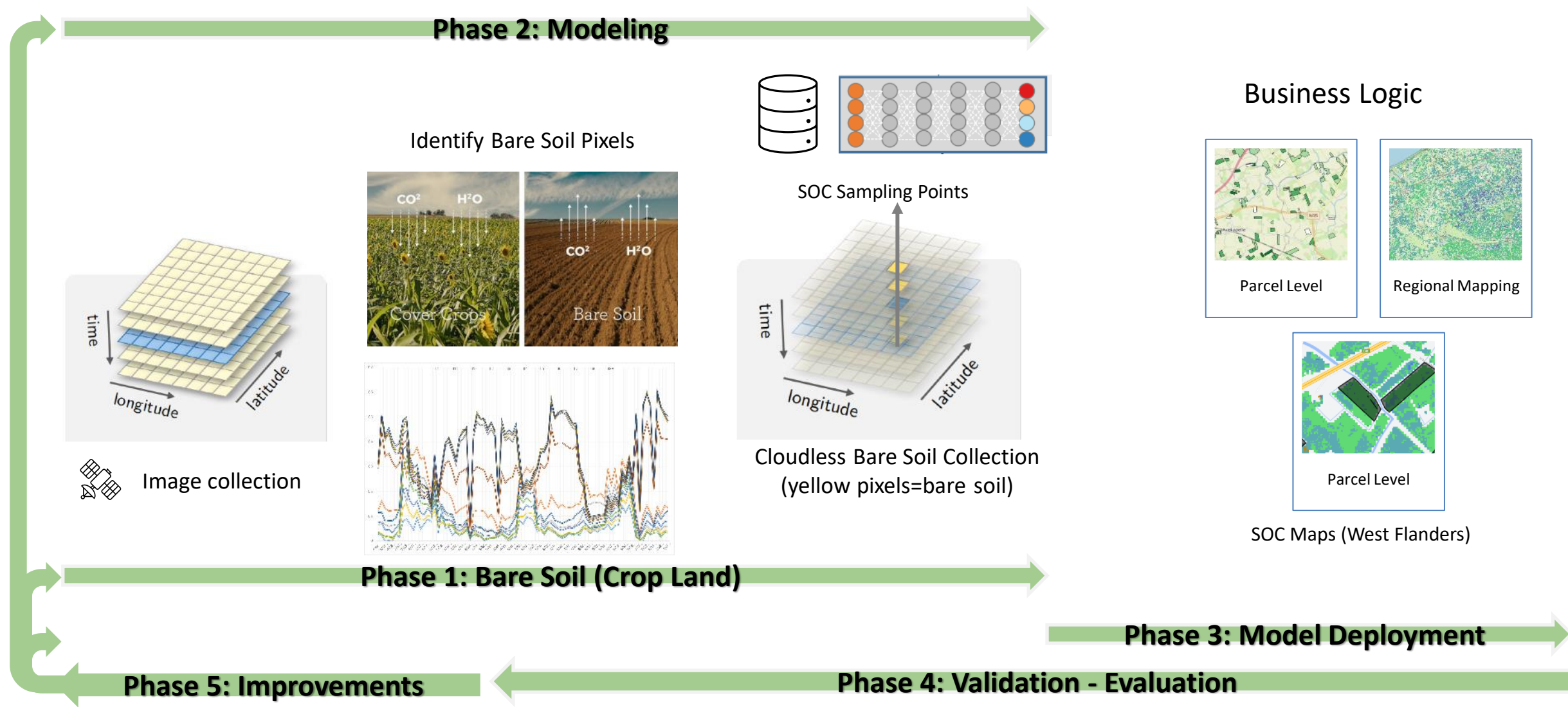
- Develop a service that delivers top-soil qualitative Soil Organic Carbon estimations at a parcel level, covering the CAP needs for soil organic carbon monitoring in cropland.
- The service will adjust to provide estimations for the whole Flemish region (large scale).
- We are working together with the **Flemish Paying Agency (LV)** and **Flemish Farmers**.

## How?

- By using Sentinel 2 data (time-series), together with SOC lab measurements of collected soil samples (soil campaign).
- Using indicators for the assessment of bare soil.



# A development methodology supporting co-development



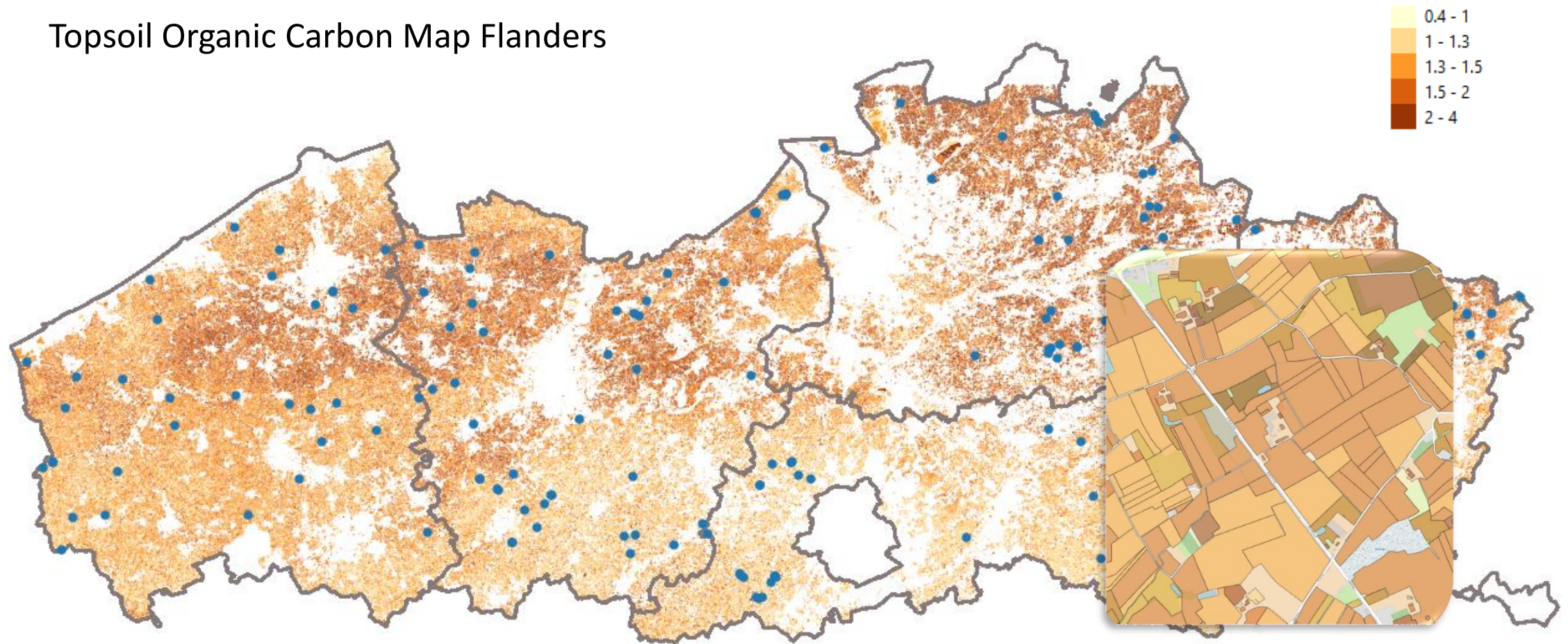
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# Soil condition monitoring data products

Topsoil Organic Carbon Map Flanders



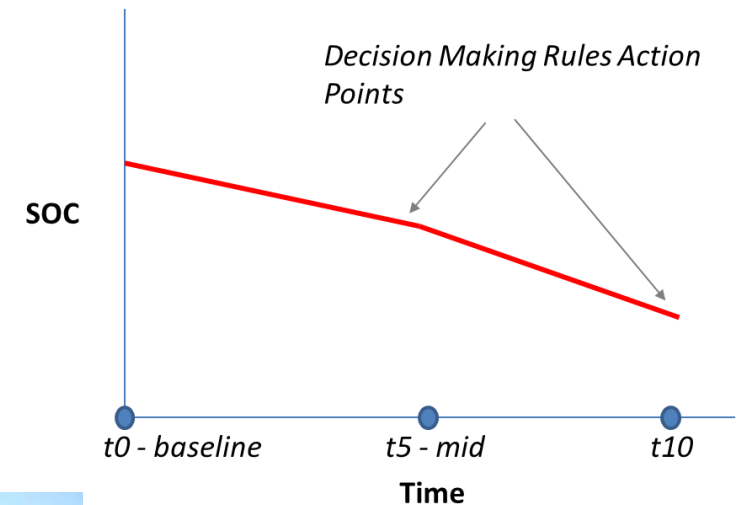
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# Main Co-Development Challenges

## Co-Define a Meaningful Service business logic and a Sustainable Service Business Model

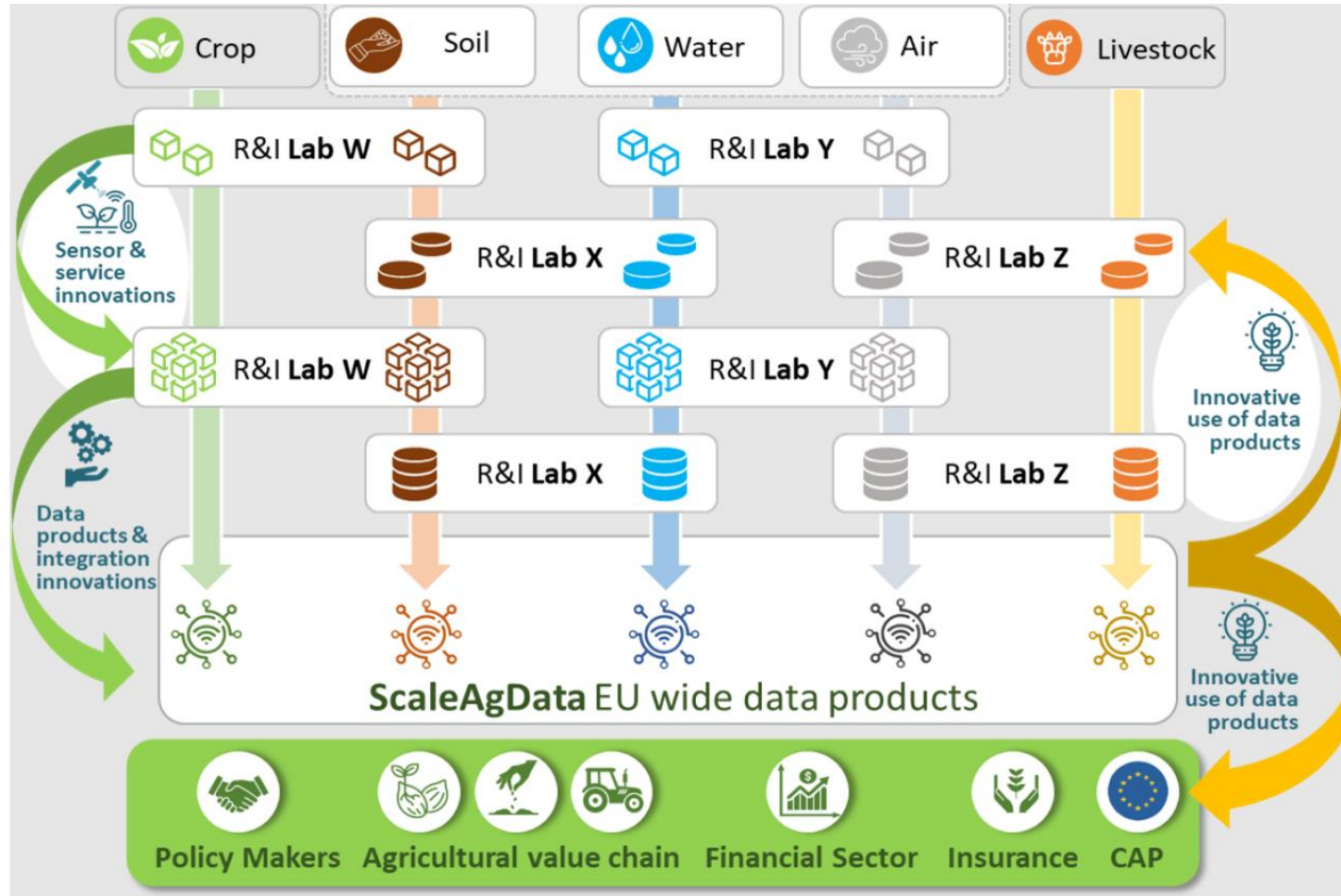
- Different options to deal with **accuracy** and error transferring => Which one to select?
- A decision make challenge => How can we support better the **decision-making process**? What is needed?
  - ✓ Different options to present SOC change over time.
  - ✓ Different options to present the modeling results (PAs – Farmers – Service Providers).
- The goal is to support CAP Strategic plans=> Any **Reusable components**?
- Alignment of CAP SOC monitoring with Monitoring Report Verification systems? Do we need to **bring together different communities**?
- Ground truth data are needed in Model building and Data sharing can support it. Which are the options for **viable Business Models**? What can be the benefit for the actors? **Trusted partner?** **Governance?**
- When do we have to stop? What is the **common accepted optimum cost-accuracy level**? What controls it? Can technology further support this by automating soil sampling activity?
- Part of the equation is the **Environmental, Societal and Economic Impact**. How to assess? Improve?





# Scale up the data products

ILVO



EU Project 101086355 — Name: ScaleAgData – Period: 2023-2026

# Thank you



Institute for Agricultural and Fisheries Research  
**Technology and Food Science Unit**

[Living Lab](#)

[AgriFood Technology](#)

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