



Textile
& Fashion

Textile and Fashion Sector Group

Brochure 2021



Helping ambitious SMEs innovate
and grow internationally



Enterprise Europe Network: Helping ambitious SMEs innovate and grow internationally

Who are we?

The world's largest support network for SMEs with international ambitions.

How we can help you? We combine international business expertise with local insights to help you take your innovation into new markets.

What is in it for you? Helping your business grow faster through tailored support, new commercial partnerships and access to finance.

The Enterprise Europe Network is a key instrument in the EU's strategy to boost growth and jobs. Bringing together around 600 business support organizations from more than 60 countries, we help small companies seize the unparalleled business opportunities in the EU Single Market.

Our Services:

Learn more about what we can do for your company in the following areas for innovative SMEs.

- Support packages
- Technology transfer
- Access to finance
- Advice on EU law and standards
- Intellectual Property Rights (IPRs)
- Speak up on EU law
- Research funding
- Going international

Search for Partnering Opportunities here:
<https://een.ec.europa.eu/partners>

The **Textile and Fashion Sector Group** is the Network's expert's platform for textile and fashion industries that offers tailored support to help SMEs, startups and entrepreneurs to innovate and grow internationally.

From smart textile to design and from more sustainable solutions used in the manufacturing process to regulations over textile in Europe we aim to inform

our clients accordingly and about technology transfers options and R&D solutions.

We can support manufacturers, fashion brands, retailers helping them to innovate, discovering new trends, the latest technologies such as artificial intelligence (AI), block chain, solutions that go from linear to circular economy, optical fibers and 3D printing and European policies to be more competitive.

The Group is committed to bring European fashion smes and textile producers together to enhance opportunities and commercial partnerships finding partners for joint projects, exploring new markets as well as sharing knowledge, ideas, innovation and inspiration.

A small but effective Group consisted of members coming from more than 20 countries. Focused on how to make use of EEN services in favor of their clients in order to help them, the SGT selects and organizes international events namely B2Bs and Company Missions most suitable for client's needs.

The group collaborates with the European Commission and the Easme Agency according to specific initiatives, programmes and projects. With the support of these entities members of SGT are determined to serve and support their clients' needs.

How we can help you:

- Finding clients and co-operation partners for your products and processes.
- Finding innovative technological solutions for your product development.
- Promoting your innovative technologies.
- Arranging meetings with potential partners at brokerage events
- Finding potential partners through company missions
- Learning about EU programmes and how to apply for grant

Case event

Fashion Match: the next generation of brokerage events

The annual meeting of the Enterprise Europe Network hosts the Awards Ceremony dedicated to the best practices of the year carried out among all members of the network (over 600 contact points worldwide). For the Sector Groups session, the Textile and Fashion group has been awarded as Best Focused on how to make use of EEN services in favor of their clients in order to help them, the SGT selects and organizes international events namely B2Bs and Company Missions most suitable for client's needs.

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Practice 2019 by the Enterprise Europe Network, by the EASME (European Agency for Small and Medium Enterprises, European Commission) with the activity: Fashion Match the next generation of brokerage event. The activity consists in having created the Fashion Match format within the Sector Group Textile which includes 2 b2bs twice a year at two different events: the Modfabriek Fair Amsterdam in January and Turin Fashion Week in June. The format creates greater visibility, a structured communication for both activities, greater synergy between the members and the bodies involved in the affiliated activities and above all loyalty from companies and brands.

The Format Fashion Match:

Over the past three years the Fashion Match brokerage event developed by the Textile and Fashion Sector Group has become a real success. This approach, based around a common name, a regular date, a shared concept and communication strategy, makes life easier for the organizers, but more importantly helps get the best clients on board! There are many ways other Network events can get inspired by this good practice. So, is this the next generation on Network brokerage events?



What's new?

Starting from collaboration in 2016 between the Netherlands Chamber of Commerce and Unioncamere Piemonte (Regional Union of the Chambers of commerce of Piedmont Region, Italy) the Textile and Fashion Sector Group developed a unique concept for brokerage events in the fashion industry: Fashion Match.

Every year, the concept is applied at two inspiring international fashion events:

- EU Fashion Match at the Modfabriek Exhibition Fair, January, Amsterdam (The Netherlands)
- Torino Fashion Match at the Torino Fashion Week, June, Turin (Italy)

The Fashion Match events are addressed to textile manufactures, innovative and young fashion brands, emerging fashion and textile entrepreneurs who wish to create international partnerships.

What's new is that we use the same format in two different countries:

- b2b + workshops + exhibition fair or fashion shows
- regular edition: same period for each activity
- same name
- same target of clients

The SG Textile is already planning the 3rd edition of Fashion Match in March, at an exhibition Fair in Turkey with a group member from Istanbul.

What works well?



Partners and clients appreciate this regular format:

- It's recognisable and clear: people know what they can expect in terms of quality and activities
- It's regular: takes place twice a year, always the same time so clients already know and save the dates
- It's easier to communicate: the schedule allows for better coordinated and structured communication
- It supports brand awareness: the repetition of the concept brings more visibility to Network events
- It fosters better quality: we continuously improve client scouting, event management and organisation
- In the last three years the interest has increased:
 - from 90 participants in 2016 to more than 200 in 2019
 - from 10 Network co-organisers in 2016 to 50 in 2019 (in Torino)

How can it improve the impact of the Network?

There are often too many different b2b events in a same sector. This makes it increasingly difficult to recruit companies but also Network partners as co-organizers in certain events.

This approach guarantees client loyalty: when clients know exactly what you are offering to them, they feel more comfortable in attending activities you are managing especially if they can be planned well in advance. They also get to know each other and stay connected!

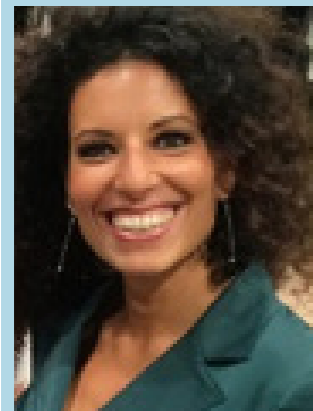
Our blueprint for successful uptake is:

1. Use the same name and format
2. Combine a b2b event with talks and fair or shows during an international event
3. Develop a common communication strategy
4. Invest in communication: we create stories, videos and other promotional materials using client testimonials
5. Create a similar user experience around the event but allowing for customization in each country
6. Make sure there are different clients depending on the location to ensure opportunities for new contacts



Get in touch

Contact your regional representative to see how we can help you:



Federica Leonetti

Chair of the Sector Group Textile and Fashion
Business and Innovation Expert Advisor at
Unioncamere Piemonte

- Via Pomba, 23 10134 Turin (Italy)
- +39 011 566 92 34
- f.leonetti@pie.camcom.it
- Federica Leonetti

A Degree in International Relations and one in Public and Media Relations, with an international Master degree in European Union: Business and competitiveness.

Experienced Project Officer and Innovation advisor with a demonstrated history of working in the international affairs industry. Skilled in Innovation Management, Enterprise Software, International Relations, English, and Management in regional and international projects.

Currently she is employed at Unioncamere Piemonte (Regional Union of the Chambers of commerce of Piemonte region) as Innovation and Business Expert for the Enterprise Europe Network.

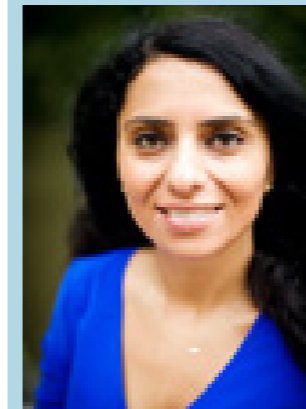
Focused on textile, design, creative industries and new entrepreneurship.

Supporting textile and fashion companies /brands/ fashion designers to start international collaborations.

She is involved in the organization of matchmaking events within international or local fairs, in collaboration with EEN, addressed to companies looking for international partnerships.

She is involved in the organization of the Torino Fashion Week event, as international coordinator, and in the management of the Torino Fashion Match b2b for the recruitment of international and Local companies and Brands interested in new collaborations.\

She attended the Sector Group Textile and Fashion since 2013.



Fatma Sener

Vice-Chair of the Group
Business and Innovation Support Experience

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- fatma.sener@kvk.nl

Fatma Sener has a degree in International Business and Communication, with an other bachelor's degree in International Management. She is advisor at the Netherlands Chamber of Commerce and focus on the textile and fashion industries. Fatma gives often master classes and workshops about international business for the fashion sector. She is well experienced in (international) networking and advising companies. She has very good contacts within clusters of

especially in fashion business and other organizations within the Netherlands promoting the textile and fashion industries. She is initiator of several projects for fashion entrepreneurs. In 2013 Fatma initiated with EEN consortium Netherlands the EU Fashion Match; international matchmaking for the fashion industry. In 2017 she was appointed as Vice-Chair of Sector Group Textile and Fashion coordinating the communication tasks of the Sector Group.



Therése Carlbrant

Business and Innovation Support Experience

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- +46 72 453 41 60
- www.eenjonkoping.se

International business advisor

Almi Företagspartner Jönköping/ Enterprise Europe
Network Jönköpings län och Gotland

www.almi.se/jonkoping www.eenjonkoping.se




- Helping SMEs find new markets and financial opportunities
 - Events
 - Marketing activities
- All sectors apply



Emilija Androva

Business and Innovation Support Experience

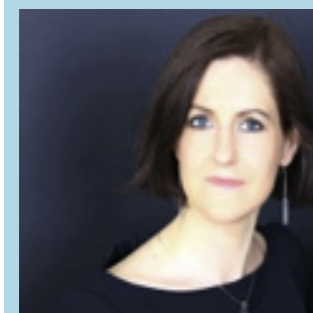
Year Ex: 2018-2020

-  16ta Makedonska Brigada 13B, 1000 Skopje
-  389 (0) 2 3108 891
-  +389 (78) 344 279
-  emilija.andonova@mir.org.mk

From January 2018 Emilija Andonova is involved in the implementation of the economic development programme in Foundation for Management and Industrial Research as project manager. She has been involved in Enterprise Europe Network activities supporting internationalisation efforts and strengthening innovation capacities of SMEs. Responsible for providing innovation and business advisory services to Macedonian SMEs interested in finding new sources of funding and new markets.

With background in political studies, as graduated in Faculty of Law she is possessing relevant knowledge and experience for providing advisory services to Macedonian SMEs in trade law and standardisation. With the participation of the creation of the first National Council for Women Entrepreneurship, she was elected as Secretary of the Council responsible for communication with women entrepreneurs and spreading information among the national stakeholders.

Within the foundation, Emilija is delivering advisory and scale-up services to companies particularly from the following sectors: textile, fashion, creative industries and environment. She has been involved in many events focused on textile and design supporting PR activities, commercial awareness, supply management and networking. In the mention sectors she was working with business profiles and helped in arrangement of Macedonian clients in participation on B2B events. Constantly she is maintaining contacts with the textile cluster, creative fashion designers and organisations that are providing and promoting services for fashion and textile industries. With the enthusiasm she possesses, commitment to achieving success, networking provided by daily work with clients from this sector, Emilija will dedicate her participation in the SectorGroup Textile & Fashion and bring the benefits to the Network clients.



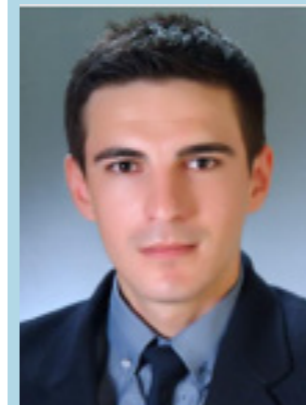
Wioletta Zareba

Business and Innovation Support Experience

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Ms Wioletta Zareba is a business advisor in charge of textile & fashion and creative industries sectors in the Paris Île-de-France Regional Chamber of Commerce and Industry. She has a PhD degree in Political Science with a specialisation in European Neighbourhood Policy from the Sorbonne University of Paris, France.

She mainly helps French SMEs accessing European funding, export and partnership research. She is also in charge of organising individual and collective missions abroad, including participation in different types of trade shows, namely in the framework of the Enterprise Europe Network B2B meetings.



Aydın Can Taşkesen

Business and Innovation Support Experience

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-  00 90 312 595 25 46 (4815)
-  00 90 0543 394 69 55
-  aydin.taskesen@kosgeb.gov.tr

2013 -
Bachelor degree on Industrial Engineering
Production Planning Engineer

Working for KOSGEB and EEN office since 2014:

- Business planning
- Event organization (Bilateral Meetings, seminars, etc.)
- Investment projects evaluation and monitoring



Mark Heal

Business and Innovation Support Experience

-  Address :Enterprise Europe Network East Midlands Chamber, (Derbyshire, Nottinghamshire, Leicestershire) 8 Experian Way, ng2 Business Park, Nottingham NG2 1EP
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-  +44 (0) 7764 431004
-  mark.heal@emc-dnl.co.uk

My career to date has always been in the area of international trade and finance, providing business support and advice for innovative SME businesses looking to grow and develop internationally. I have over 12 years' experience in supporting businesses in the Textile and Fashion sector in the East Midlands,

which is a major employer in the region. I am looking forward in my role within EEN to utilise my experience gained in the finance and industrial sectors, working with regional, national and international networks to promote and support this important sector.



Osman Gör
Business and Innovation Support Experience

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01/01/2015 - PRESENT

EEN Project Specialist in İstanbul Chamber of Industry
Istanbul Chamber of Industry / Tepebasi –İstanbul - Turkey

- Provide awareness of SME's to the EEN projects and activities
- Answering questions related to EU legislation and harmonization of Turkish legislation to the EU

- Promotion & Advertisement of the EEN project,
 - Organizing seminars and workshops on these subjects
 - Helping firms with market info search and specific advices
- Business or sector NGO (Chamber)



Mustafa Bayrak
SME Expert
Business and Innovation Support Experience

- KOSGEB Sinop Directorate, 57000 Sinop/Turkey
- +90 542 297 00 84
- mustafa.bayrak@kosgeb.gov.tr

Mustafa BAYRAK is SME Expert since 2012 in KOSGEB (Small and Medium Sized Industry Development Organization) which is a semi governmental institution affiliated with Ministry of Industry and Trade of Turkish Republic. He is working as a consultant for Enterprise Europe Network (WB-BIN Consortium) since 2015 with the aim to help Small and Medium Enterprises go international in West Black Sea region.

He is helping SMEs for their rapid adaptation to technological innovations, enhancing their efficiency and competitive capacity in order to increase their contribution to the economy. He has experiences in the field of information Dissemination, Access to Finance, Technology Development, Regional Development and Entrepreneurship Development.



Elin Berlin
Business and Innovation Support Experience
Business Advisor

- Klubbhusgatan 13, 553 03 Jönköping, Sweden
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- 004 670 845 39 04
- elin.berlin@almi.se

2015 -

Business advisor

Almi Företagspartner Jönköping/Enterprise Europe Network Jönköping & Gotland

- Helping SMEs find new markets and business opportunities
 - Events
 - Marketing Activities
- All business sectors

2012-2015

European business advisor

Swerea Swecast AB/Enterprise Europe Network, Jönköping, Sweden

- Give SMEs advice on EU-programmes, internationalisation and helping them find new markets and financial opportunities.



Vesna Torbarina
Business and Innovation Support Experience

- Rooseveltov trg 2, Zagreb, Croatia
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- +385 98 433 746
- vtorbarina@hgk.hr

2008 -

I participated in the implementation of the ATA Carnet for the Republic of Croatia in Croatian Chamber of Economy and since 2005th year I work as a Senior Advisor. My job was related to the Croatian accession to the European Union and in 2006 I was a member of the Negotiating Group on Chapter 1: Free movement of goods.

As head of the Euro Info Centre I was preparing Croatian companies for changes in legislation, and since 2008 as the project manager of Enterprise Europe Network Croatia work on boosting the competitiveness and innovation of SMEs. From 2010-2012. as the

coordinator of the project European Network of Ambassadors of female entrepreneurship, I established a network of female ambassadors of entrepreneurship in Croatia that have encouraged other women to start entrepreneurial activity and set up their own businesses.

I am a member of several international groups and monitoring committee for the implementation of projects in Croatia.



Helle Bagger Nielsen

Business and Innovation Support Experience

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My background is business development and I have been working as a business development manager since 2000.

Since January 2015 I am member of Enterprise Europe Network in Denmark, situated in Copenhagen, the capital.

My clients are designers looking for manufacturing of their creative products within textile and fashion or house décor. I take a special interest in

sustainability in all areas. Danish clients are often concerned with sustainability of manufacturing and CSR in general.

My host organization is governmental and helps SME grow. I work very closely together with other Danish partners.

Looking to enter the Danish market you may consider the fashions fairs: CIFF and Raven and CIFF KIDS : <http://ciff.dk/>



Mariagrazia Berardi

Business and Innovation Support Experience

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progetti@cnalombardia.it

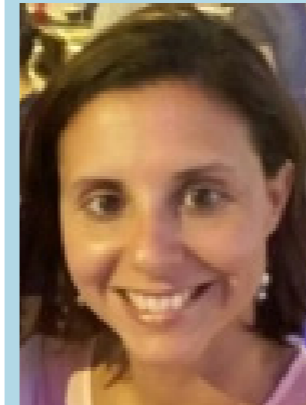
Year 2017 - present
EEN Project Manager for CNA Lombardia partner of Simpler Consortium.
EIMC Innovation advisor.

Year 2014 - present
Special Project Co-ordinator CNA Milano (focus on design and fashion)
- 2018 "[Re]design" Milan Design Week
- 2017 "Manifattura 4.0" Milan Design Week
- 2016: "The Future of Italian Heritage" Milan Design Week.
- 2015-2016: "La Tradizione il Valore e il Bello - training & Show" with final exhibition of 16 Italian SMEs at WHITE show, one of the most important Fashion trade show in Italy.

- 2014 - 2015: "Unici for EXPO" seminars, conferences and workshops addressed to SMEs and aimed to enhance internationalization and business development during EXPO Milano 2015.

Year 2011 - 2014
Business advisor for small Italian brands with focus on ethical fashion and supporting them in developing on international markets.

Year 1997 - 2010
Textile production consultant for Fase 2 Srl Textile Agents with focus on China and Madagascar productions with frequent trips to China, Hong Kong, Madagascar and Mauritius to monitor productions and follow negotiations



Marta Casanova Cuatrecasas

Business and Innovation Support Experience

Passeig de Gràcia 129, 08008 Barcelona, Spain

+34 9355 389 23

mcasanova@gencat.cat

Graduated in Political Science (Universitat Autònoma de Barcelona).
Masters in International Relations (Institut Universitaire de Hautes Etudes Internationales, Geneva, Switzerland)

From 2008 onwards

ACCIÓ, Catalan Agency for Business Competitiveness, Barcelona, Spain (Regional Government Agency)

From November 2014 onwards: Enterprise Europe Network Project Manager

- Reporting and technical coordination assistance of the Catalan EEN Consortium (lead by ACCIÓ); preparation of the calls for proposals, project monitoring, elaboration of the implementation and progress reports for EASME.
- Monitoring Clusters activities within the EEN project (Clusters TCP).
- Business model advisory support, local and international events management.
- Supporting the international partnership for Design-based and service companies (ex. home furnishing and housewares, creative education) within the Technology Transfer department.

From July 2011 to November 2014: Project Manager of SME's International Business Development.

- Supporting SMEs to expand their business in European Markets: advising them how to access the new markets, how to define their international strategy, and explaining and recommending them the services we offer that can help them in their internationalisation process.

From 2008 to July 2011: Project Manager on Strategic and Business Management of SMEs.

- Evaluating and following up of SMEs project management: assisting on designing and implementing Strategic Business Plans and improving management at Operational level.

2006-2008

PriceWaterhouseCoopers, Barcelona, Spain

Junior Consultant
Consulting services for companies on Corporate Social Responsibility (elaborating CSR reports and Monitoring CSR indicators). Consultancy for Public Administrations.

2005-2006

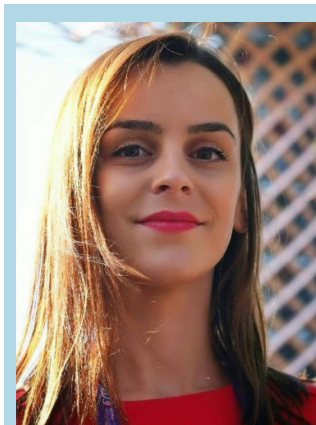
Consorci Institut d'Infància i Món Urbà (CIIMU), Barcelona, Spain

European Project Manager
Responsible for partnership building, technical assistance in the elaboration of drafts and follow up activities for a EU co-funded project under the VI Framework Program about Child Rights in Europe.

2003-2005

Arigatou Foundation in Geneva, Geneva, Switzerland
Director's assistant

Assisting in the establishment of a network of organisations and NGO's to defend and promote Children's Rights. Providing support in keeping the Foundations' communication network and representation before the United Nations and other international organisations based in Geneva (Committee of the Rights of the Child (CRC), Commission of Human Rights, NGO Group for the CRC).



Migena Muslli

Business and Innovation Support Experience
Year Ex: 2010

-  Blv. Dëshmorët e Kombit, Tirana, Albania
-  +35 5422 510 01
-  +35 5695 212 894
-  migenamuslli@hotmail.fr

Expert on Innovation & Projects Department Albanian Investment Development Agency (AIDA), Tirana (Albania) Main Tasks:

- Providing information for interested groups wishing to know about business innovation and technology transfer
- Innovation Programme, Albanian Cluster Programme & Incubation Program
- Management of Enterprise Europe Network - Albania
- Awareness raising and promotion of innovation benefits
- Managerial innovation techniques & services, Technology transfer and diffusion
- Financial resources, supporting key sectors, writing and implementation of projects, etc.

Previous experiences:

Project Member Team, Fertilization Innovation Labs in Agro-food (FILA), Tirana (Albania)
Co-founder and Head of Partnership, NGO "A Woman in Power", Tirana (Albania)
Operation Manager, Expo Milano 2015, Albanian Pavilion, Milano (Italy)
Project member team, Cluster PoliSEE project, Tirana (Albania)
Finance Responsible, IPA CBC Project "Support to activate rural tourism potential of women", Tirana (Albania)

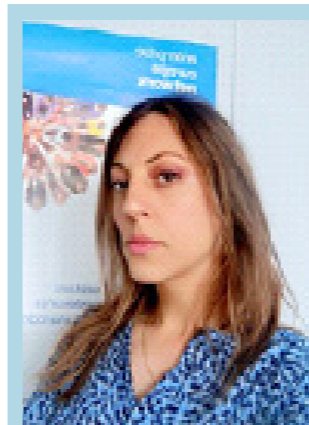
Education:

11/2016–07/2018 Master of Science in Finance and Banking, Mediterranean University of Albania, Tirana (Albania)

2008–2011 Bachelor in Business Administration, University of Tirana, Faculty of Economy, Tirana (Albania)




Courses:

26/11/2018–30/11/2018 A.S.P.A Internship on SME opportunities, Emilia Romagna Region, ASTER, ERVET, Bologna (Italy)
10/09/2018–14/09/2018 Certificate in "Foreign Direct Investment Policies", Joint Vienna Institute, Vienna (Austria)
09/07/2018–11/07/2018 Certificate in "Enterprise Europe Network Management", Enterprise Europe Network, Izmir (Turkey)
24/05/2018 Certificate - First Prize "Problems of the non-banking financial market in Albania" and Certificate of attendance, Financial Supervisory Authority, Tirana (Albania)
31/10/2017–29/11/2017 Certificate in "Capacity Development for Investment Promotion", Japan International Cooperation Agency, Osaka (Japan)
22/05/2017–15/06/2017 Certificate of Completion (Excellence Award) on "Results – Based Project Management", Project Management for Development (PM4DEV), Washington DC (United States)
05/04/2017–07/04/2017 Certificate in "EU Funding Sources for the South East Europe", Center of Excellence in Finance, Ljubljana (Slovenia)



Natalija Terzic

Business and Innovation Support Experience

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2017 - present Development Agency of Serbia - Senior Export Promotion Adviser :

Organizing a national stand at the largest international fairs.
Creation and implementation export oriented programs for SMEs.
Providing assistance, networking and support to export oriented SMEs.
Participating in developing and designing work plan activities for the for SMEs support.
Designing, drafting and establishing key models, documents, and standardized procedures to screen, analyse, structure, and monitor projects in the fields of SMEs.
Assisting in the preparation of project cycle from identification, assessment, transaction development, market placement, contract negotiation and project implementation for the SME's.
Provides advisory and consultancy services in the field of project management including practical solutions to project delivery issues.
Drafting legal documents regarding programs for SMS support.
Writing profiles of the companies, organising b2b

meetings, company missions and conferences.

2016 –2017
Development Agency of Serbia - Legal Adviser

2013-2016
Serbia Investment and Export Promotion Agency -
Head of Finance and HR Sector

2011-2013
Export Promotion Legal Advisor

2007-2011
Ministry of Economy and Regional Development -
Legal Adviser

2003-2007
Ministry of International Economic Relations - Head of
Legal Department




2001-2003
District Court Belgrade - Judge Trainee

2000-2001
Law Office - Goran Draganic Trainee



Audrone Masandukaite

Business and Innovation Support Experience

-  T.Kosciuskos 30, LT-001100, Vilnius, Lithuania
-  +370 6128 2378
-  a.masandukaite@cci.lt

Year 2000- 2007

Head of Vilnius EIC (Euro Info Center). Experience: managed EU raising events, business matching events, consulted SMEs on export development, management/partner participation on international EU funded projects (matchmaking).





2015-now

Senior expert at EEN hosted by Vilnius CCIC. Experience: organization of b2b events, consulting SMEs on internationalization, export strategy development, organizing and participation with SMEs on international trade fairs (national stands)



Daniel Houchen

Business and Innovation Support Experience

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-  07582 1092 99
-  daniel.houchen@bradford.gov.uk

2013- present

EEN Contract Manager, City of Bradford MDC, U

- 20+ years management experience in a variety of sectors including manufacturing, leisure, arts and creative, education, business support and innovation.
- Specialist knowledge in the regional textile and fashion economy incorporating education, sustainability and the circular economy.
- Represents a number of clients in fashion and textile manufacturing / recycling / sustainability.
- Plugged in to a number of influential local key stakeholders in education / R&D institutions and cluster initiatives based around the sector of textile and fashion.
- Worked both in the UK and Singapore with extensive experience of cooperation with international companies in a number of sectors.
- Represented Enterprise Europe Network Yorkshire & Humber as Coordinator (until December 2014) and main point of contact for EASME in all matters relating to consortium finances, submissions and




correspondence on both delivery of the programme and administrative matters.

- Responsibility for consortium finances on a quarterly basis and present versus agreed budgets including claim submissions to Innovate UK.
- Point of contact for partner queries and intra consortium assistance.
- Assists with delivering elements of the programme such as tender searches, client queries, marketing and representation at events and conferences.
- Undertakes business reviews with companies to identify and assist them with internationalising their offer, find suitable partners / develop turnover overseas with an agreed action plan.
- Identifies companies who are looking for funding or ready to innovate or scale-up and direct them to the most relevant organisations and contacts.
- Committed to helping local companies receive the information, support and advice they need to do business effectively in Europe and beyond.



Ingrida Braziuniene

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2013 06 – up to now

Manager of International Relations Department Kaunas Chamber of Commerce, Industry and Crafts

- Providing general advise, support and information to companies
- Interacting with relevant stakeholders, negotiating and communicating issues
- Advice on partner search, participation in international exhibitions, foreign business culture aspects
- Work with Business cooperation profiles database, contact search, follow up, ensuring customer (companies) feedback
- Identification of the needs of the companies
- Evaluation of potentiality to do export
- Dissemination of business proposals, promoting export and helping Lithuanian companies in entering European and world markets
- Expert knowledge in finding business contacts for foreign companies. Auto - match potential. Good knowledge on the Lithuanian business culture and region economy.
- Preparation of successful, high quality profiles. Ability for effective promotional services. Competency to create proper image for Lithuanian companies which leads to fruitful future collaboration.
- Ability to represent Lithuanian entrepreneurs on international B2B events
- Participation in the organization of business missions and contact events
- Organization of various seminars and workshops
- Experience on international projects
- Information services on issue of the Bar codes Business or sector Business support organization

2011 – 2013

Business Development Manager Kaunas Chamber of Commerce, Industry and Crafts

- Information and consulting services for the entrepreneurs,
- Preparing the analysis about the business environment in Kaunas region
- Event management services

- Preparing information for websites, newsletters
- Preparing and presenting reports
- Administration services for the club on Human Resources Business or sector Business support organization

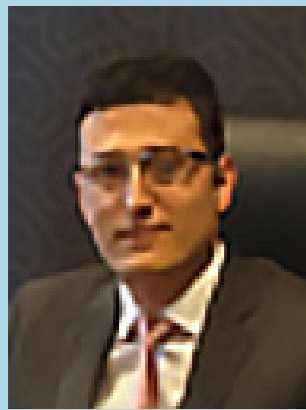
2005 – 2011

Ground handling agent JSC LITCARGUS. Kaunas International Airport

- Handling airline tickets (selling, changing, consultations)
- Visa check, cooperation with foreign migration services
- Supervising
- Preparation of the aviation documents
- Working with financial operations (accounting program "Skaita") Business or sector Services, Aviation





Hotel administrator

- Beachwalk – Windsong Motels, Main, USA
- Hotel reservations
- check in/ out
- information giving
- work with necessary documentation Business or sector Services, HoReCa



Muhammed Paksoy

Business and Innovation Support Experience

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-  +90 542 643 37 57
-  muhammed.paksoy@kosgeb.gov.tr

013-Present

Project Manager of Southinnogate Consortium in Enterprise Europe Network Experience in International organisations

- EU project management
- Leading and coordinating teams

- Analytical skills drafting and publishing reports
- Technology transfer methods
- Innovation marketing
- IPR and licensing
- Innovation assessment



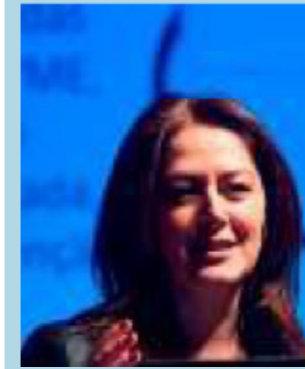
Stefania Desanti

Business and Innovation Support Experience

-  via delle Industrie 19D – 30175 Venezia Marghera
-  +39 0410 9994 11
-  Stefania.desanti@eurospelloveneto.it





Since 2008, I carry out the role of financial manager and project coordinator within the Enterprise Europe Network and in particular in the consortium Friend Europe of which Unioncamere Veneto is the coordinator for the North East Italy. I am directly involved in the provision of the network services in particular advisory on EU policies, programmes and opportunities. I provide assistance in trade affairs within Europe and towards third countries and I am engaged in business partners search, organization of

brokerage events and company missions. I coordinate the organization of local capacity building events for companies and the participation to EU consultations. Furthermore, as coordinator, I am in charge of the monitoring of the consortium partners' activities and I guarantee the efficient cooperation among them to support companies.



Ceu Filipe

Business and Innovation Support Experience

-  Avº Dr. Antonio Macedo, 4450-617 Leça da Palmeira - Portugal
-  351 22 998 17 94
-  + 351 961 786 409
-  ceu.filipe@aeportugal.pt

Since 2015 to date

Ceu Filipe is project manager of the Enterprise Europe Network at AEP since January 2015, with a vast experience in organizing and managing events, business and tailor-made missions and brokerage events.

Long experience in helping SMEs forge international partnerships and access new business opportunities to grow and innovate.

Advice, support and information provided to SMEs on financing programs, relevant European policies and

regulations and country specific market information to companies interested in expanding their business operations within Europe.

Ceu is also an active member of the Sector Group for Creative Industries.

Ceu Filipe is graduated in Law from the Law Faculty of the University of Porto – Catholic University of Portugal and proceeded her studies in labour and tax matters.



Tania De Meyere

Business and Innovation Support Experience

-  Koning Albert II-laan 37, 1030 Brussel
-  +32 2 504 88 12
-  tania.demeyere@fitagency.be

Tania De Meyere has a master's degree in textiles and worked in the textile sector for more than 13 years. During this time, she performed several research projects in collaboration with different industrial companies, knowledge centres and research institutes. Next to projects on a regional scale, she collaborated with other institutes and companies in international consortia conducting several textile-related EU R&D-projects. Besides research and development, she supported different Flemish companies active in textiles or related businesses giving them technological advice and answering their specific technical questions. Her expertise mainly concerns high-performance textiles gained by finishing, coating or laminating processes. For some years she has also been the technical coordinator of laboratory and pilot scale finishing and coating equipment and on that behalf,

she organised different trials for several Flemish textile companies.

Currently she is employed at Flanders Investment & Trade as a project manager for the Enterprise Europe Network.



Deimante Vilcinskaite

Export Development Manager
Business and Innovation Support Experience
Vilnius Chamber of Commerce, Industry and Crafts

- T. Kosciuskos 30, LT-01100 Vilnius, Lithuania
- +370 616 79552
- deimante.vilcinskaite@cci.lt

Has an extensive experience in organizing and managing international and local projects, conferences, b2b meetings, networking sessions, and seminars related to various business sectors, including creative industries, arts and cinema, education, design, fashion and textile.

In 2018 joined Enterprise Europe Network and provides general advice, support, and information to SMEs

in fashion and textile industry. Currently is actively involved with Lithuanian designers, fashion, and textile producers, promoting export, consulting and advising on international matchmaking events, trade fairs and exhibitions, disseminating business proposals and b2b events, organizing incoming and outgoing business missions, representing Lithuanian SME's at the matchmaking events upon request.



Maria EL Jaoudi

Business and Innovation Support Experience

- 3 rue Raoul Follereau, 86000 Poitiers
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- +33 6.20.46.93.67
- m.eljaoudi@adi-na.fr

Innovation development manager at the Regional development Agency. Advice on European funding programmes: Horizon 2020, Accelerator EIC, Cosme, Life...etc partner search and help to prepare the projects.

Enhancement of the Innovation Management Capacity for SMEs



Ani Hakobyan

Business and Innovation Support Experience

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- +37 495 852 589
- anihakobyanpmp@gmail.com
- Ani Hakobyan

Office Manager

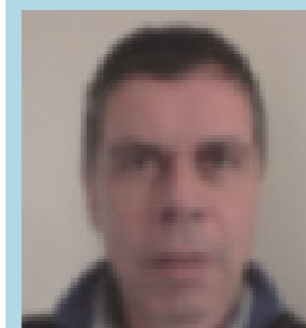
WORK EXPERIENCE

- 2 Aug 2011
International cooperation programs expert
SME DNC of Armenia Fund, Yerevan (Armenia)
 - Consulting on business internalization
 - Project management
 - Project proposals development, assessment and submission for international calls
 - Reporting

10 Sep 2010–31 Jul 2011
Office Manager
Media Model LLC, Yerevan (Armenia)

- Office maangement
- Project management
- HR

- 1 Jan 2019
Fundraiser
SME DNC of Armenia Fund, Yerevan (Armenia)
 - Studying new fundraising opportunities, proposals for new calls Adapting cooperation with international donors
 - Drafting proposals for calls



Costas Boutris

Business and Innovation Support Experience




- MIRTEC S.A., Athens office, Melinas Merkouri 76, GR-17342 Agios Dimitrios, Greece
- c.boutris@ebetam.gr

Costas Boutris, holding a PhD in Chemical Engineering, with expertise in textiles, fibres and polymers, has worked from 1997 till 2011 in CLOTEFI and since 2012 in MIRTEC, both organizations participating in the EEN network. He has been involved in a series of research projects in various fields of textile processing, has carried out technological audits to textile companies and has been responsible for technology transfer activities.



Ints Viksna

Business and Innovation Support Experience

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-  iviksna@edi.lv




Project Manager, Member of Board. Main activities and responsibilities. Organisation of trade missions, international exhibitions, international negotiations, setting-up new business-industrial plants, market survey. The consulting job for BI tenant companies in business start-up. Technology audits of companies,

preparation of technology offers and requests. Business correspondence for clients. Development of client database(s). Technical assistance during company presentations, consultancy in technologies and problems connected with IT and other related fields. Business incubator – business acceleration centre.



Mustafa Saritürk

Business and Innovation Support Experience

-  İstasyon Mahallesi İlahiyat Caddesi No:6 Post Code:46080 Dulkadiroğlu/Kahramanmaraş/TURKIYE
-  Post Code:46080
-  Dulkadiroğlu/Kahramanmaraş/TURKIYE




Assistant Foreign Trade Expert
KAHRAMANMARAS CHAMBER OF COMMERCE AND INDUSTRY
Kahramanmaraş (Türkiye)
Administrative Assistant
Baltaş Enerji İnşaat LTD. ŞTİ.

Kahramanmaraş (Türkiye)
Commercial Sales Representative
Matesa Textile A.Ş.
Kahramanmaraş (Türkiye)



Jean-Philippe Mergen

Business and Innovation Support Experience

-  500, Avenue Louise, 1050 Brussels – Belgium
-  +32 2 210 01 77 | , +32 474 27 56 30
-  jpm@beci.be





Director Export Enterprise Europe Brussels . Brussels Chamber of Commerce. Director Export – Manager Enterprise Europe Brussels. Brussels Chamber of Commerce (www.beci.be – www.brusselsnetwork.be)
Experience : Project management Enterprise Europe Brussels, staff EEB management, information on EU legislation, international business relations and networking, EU funding, SME Feedback. Long experience in the international business support of

companies, among others in the fashion sector. Capacity to associate the Brussels Mode and Design Center to research of information on the sector and their needs, and to the promotion of EEN services and events to fashion companies in Brussels. Good connection with the Brussels Trade Mart and with the Belgian federation



Rut Soriano

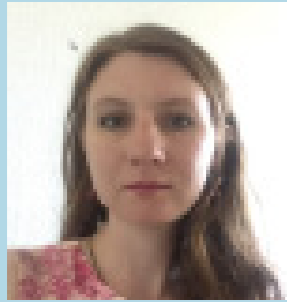
Business and Innovation Support Experience

-  Poeta Querol, 15 46002 Valencia – ES
-  +34 96 310 39 56
-  +34 677 346 747
-  rsoriano@camaravalencia.com

In 2008 joined EEN, in the Chamber of Commerce of Valencia, member of SEIMED new Consortium for the periods 2008-2020.





Focused in business support, experienced in organizing international and local projects, b2b meetings, company missions (incoming and outgoing), seminars, workshops, related to different business sectors.

Long experience in helping SMEs getting international partnerships and access new business opportunities, and digital marketing adviser. Information provided on relevant European policies and regulations to companies interested in expanding their business operations within Europe.



Estelle Hainry

Business and Innovation Support Experience

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-  +33 (0)6 07 82 81 57
-  e.hainry@occitanie.cci.fr

2019 - present

Occitanie Chamber of Commerce and Industry

- Helping companies to internationalize
- Animating a local export club
- Supporting business partnerships within the EEN South west of France Consortium
- Member of the working group Textile & Fashion

2015-2019




Ariege Chamber of Craft

- Helped companies to start and grow
- Supported the implementation and development projects with the local and regional, economic and financial partners
- Animated economics trainings
- Responsible for sustainable development and export programs



Larysa Tsygan

Vice President, Head of Foreign Economic Activities Department

-  Rynkova str,7, 14000 Chernihiv (Ukraine)
-  +380 9528 58015
-  ves@chamber.cn.ua
Skype : laratpp

Chernihiv Regional Chamber of Commerce and Industry [03/10/2016 – Current]

City: Chernihiv
Country: Ukraine

The Vice President coordinates the work of three departments: customs brokerage, certification of origin of goods and foreign economic relations; maintains business relations with owners and directors of companies; provides comprehensive assistance and support for the stable and successful development of enterprises - members of the CCI; promotes the establishment of direct relations between Ukrainian and foreign companies;

promotes the export of Ukrainian goods; attracts international business support projects in the region that can financially and intellectually support the competitiveness and potential of Chernihiv companies; initiates and organizes trainings, seminars, business workshops for small and medium business on various topics; develops and coordinates work with international projects and grant organizations. In addition, the vice president is obliged to provide professional export-oriented services for companies, to introduce new services that will be useful for enterprises in the region.

In 2018, initiated the beginning of cooperation with the all-Ukrainian competition of young designers New Fashion Zone. As a result of cooperation Chernihiv designers take an active part in the competition, and experienced entrepreneurs act as members of the jury.

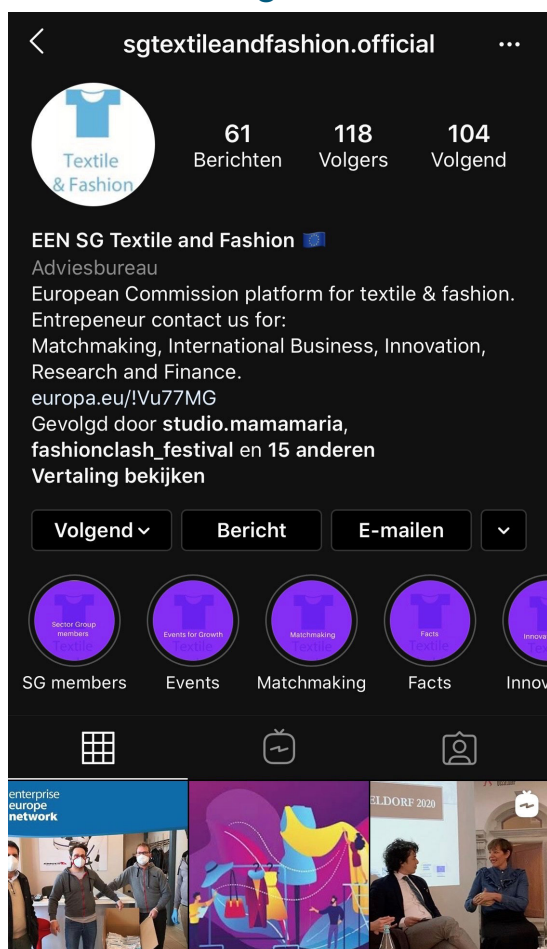
Co-organized the competition of young designers in Chernihiv - "Fashion Treasury", so far 5 competitions have been held.

Has experience in organizing industry events. In March 2018 organized the Conference "Chernihiv Textile Fest", during which a master class was held by the famous Ukrainian designer Andre Tan "Fashion as a business".

In 2019, the second conference was held to show the clothing collections of designers from Chernihiv, Ivano-Frankivsk and Israel.

Founder and Head of the Committee of Women Entrepreneurs at the Chernihiv Chamber of Commerce and Industry.

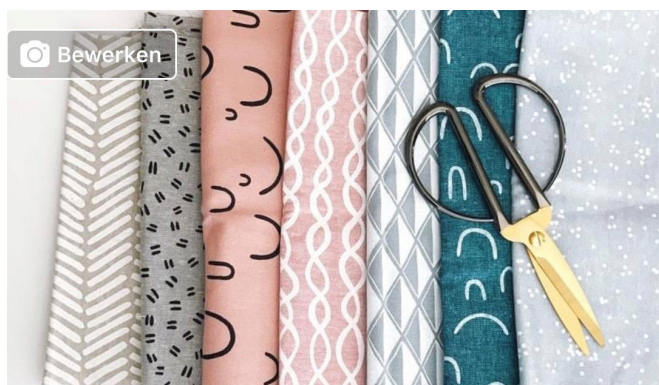
Now on: Instagram



Don't miss the news:

www.instagram.com/sgtextileandfashion.official

SG is on Facebook



Don't miss the next business opportunities

More info

ENTERPRISE EUROPE NETWORK

<https://een.ec.europa.eu>

Sector group: Textile & Fashion:

<https://een.ec.europa.eu/about/sector-groups/textiles>